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Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON VIRGINIA 22202

SEPTEMBER 1989

Manufactured home shipments continued to decline in September, off 19.5 percent from one year ago. Manufacturers shipped 4,010 fewer homes this September than in 1988. Year-to-date shipments through September are off 7.9 percent. This translates into 13,166 fewer home shipments this year in comparison to last year.

Of the top ten shipment states, only Florida, California, and Michigan show gains for 1989. Pennsylvania had shown a gain until this month.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January through September

	1989			1988	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	15,329	10.0	- 9.3	16,904	10.0
East North Central	22,632	14.7	+ 1.9	22,206	13.3
West North Central	7,474	4.9	- 6.3	7,975	4.8
South Atlantic	54,627	35.6	- 9.4	60,312	36.2
South Central	26,790	17.4	- 13.9	31,121	18.7
Mountain	7,364	4.8	- 17.7	8,947	5.4
Pacific	14,594	9.5	+ 7.2	13,619	8.2

Top Ten States, Percent Change and Market Share
Cumulative Shipments January through September

	1989			1988		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	17,176	11.5	+ 0.7	17,050	10.6	1
2. North Carolina	13,032	8.8	- 10.1	14,490	9.0	2
3. Georgia	9,390	6.3	- 18.7	11,548	7.2	3
4. California	8,094	5.4	+ 4.3	7,759	4.7	6
5. Michigan	7,912	5.3	+ 4.0	7,611	4.6	7
6. Alabama	7,254	4.9	- 17.3	8,769	5.4	4
7. South Carolina	6,923	4.7	- 19.2	8,572	4.8	5
8. Tennessee	6,430	4.3	- 6.1	6,847	4.3	8
9. New York	5,648	3.8	- 7.5	6,104	3.8	9
10. Pennsylvania	5,544	3.7	- 1.5	5,630	3.5	10

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1988	1989	% Change		1988	1989	% Change
January	12,961	15,291	18.0%	January	12,961	15,291	18.0%
February	15,195	14,637	- 3.7%	Jan-Feb	28,156	29,928	6.3%
March	18,813	18,169	- 3.4%	Jan-Mar	46,969	48,097	2.4%
April	18,761	17,063	- 9.1%	Jan-Apr	65,730	65,160	- 0.9%
May	19,990	19,128	- 4.3%	Jan-May	85,720	84,288	- 1.7%
June	21,690	18,884	- 12.9%	Jan-June	107,410	103,172	- 3.9%
July	16,673	14,408	- 13.6%	Jan-July	124,083	117,580	- 5.2%
August	21,894	19,381	- 11.5%	Jan-Aug	145,977	136,961	- 6.2%
September	20,614	16,519	- 19.9%	Jan-Sep	166,591	153,480	- 7.9%
October	19,847			Jan-Oct	186,438		
November	17,640			Jan-Nov	204,078		
December	14,186			Jan-Dec	218,264		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1988	1989	% Change		1988	1989	% Change
January	12,823	15,252	18.9%	January	12,823	15,252	18.9%
February	15,033	14,486	- 3.6%	Jan-Feb	27,856	29,738	6.8%
March	19,011	18,167	- 4.4%	Jan-Mar	46,867	47,905	2.2%
April	18,931	17,404	- 8.1%	Jan-Apr	65,798	65,309	- 0.7%
May	20,171	19,088	- 5.4%	Jan-May	85,969	84,397	- 1.8%
June	21,652	18,855	- 12.9%	Jan-June	107,621	103,252	- 4.1%
July	16,708	14,606	- 12.6%	Jan-July	124,329	117,858	- 5.2%
August	21,879	19,194	- 12.3%	Jan-Aug	146,208	137,052	- 6.3%
September	20,603	16,593	- 19.5%	Jan-Sep	166,811	153,645	- 7.9%
October	19,807			Jan-Oct	186,618		
November	17,556			Jan-Nov	204,174		
December	14,255			Jan-Dec	218,429		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1988	1989		1988	1989
January	6.4%	3.8%	January	826	583
February	6.5%	5.0%	February	988	734
March	4.2%	4.3%	March	790	777
April	3.3%	2.6%	April	620	436
May	2.2%	2.5%	May	439	476
June	2.2%	2.7%	June	477	505
July	2.7%	2.1%	July	442	307
August	2.1%	2.5%	August	457	494
September	2.3%	2.5%	September	468	420
October	2.6%		October	508	
November	3.4%		November	592	
December	3.7%		December	523	

Mobile/Manufactured Home Production

	September			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	66	41	- 37.9%	508	342	- 32.7%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,519	1,225	- 19.4%	11,603	11,332	- 2.3%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,585**	**1,266**	**- 20.1%**	**12,111**	**11,674**	**- 3.6%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,906	2,494	- 14.2%	21,777	21,055	- 3.3%
Michigan *	*	*	---	*	*	---
Ohio	346	294	- 15.0%	2,573	2,573	0.0%
Wisconsin	314	290	- 7.6%	2,325	2,298	- 1.2%
Total	**3,566**	**3,078**	**- 13.7%**	**26,675**	**25,926**	**- 2.8%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	196	147	- 25.0%	1,661	1,472	- 11.4%
Minnesota	226	199	- 11.9%	1,687	1,618	- 4.1%
Missouri	48	30	- 37.5%	345	388	12.5%
Nebraska	212	191	- 9.9%	1,849	1,707	- 7.7%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**682**	**567**	**- 16.9%**	**5,542**	**5,185**	**- 6.4%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,604	1,417	- 11.7%	13,384	14,218	6.2%
Georgia	2,964	2,126	- 28.3%	25,800	21,387	- 17.1%
Maryland *	*	*	---	*	*	---
North Carolina	2,072	1,370	- 33.9%	17,420	14,522	- 16.6%
South Carolina *	*	*	---	*	*	---
Virginia	389	318	- 18.3%	3,064	2,821	- 7.9%
West Virginia *	*	*	---	*	*	---
Total	**7,029**	**5,231**	**- 25.6%**	**59,668**	**52,948**	**- 11.3%**
South Central						
Alabama	2,057	1,509	- 26.6%	16,568	14,797	- 10.7%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	513	491	- 4.3%	4,126	4,308	4.4%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,385	1,093	- 21.1%	10,953	10,550	- 3.7%
Texas	593	416	- 29.8%	5,376	3,171	- 41.0%
Total	**4,548**	**3,509**	**- 22.8%**	**37,023**	**32,826**	**- 11.3%**

Mobile/Manufactured Home Production

	September			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Mountain						
Arizona	365	284	- 22.2%	3,407	2,426	- 28.8%
Colorado *	*	*	---	*	*	---
Idaho	299	257	- 14.0%	1,939	2,219	14.4%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**710**	**541**	**- 23.8%**	**5,718**	**4,645**	**- 18.8%**
Pacific						
Alaska *	*	*	---	*	*	---
California	1,095	1,042	- 4.8%	9,032	9,076	0.5%
Hawaii *	*	*	---	*	*	---
Oregon	680	627	- 7.8%	4,900	5,506	12.4%
Washington	113	103	- 8.8%	947	1,027	8.4%
Total	**1,888**	**1,772**	**- 6.1%**	**14,879**	**15,609**	**4.9%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	606	555	- 8.4%	4,975	4,667	- 6.2%
Total Production	20,614	16,519	- 19.9%	166,591	153,480	- 7.9%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	September			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Northeast						
Connecticut	26	14	- 46.2%	189	134	- 29.1%
Maine	293	233	- 20.5%	2,088	1,806	- 13.5%
Massachusetts	88	26	- 70.5%	540	304	- 43.7%
New Hampshire	127	109	- 14.2%	1,044	780	- 25.3%
New Jersey	92	57	- 38.0%	530	554	4.5%
New York	775	633	- 18.3%	6,104	5,648	- 7.5%
Pennsylvania	768	601	- 21.7%	5,630	5,544	- 1.5%
Rhode Island	14	4	- 71.4%	93	67	- 28.0%
Vermont	87	61	- 29.9%	686	492	- 28.3%
Total	**2,270**	**1,738**	**- 23.4%**	**16,904**	**15,329**	**- 9.3%**
East North Central						
Illinois	309	309	0.0%	2,432	2,430	- 0.1%
Indiana	678	661	- 2.5%	5,115	5,104	- 0.2%
Michigan	1,069	864	- 19.2%	7,611	7,912	4.0%
Ohio	717	583	- 18.7%	5,121	5,171	1.0%
Wisconsin	258	232	- 10.1%	1,927	2,015	4.6%
Total	**3,031**	**2,649**	**- 12.6%**	**22,206**	**22,632**	**1.9%**
West North Central						
Iowa	139	135	- 2.9%	877	921	5.0%
Kansas	159	102	- 35.8%	1,199	1,092	- 8.9%
Minnesota	168	196	16.7%	1,423	1,459	2.5%
Missouri	382	317	- 17.0%	3,453	3,028	- 12.3%
Nebraska	41	38	- 7.3%	352	384	9.1%
North Dakota	34	16	- 52.9%	201	94	- 53.2%
South Dakota	68	48	- 29.4%	470	496	5.5%
Total	**991**	**852**	**- 14.0%**	**7,975**	**7,474**	**- 6.3%**
South Atlantic						
Delaware	192	110	- 42.7%	1,394	1,226	- 12.1%
Florida	2,015	1,693	- 16.0%	17,050	17,176	0.7%
Georgia	1,273	854	- 32.9%	11,548	9,390	- 18.7%
Maryland	108	83	- 23.1%	986	863	- 12.5%
North Carolina	1,758	1,376	- 21.7%	14,490	13,032	- 10.1%
South Carolina	1,070	658	- 38.5%	8,572	6,923	- 19.2%
Virginia	579	383	- 33.9%	4,161	3,987	- 4.2%
West Virginia	260	219	- 15.8%	2,111	2,030	- 3.8%
Total	**7,255**	**5,376**	**- 25.9%**	**60,312**	**54,627**	**- 9.4%**
South Central						
Alabama	1,087	772	- 29.0%	8,769	7,254	- 17.3%
Arkansas	363	264	- 27.3%	2,864	2,219	- 22.5%
Kentucky	562	499	- 11.2%	4,310	4,440	3.0%
Louisiana	128	107	- 16.4%	1,076	838	- 22.1%
Mississippi	374	283	- 24.3%	3,353	2,752	- 17.9%
Oklahoma	39	44	12.8%	447	399	- 10.7%
Tennessee	849	649	- 23.6%	6,847	6,430	- 6.1%
Texas	396	322	- 18.7%	3,455	2,458	- 28.9%
Total	**3,798**	**2,940**	**- 22.6%**	**31,121**	**26,790**	**- 13.9%**

Mobile/Manufactured Home Shipments

	September			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Mountain						
Arizona	404	290	- 28.2%	3,715	2,572	- 30.8%
Colorado	75	51	- 32.0%	636	416	- 34.6%
Idaho	56	61	8.9%	433	521	20.3%
Montana	32	45	40.6%	328	386	17.7%
Nevada	226	186	- 17.7%	1,690	1,783	5.5%
New Mexico	186	203	9.1%	1,841	1,454	- 21.0%
Utah	45	18	- 60.0%	232	191	- 17.7%
Wyoming	13	7	- 46.2%	72	41	- 43.1%
Total	**1,037**	**861**	**- 17.0%**	**8,947**	**7,364**	**- 17.7%**
Pacific						
Alaska	0	2	0.0%	17	30	76.5%
California	946	947	0.1%	7,759	8,094	4.3%
Hawaii	0	0	0.0%	2	1	- 50.0%
Oregon	393	382	- 2.8%	2,751	3,240	17.8%
Washington	425	352	- 17.2%	3,090	3,229	4.5%
Total	**1,764**	**1,683**	**- 4.6%**	**13,619**	**14,594**	**7.2%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	457	494	8.1%	5,727	4,835	- 15.6%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**20,603**	**16,593**	**- 19.5%**	**166,811**	**153,645**	**- 7.9%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1989 Product Mix

	Jan-Sep Shipments			Jan-Sep Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	91	43	134	*	*	*
Maine	1,435	371	1,806	241	101	342
Massachusetts *	190	114	304	*	*	*
New Hampshire *	456	324	780	*	*	*
New Jersey *	234	320	554	*	*	*
New York *	3,261	2,387	5,648	*	*	*
Pennsylvania	3,382	2,162	5,544	6,593	4,739	11,332
Rhode Island *	37	30	67	*	*	*
Vermont *	306	186	492	*	*	*
Total	**9,392**	**5,937**	**15,329**	**6,834**	**4,840**	**11,674**
	61.3%	**38.7%**	**100.0%**	**58.5%**	**41.5%**	**100.0%**
East North Central						
Illinois *	1,638	792	2,430	*	*	*
Indiana	3,160	1,944	5,104	12,695	8,360	21,055
Michigan *	3,999	3,913	7,912	*	*	*
Ohio	3,461	1,710	5,171	1,635	938	2,573
Wisconsin	1,731	284	2,015	1,910	388	2,298
Total	**13,989**	**8,643**	**22,632**	**16,240**	**9,686**	**25,926**
	61.8%	**38.2%**	**100.0%**	**62.6%**	**37.4%**	**100.0%**
West North Central						
Iowa *	711	210	921	*	*	*
Kansas	648	444	1,092	989	483	1,472
Minnesota	1,014	445	1,459	1,108	510	1,618
Missouri	1,946	1,082	3,028	25	363	388
Nebraska	186	198	384	957	750	1,707
North Dakota *	41	53	94	*	*	*
South Dakota *	302	194	496	*	*	*
Total	**4,848**	**2,626**	**7,474**	**3,079**	**2,106**	**5,185**
	64.9%	**35.1%**	**100.0%**	**59.4%**	**40.6%**	**100.0%**
South Atlantic						
Delaware *	731	495	1,226	*	*	*
Florida	4,909	12,267	17,176	3,512	10,706	14,218
Georgia	4,456	4,934	9,390	10,249	11,138	21,387
Maryland *	448	415	863	*	*	*
North Carolina	8,167	4,865	13,032	9,643	4,879	14,522
South Carolina *	3,932	2,991	6,923	*	*	*
Virginia	2,532	1,455	3,987	2,238	583	2,821
West Virginia *	1,334	696	2,030	*	*	*
Total	**26,509**	**28,118**	**54,627**	**25,642**	**27,306**	**52,948**
	48.5%	**51.5%**	**100.0%**	**48.4%**	**51.6%**	**100.0%**

Year-To-Date
1989 Product Mix

	Jan-Sep Shipments			Jan-Sep Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	5,565	1,689	7,254	10,518	4,279	14,797
Arkansas *	1,517	702	2,219	*	*	*
Kentucky *	3,195	1,245	4,440	*	*	*
Louisiana *	680	158	838	*	*	*
Mississippi	1,954	798	2,752	3,188	1,120	4,308
Oklahoma *	190	209	399	*	*	*
Tennessee	4,372	2,058	6,430	7,637	2,913	10,550
Texas	1,127	1,331	2,458	1,488	1,683	3,171
Total	**18,600**	**8,190**	**26,790**	**22,831**	**9,995**	**32,826**
	69.4%	**30.6%**	**100.0%**	**69.6%**	**30.4%**	**100.0%**
Mountain						
Arizona	817	1,755	2,572	818	1,608	2,426
Colorado *	151	265	416	*	*	*
Idaho	119	402	521	508	1,711	2,219
Montana *	85	301	386	*	*	*
Nevada *	330	1,453	1,783	*	*	*
New Mexico *	785	669	1,454	*	*	*
Utah *	53	138	191	*	*	*
Wyoming *	12	29	41	*	*	*
Total	**2,352**	**5,012**	**7,364**	**1,326**	**3,319**	**4,645**
	31.9%	**68.1%**	**100.0%**	**28.5%**	**71.5%**	**100.0%**
Pacific						
Alaska *	18	12	30	*	*	*
California	1,071	7,023	8,094	1,202	7,874	9,076
Hawaii *	0	1	1	*	*	*
Oregon	525	2,715	3,240	911	4,595	5,506
Washington	422	2,807	3,229	14	1,013	1,027
Total	**2,036**	**12,558**	**14,594**	**2,127**	**13,482**	**15,609**
	14.0%	**86.0%**	**100.0%**	**13.6%**	**86.4%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	77,726	71,084	148,810	78,079	70,734	148,813
	52.2%	47.8%	100.0%	52.5%	47.5%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	3,286	1,549	4,835	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	2,821	1,846	4,667
Total	**81,012**	**72,633**	**153,645**	**80,900**	**72,580**	**153,480**
	52.7%	**47.3%**	**100.0%**	**52.7%**	**47.3%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
September 1989

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	1,693	10.5%	1	434	5.4%	3	1,259	15.5%	1
North Carolina	1,376	8.5%	2	808	10.1%	1	568	7.0%	3
California	947	5.9%	3	104	1.3%	24	843	10.4%	2
Michigan	864	5.4%	4	399	5.0%	5	465	5.7%	4
Georgia	854	5.3%	5	392	4.9%	6	462	5.7%	5
Alabama	772	4.8%	6	562	7.1%	2	210	2.6%	13
Indiana	661	4.1%	7	364	4.6%	8	297	3.7%	9
South Carolina	658	4.1%	8	358	4.5%	9	300	3.7%	8
Tennessee	649	4.0%	9	434	5.4%	4	215	2.6%	12
New York	633	3.9%	10	348	4.4%	11	285	3.5%	10
Pennsylvania	601	3.7%	11	356	4.5%	10	245	3.0%	11
Ohio	583	3.6%	12	383	4.8%	7	200	2.5%	15
Kentucky	499	3.1%	13	347	4.4%	12	152	1.9%	19
Virginia	383	2.4%	14	228	2.9%	13	155	1.9%	18
Oregon	382	2.4%	15	52	0.7%	30	330	4.1%	6
Washington	352	2.2%	16	36	0.5%	34	316	3.9%	7
Texas	322	2.0%	17	162	2.0%	20	160	2.0%	16
Missouri	317	2.0%	18	189	2.4%	14	128	1.6%	20
Illinois	309	1.9%	19	184	2.3%	15	125	1.5%	21
Arizona	290	1.8%	20	89	1.1%	26	201	2.5%	14
Mississippi	283	1.8%	21	182	2.3%	17	101	1.2%	22
Arkansas	264	1.6%	22	183	2.3%	16	81	1.0%	24
Maine	233	1.4%	23	173	2.2%	19	60	0.7%	28
Wisconsin	232	1.4%	24	180	2.3%	18	52	0.6%	31
West Virginia	219	1.4%	25	154	1.9%	21	65	0.8%	26
New Mexico	203	1.3%	26	102	1.3%	25	101	1.2%	23
Minnesota	196	1.2%	27	128	1.6%	22	68	0.8%	25
Nevada	186	1.2%	28	31	0.4%	37	155	1.9%	17
Iowa	135	0.8%	29	105	1.3%	23	30	0.4%	36
Delaware	110	0.7%	30	55	0.7%	29	55	0.7%	29
New Hampshire	109	0.7%	31	47	0.6%	31	62	0.8%	27
Louisiana	107	0.7%	32	85	1.1%	27	22	0.3%	39
Kansas	102	0.6%	33	60	0.8%	28	42	0.5%	33
Maryland	83	0.5%	34	37	0.5%	33	46	0.6%	32
Idaho	61	0.4%	35	8	0.1%	44	53	0.7%	30
Vermont	61	0.4%	36	40	0.5%	32	21	0.3%	40
New Jersey	57	0.4%	37	35	0.4%	35	22	0.3%	38
Colorado	51	0.3%	38	17	0.2%	40	34	0.4%	35
South Dakota	48	0.3%	39	34	0.4%	36	14	0.2%	43
Montana	45	0.3%	40	9	0.1%	43	36	0.4%	34
Oklahoma	44	0.3%	41	16	0.2%	41	28	0.3%	37
Nebraska	38	0.2%	42	20	0.3%	38	18	0.2%	41
Massachusetts	26	0.2%	43	17	0.2%	39	9	0.1%	45
Utah	18	0.1%	44	2	0.0%	47	16	0.2%	42
North Dakota	16	0.1%	45	4	0.1%	45	12	0.1%	44
Connecticut	14	0.1%	46	9	0.1%	42	5	0.1%	46
Wyoming	7	0.0%	47	3	0.0%	46	4	0.0%	47
Rhode Island	4	0.0%	48	2	0.0%	48	2	0.0%	48
Alaska	2	0.0%	49	0	0.0%	49	2	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	16,099	**100.0%**		**7,967**	**100.2%**		**8,132**	**100.1%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Sep 1989

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	17,176	11.5%	1	4,909	6.3%	3	12,267	17.3%	1
North Carolina	13,032	8.8%	2	8,167	10.5%	1	4,865	6.8%	4
Georgia	9,390	6.3%	3	4,456	5.7%	4	4,934	6.9%	3
California	8,094	5.4%	4	1,071	1.4%	22	7,023	9.9%	2
Michigan	7,912	5.3%	5	3,999	5.1%	6	3,913	5.5%	5
Alabama	7,254	4.9%	6	5,565	7.2%	2	1,689	2.4%	15
South Carolina	6,923	4.7%	7	3,932	5.1%	7	2,991	4.2%	6
Tennessee	6,430	4.3%	8	4,372	5.6%	5	2,058	2.9%	11
New York	5,648	3.8%	9	3,261	4.2%	10	2,387	3.4%	9
Pennsylvania	5,544	3.7%	10	3,382	4.4%	9	2,162	3.0%	10
Ohio	5,171	3.5%	11	3,461	4.5%	8	1,710	2.4%	14
Indiana	5,104	3.4%	12	3,160	4.1%	12	1,944	2.7%	12
Kentucky	4,440	3.0%	13	3,195	4.1%	11	1,245	1.8%	19
Virginia	3,987	2.7%	14	2,532	3.3%	13	1,455	2.0%	16
Oregon	3,240	2.2%	15	525	0.7%	30	2,715	3.8%	8
Washington	3,229	2.2%	16	422	0.5%	33	2,807	3.9%	7
Missouri	3,028	2.0%	17	1,946	2.5%	15	1,082	1.5%	20
Mississippi	2,752	1.8%	18	1,954	2.5%	14	798	1.1%	21
Arizona	2,572	1.7%	19	817	1.1%	24	1,755	2.5%	13
Texas	2,458	1.7%	20	1,127	1.4%	21	1,331	1.9%	18
Illinois	2,430	1.6%	21	1,638	2.1%	17	792	1.1%	22
Arkansas	2,219	1.5%	22	1,517	2.0%	18	702	1.0%	23
West Virginia	2,030	1.4%	23	1,334	1.7%	20	696	1.0%	24
Wisconsin	2,015	1.4%	24	1,731	2.2%	16	284	0.4%	35
Maine	1,806	1.2%	25	1,435	1.8%	19	371	0.5%	31
Nevada	1,783	1.2%	26	330	0.4%	34	1,453	2.0%	17
Minnesota	1,459	1.0%	27	1,014	1.3%	23	445	0.6%	27
New Mexico	1,454	1.0%	28	785	1.0%	25	669	0.9%	25
Delaware	1,226	0.8%	29	731	0.9%	26	495	0.7%	26
Kansas	1,092	0.7%	30	648	0.8%	29	444	0.6%	28
Iowa	921	0.6%	31	711	0.9%	27	210	0.3%	37
Maryland	863	0.6%	32	448	0.6%	32	415	0.6%	29
Louisiana	838	0.6%	33	680	0.9%	28	158	0.2%	42
New Hampshire	780	0.5%	34	456	0.6%	31	324	0.5%	32
New Jersey	554	0.4%	35	234	0.3%	37	320	0.5%	33
Idaho	521	0.4%	36	119	0.2%	42	402	0.6%	30
South Dakota	496	0.3%	37	302	0.4%	36	194	0.3%	40
Vermont	492	0.3%	38	306	0.4%	35	186	0.3%	41
Colorado	416	0.3%	39	151	0.2%	41	265	0.4%	36
Oklahoma	399	0.3%	40	190	0.2%	39	209	0.3%	38
Montana	386	0.3%	41	85	0.1%	44	301	0.4%	34
Nebraska	384	0.3%	42	186	0.2%	40	198	0.3%	39
Massachusetts	304	0.2%	43	190	0.2%	38	114	0.2%	44
Utah	191	0.1%	44	53	0.1%	45	138	0.2%	43
Connecticut	134	0.1%	45	91	0.1%	43	43	0.1%	46
North Dakota	94	0.1%	46	41	0.1%	46	53	0.1%	45
Rhode Island	67	0.0%	47	37	0.0%	47	30	0.0%	47
Wyoming	41	0.0%	48	12	0.0%	49	29	0.0%	48
Alaska	30	0.0%	49	18	0.0%	48	12	0.0%	49
Hawaii	1	0.0%	50	0	0.0%	50	1	0.0%	50
	148,810	**100.1%**		**77,726**	**99.9%**		**71,084**	**100.0%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
September 1989

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Indiana	2,494	15.7%	1	1,414	17.8%	1	1,080	13.5%	3
Georgia	2,126	13.3%	2	999	12.6%	3	1,127	14.1%	1
Alabama	1,509	9.5%	3	1,032	13.0%	2	477	6.0%	8
Florida	1,417	8.9%	4	294	3.7%	8	1,123	14.1%	2
North Carolina	1,370	8.6%	5	868	10.9%	4	502	6.3%	7
Pennsylvania	1,225	7.7%	6	674	8.5%	6	551	6.9%	5
Tennessee	1,093	6.9%	7	766	9.6%	5	327	4.1%	9
California	1,042	6.5%	8	114	1.4%	15	928	11.6%	4
Oregon	627	3.9%	9	82	1.0%	18	545	6.8%	6
Mississippi	491	3.1%	10	364	4.6%	7	127	1.6%	14
Texas	416	2.6%	11	210	2.6%	11	206	2.6%	11
Virginia	318	2.0%	12	248	3.1%	9	70	0.9%	17
Ohio	294	1.8%	13	163	2.0%	12	131	1.6%	13
Wisconsin	290	1.8%	14	226	2.8%	10	64	0.8%	19
Arizona	284	1.8%	15	96	1.2%	16	188	2.4%	12
Idaho	257	1.6%	16	39	0.5%	19	218	2.7%	10
Minnesota	199	1.2%	17	133	1.7%	13	66	0.8%	18
Nebraska	191	1.2%	18	115	1.4%	14	76	1.0%	16
Kansas	147	0.9%	19	92	1.2%	17	55	0.7%	20
Washington	103	0.6%	20	2	0.0%	22	101	1.3%	15
Maine	41	0.3%	21	28	0.4%	20	13	0.2%	22
Missouri	30	0.2%	22	2	0.0%	21	28	0.3%	21
Delaware	*								
New York	*								
West Virginia	*								
Kentucky	*								
Colorado	*								
Michigan	*								
North Dakota	*								
Massachusetts	*								
Nevada	*								
Alaska	*								
Connecticut	*								
Wyoming	*								
New Jersey	*								
New Mexico	*								
Iowa	*								
New Hampshire	*								
Utah	*								
South Dakota	*								
Oklahoma	*								
Arkansas	*								
Hawaii	*								
Maryland	*								
Louisiana	*								
Montana	*								
Rhode Island	*								
South Carolina	*								
Illinois	*								
Vermont	*								
	15,964	**99.9%**		**7,961**	**99.9%**		**8,003**	**100.0%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Sep 1989

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	21,387	14.4%	1	10,249	13.1%	3	11,138	15.8%	1
Indiana	21,055	14.2%	2	12,695	16.3%	1	8,360	11.8%	3
Alabama	14,797	9.9%	3	10,518	13.5%	2	4,279	6.1%	8
North Carolina	14,522	9.8%	4	9,643	12.4%	4	4,879	6.9%	5
Florida	14,218	9.6%	5	3,512	4.5%	7	10,706	15.1%	2
Pennsylvania	11,332	7.6%	6	6,593	8.4%	6	4,739	6.7%	6
Tennessee	10,550	7.1%	7	7,637	9.8%	5	2,913	4.1%	9
California	9,076	6.1%	8	1,202	1.5%	13	7,874	11.1%	4
Oregon	5,506	3.7%	9	911	1.2%	17	4,595	6.5%	7
Mississippi	4,308	2.9%	10	3,188	4.1%	8	1,120	1.6%	13
Texas	3,171	2.1%	11	1,488	1.9%	12	1,683	2.4%	11
Virginia	2,821	1.9%	12	2,238	2.9%	9	583	0.8%	17
Ohio	2,573	1.7%	13	1,635	2.1%	11	938	1.3%	15
Arizona	2,426	1.6%	14	818	1.0%	18	1,608	2.3%	12
Wisconsin	2,298	1.5%	15	1,910	2.4%	10	388	0.5%	20
Idaho	2,219	1.5%	16	508	0.7%	19	1,711	2.4%	10
Nebraska	1,707	1.1%	17	957	1.2%	16	750	1.1%	16
Minnesota	1,618	1.1%	18	1,108	1.4%	14	510	0.7%	18
Kansas	1,472	1.0%	19	989	1.3%	15	483	0.7%	19
Washington	1,027	0.7%	20	14	0.0%	22	1,013	1.4%	14
Missouri	388	0.3%	21	25	0.0%	21	363	0.5%	21
Maine	342	0.2%	22	241	0.3%	20	101	0.1%	22
Arkansas	*								
Delaware	*								
Massachusetts	*								
Wyoming	*								
Nevada	*								
South Dakota	*								
Montana	*								
Alaska	*								
South Carolina	*								
Iowa	*								
Louisiana	*								
Rhode Island	*								
Vermont	*								
New Hampshire	*								
Michigan	*								
New York	*								
West Virginia	*								
Hawaii	*								
Kentucky	*								
Oklahoma	*								
Connecticut	*								
New Jersey	*								
Illinois	*								
Utah	*								
North Dakota	*								
Colorado	*								
New Mexico	*								
Maryland	*								
	148,813	**99.9%**		**78,079**	**100.0%**		**70,734**	**99.7%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

SEPTEMBER 1989
Manufacturing Report

AG325-1

Manufacturing REPORT

mhi
Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

OCTOBER 1989

The decline in manufactured home shipments slowed somewhat in October, off 10.3 percent from one year ago. Manufacturers shipped 2,037 fewer homes this October than in 1988. Year-to-date shipments through October are off 8.1 percent -- 15,203 fewer homes shipped this year than in 1988.

Of the top ten shipment states, only California and Michigan show gains for 1989. South Carolina and Alabama traded places for sixth and seventh in the January through October, 1989 rankings.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January through October

	1989			1988	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	17,124	10.0	- 9.9	19,010	10.2
East North Central	25,191	14.7	- 0.1	25,222	13.5
West North Central	8,400	4.9	- 5.3	8,874	4.8
South Atlantic	61,090	35.6	- 9.5	67,501	36.2
South Central	29,853	17.4	- 13.5	34,495	18.5
Mountain	8,133	4.7	- 18.2	9,940	5.3
Pacific	16,369	9.5	+ 5.1	15,381	8.2

Top Ten States, Percent Change and Market Share
Cumulative Shipments January through October

		1989			1988		
	STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	Florida	19,125	11.5	- 0.3	19,174	10.6	1
2.	North Carolina	14,502	8.7	- 11.2	16,333	9.1	2
3.	Georgia	10,176	6.1	- 19.9	12,702	7.0	3
4.	California	9,018	5.4	+ 3.0	8,752	4.9	6
5.	Michigan	8,732	5.3	+ 0.3	8,704	4.8	7
6.	South Carolina	8,321	5.0	- 12.6	9,517	5.3	5
7.	Alabama	8,018	4.8	- 17.3	9,697	5.4	4
8.	Tennessee	7,107	4.3	- 7.7	7,702	4.3	8
9.	New York	6,246	3.8	- 9.0	6,867	3.8	9
10.	Pennsylvania	6,242	3.8	- 1.1	6,313	3.5	10

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Mobile/Manufactured Home Production

	Each Month			Cummulative for Year			
	1988	1989	% Change		1988	1989	% Change
January	12,961	15,291	18.0%	January	12,961	15,291	18.0%
February	15,195	14,637	- 3.7%	Jan-Feb	28,156	29,928	6.3%
March	18,813	18,169	- 3.4%	Jan-Mar	46,969	48,097	2.4%
April	18,761	17,063	- 9.1%	Jan-Apr	65,730	65,160	- 0.9%
May	19,990	19,128	- 4.3%	Jan-May	85,720	84,288	- 1.7%
June	21,690	18,884	- 12.9%	Jan-June	107,410	103,172	- 3.9%
July	16,673	14,408	- 13.6%	Jan-July	124,083	117,580	- 5.2%
August	21,894	19,381	- 11.5%	Jan-Aug	145,977	136,961	- 6.2%
September	20,614	16,519	- 19.9%	Jan-Sep	166,591	153,480	- 7.9%
October	19,847	17,719	- 10.7%	Jan-Oct	186,438	171,199	- 8.2%
November	17,640			Jan-Nov	204,078		
December	14,186			Jan-Dec	218,264		

Estimated Mobile/Manufactured Home Shipments*

	Each Month			Cummulative for Year			
	1988	1989	% Change		1988	1989	% Change
January	12,823	15,252	18.9%	January	12,823	15,252	18.9%
February	15,033	14,486	- 3.6%	Jan-Feb	27,856	29,738	6.8%
March	19,011	18,167	- 4.4%	Jan-Mar	46,867	47,905	2.2%
April	18,931	17,404	- 8.1%	Jan-Apr	65,798	65,309	- 0.7%
May	20,171	19,088	- 5.4%	Jan-May	85,969	84,397	- 1.8%
June	21,652	18,855	- 12.9%	Jan-June	107,621	103,252	- 4.1%
July	16,708	14,606	- 12.6%	Jan-July	124,329	117,858	- 5.2%
August	21,879	19,194	- 12.3%	Jan-Aug	146,208	137,052	- 6.3%
September	20,603	16,593	- 19.5%	Jan-Sep	166,811	153,645	- 7.9%
October	19,807	17,770	- 10.3%	Jan-Oct	186,618	171,415	- 8.1%
November	17,556			Jan-Nov	204,174		
December	14,255			Jan-Dec	218,429		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1988	1989		1988	1989
January	6.4%	3.8%	January	826	583
February	6.5%	5.0%	February	988	734
March	4.2%	4.3%	March	790	777
April	3.3%	2.6%	April	620	436
May	2.2%	2.5%	May	439	476
June	2.2%	2.7%	June	477	505
July	2.7%	2.1%	July	442	307
August	2.1%	2.5%	August	457	494
September	2.3%	2.5%	September	468	420
October	2.6%	2.1%	October	508	369
November	3.4%		November	592	
December	3.7%		December	523	

Mobile/Manufactured Home Production

	October			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	59	41	- 30.5%	567	383	- 32.5%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,433	1,345	- 6.1%	13,036	12,677	- 2.8%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,492**	**1,386**	**- 7.1%**	**13,603**	**13,060**	**- 4.0%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,845	2,361	- 17.0%	24,622	23,416	- 4.9%
Michigan *	*	*	---	*	*	---
Ohio	344	312	- 9.3%	2,917	2,885	- 1.1%
Wisconsin	308	304	- 1.3%	2,633	2,602	- 1.2%
Total	**3,497**	**2,977**	**- 14.9%**	**30,172**	**28,903**	**- 4.2%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	182	143	- 21.4%	1,843	1,615	- 12.4%
Minnesota	194	197	1.5%	1,881	1,815	- 3.5%
Missouri	49	44	- 10.2%	394	432	9.6%
Nebraska	222	198	- 10.8%	2,071	1,905	- 8.0%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**647**	**582**	**- 10.0%**	**6,189**	**5,767**	**- 6.8%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,688	1,635	- 3.1%	15,072	15,853	5.2%
Georgia	2,720	2,388	- 12.2%	28,520	23,775	- 16.6%
Maryland *	*	*	---	*	*	---
North Carolina	2,109	1,646	- 22.0%	19,529	16,168	- 17.2%
South Carolina *	*	*	---	*	*	---
Virginia	366	360	- 1.6%	3,430	3,181	- 7.3%
West Virginia *	*	*	---	*	*	---
Total	**6,883**	**6,029**	**- 12.4%**	**66,551**	**58,977**	**- 11.4%**
South Central						
Alabama	1,906	1,670	- 12.4%	18,474	16,467	- 10.9%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	510	569	11.6%	4,636	4,877	5.2%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,350	1,176	- 12.9%	12,303	11,726	- 4.7%
Texas	453	394	- 13.0%	5,829	3,565	- 38.8%
Total	**4,219**	**3,809**	**- 9.7%**	**41,242**	**36,635**	**- 11.2%**

Mobile/Manufactured Home Production

	October			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Mountain						
Arizona	289	216	- 25.3%	3,696	2,642	- 28.5%
Colorado *	*	*	---	*	*	---
Idaho	281	291	3.6%	2,220	2,510	13.1%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**610**	**507**	**- 16.9%**	**6,328**	**5,152**	**- 18.6%**
Pacific						
Alaska *	*	*	---	*	*	---
California	1,116	1,008	- 9.7%	10,148	10,084	- 0.6%
Hawaii *	*	*	---	*	*	---
Oregon	688	720	4.7%	5,588	6,226	11.4%
Washington	136	124	- 8.8%	1,083	1,151	6.3%
Total	**1,940**	**1,852**	**- 4.5%**	**16,819**	**17,461**	**3.8%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	559	577	3.2%	5,534	5,244	- 5.2%
Total Production	19,847	17,719	- 10.7%	186,438	171,199	- 8.2%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	October			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Northeast						
Connecticut	22	19	- 13.6%	211	153	- 27.5%
Maine	266	212	- 20.3%	2,354	2,018	- 14.3%
Massachusetts	79	38	- 51.9%	619	342	- 44.7%
New Hampshire	138	86	- 37.7%	1,182	866	- 26.7%
New Jersey	52	75	44.2%	582	629	8.1%
New York	763	598	- 21.6%	6,867	6,246	- 9.0%
Pennsylvania	683	698	2.2%	6,313	6,242	- 1.1%
Rhode Island	7	8	14.3%	100	75	- 25.0%
Vermont	96	61	- 36.5%	782	553	- 29.3%
Total	**2,106**	**1,795**	**- 14.8%**	**19,010**	**17,124**	**- 9.9%**
East North Central						
Illinois	316	259	- 18.0%	2,748	2,689	- 2.1%
Indiana	682	619	- 9.2%	5,797	5,723	- 1.3%
Michigan	1,093	820	- 25.0%	8,704	8,732	0.3%
Ohio	689	596	- 13.5%	5,810	5,767	- 0.7%
Wisconsin	236	265	12.3%	2,163	2,280	5.4%
Total	**3,016**	**2,559**	**- 15.2%**	**25,222**	**25,191**	**- 0.1%**
West North Central						
Iowa	125	163	30.4%	1,002	1,084	8.2%
Kansas	127	124	- 2.4%	1,326	1,216	- 8.3%
Minnesota	146	159	8.9%	1,569	1,618	3.1%
Missouri	372	340	- 8.6%	3,825	3,368	- 11.9%
Nebraska	44	45	2.3%	396	429	8.3%
North Dakota	29	22	- 24.1%	230	116	- 49.6%
South Dakota	56	73	30.4%	526	569	8.2%
Total	**899**	**926**	**3.0%**	**8,874**	**8,400**	**- 5.3%**
South Atlantic						
Delaware	193	127	- 34.2%	1,587	1,353	- 14.7%
Florida	2,124	1,949	- 8.2%	19,174	19,125	- 0.3%
Georgia	1,154	786	- 31.9%	12,702	10,176	- 19.9%
Maryland	132	107	- 18.9%	1,118	970	- 13.2%
North Carolina	1,843	1,470	- 20.2%	16,333	14,502	- 11.2%
South Carolina	945	1,398	47.9%	9,517	8,321	- 12.6%
Virginia	573	424	- 26.0%	4,734	4,411	- 6.8%
West Virginia	225	202	- 10.2%	2,336	2,232	- 4.5%
Total	**7,189**	**6,463**	**- 10.1%**	**67,501**	**61,090**	**- 9.5%**
South Central						
Alabama	928	764	- 17.7%	9,697	8,018	- 17.3%
Arkansas	361	284	- 21.3%	3,225	2,503	- 22.4%
Kentucky	482	497	3.1%	4,792	4,937	3.0%
Louisiana	99	123	24.2%	1,175	961	- 18.2%
Mississippi	306	305	- 0.3%	3,659	3,057	- 16.5%
Oklahoma	38	62	63.2%	485	461	- 4.9%
Tennessee	855	677	- 20.8%	7,702	7,107	- 7.7%
Texas	305	351	15.1%	3,760	2,809	- 25.3%
Total	**3,374**	**3,063**	**- 9.2%**	**34,495**	**29,853**	**- 13.5%**

Mobile/Manufactured Home Shipments

	October			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Mountain						
Arizona	338	225	- 33.4%	4,053	2,797	- 31.0%
Colorado	71	47	- 33.8%	707	463	- 34.5%
Idaho	63	76	20.6%	496	597	20.4%
Montana	44	40	- 9.1%	372	426	14.5%
Nevada	259	212	- 18.1%	1,949	1,995	2.4%
New Mexico	166	145	- 12.7%	2,007	1,599	- 20.3%
Utah	47	21	- 55.3%	279	212	- 24.0%
Wyoming	5	3	- 40.0%	77	44	- 42.9%
Total	**993**	**769**	**- 22.6%**	**9,940**	**8,133**	**- 18.2%**
Pacific						
Alaska	1	1	0.0%	18	31	72.2%
California	993	924	- 6.9%	8,752	9,018	3.0%
Hawaii	0	0	0.0%	2	1	- 50.0%
Oregon	389	434	11.6%	3,140	3,674	17.0%
Washington	379	416	9.8%	3,469	3,645	5.1%
Total	**1,762**	**1,775**	**0.7%**	**15,381**	**16,369**	**6.4%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	468	420	- 10.3%	6,195	5,255	- 15.2%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**19,807**	**17,770**	**- 10.3%**	**186,618**	**171,415**	**- 8.1%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1989 Product Mix

	Jan-Oct Shipments			Jan-Oct Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	104	49	153	*	*	*
Maine	1,589	429	2,018	273	110	383
Massachusetts *	211	131	342	*	*	*
New Hampshire *	515	351	866	*	*	*
New Jersey *	274	355	629	*	*	*
New York *	3,571	2,675	6,246	*	*	*
Pennsylvania	3,784	2,458	6,242	7,314	5,363	12,677
Rhode Island *	43	32	75	*	*	*
Vermont *	332	221	553	*	*	*
Total	**10,423**	**6,701**	**17,124**	**7,587**	**5,473**	**13,060**
	60.9%	**39.1%**	**100.0%**	**58.1%**	**41.9%**	**100.0%**
East North Central						
Illinois *	1,801	888	2,689	*	*	*
Indiana	3,502	2,221	5,723	14,061	9,355	23,416
Michigan *	4,365	4,367	8,732	*	*	*
Ohio	3,856	1,911	5,767	1,814	1,071	2,885
Wisconsin	1,952	328	2,280	2,151	451	2,602
Total	**15,476**	**9,715**	**25,191**	**18,026**	**10,877**	**28,903**
	61.4%	**38.6%**	**100.0%**	**62.4%**	**37.6%**	**100.0%**
West North Central						
Iowa *	828	256	1,084	*	*	*
Kansas	721	495	1,216	1,091	524	1,615
Minnesota	1,115	503	1,618	1,226	589	1,815
Missouri	2,152	1,216	3,368	29	403	432
Nebraska	206	223	429	1,060	845	1,905
North Dakota *	46	70	116	*	*	*
South Dakota *	341	228	569	*	*	*
Total	**5,409**	**2,991**	**8,400**	**3,406**	**2,361**	**5,767**
	64.4%	**35.6%**	**100.0%**	**59.1%**	**40.9%**	**100.0%**
South Atlantic						
Delaware *	795	558	1,353	*	*	*
Florida	5,527	13,598	19,125	3,967	11,886	15,853
Georgia	4,812	5,364	10,176	11,395	12,380	23,775
Maryland *	502	468	970	*	*	*
North Carolina	9,051	5,451	14,502	10,700	5,468	16,168
South Carolina *	4,741	3,580	8,321	*	*	*
Virginia	2,802	1,609	4,411	2,529	652	3,181
West Virginia *	1,466	766	2,232	*	*	*
Total	**29,696**	**31,394**	**61,090**	**28,591**	**30,386**	**58,977**
	48.6%	**51.4%**	**100.0%**	**48.5%**	**51.5%**	**100.0%**

Year-To-Date
1989 Product Mix

	Jan-Oct Shipments			Jan-Oct Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	6,124	1,894	8,018	11,642	4,825	16,467
Arkansas *	1,726	777	2,503	*	*	*
Kentucky *	3,571	1,366	4,937	*	*	*
Louisiana *	786	175	961	*	*	*
Mississippi	2,164	893	3,057	3,626	1,251	4,877
Oklahoma *	214	247	461	*	*	*
Tennessee	4,824	2,283	7,107	8,464	3,262	11,726
Texas	1,315	1,494	2,809	1,677	1,888	3,565
Total	**20,724**	**9,129**	**29,853**	**25,409**	**11,226**	**36,635**
	69.4%	**30.6%**	**100.0%**	**69.4%**	**30.6%**	**100.0%**
Mountain						
Arizona	878	1,919	2,797	879	1,763	2,642
Colorado *	163	300	463	*	*	*
Idaho	134	463	597	580	1,930	2,510
Montana *	94	332	426	*	*	*
Nevada *	379	1,616	1,995	*	*	*
New Mexico *	855	744	1,599	*	*	*
Utah *	54	158	212	*	*	*
Wyoming *	13	31	44	*	*	*
Total	**2,570**	**5,563**	**8,133**	**1,459**	**3,693**	**5,152**
	31.6%	**68.4%**	**100.0%**	**28.3%**	**71.7%**	**100.0%**
Pacific						
Alaska *	18	13	31	*	*	*
California	1,178	7,840	9,018	1,321	8,763	10,084
Hawaii *	0	1	1	*	*	*
Oregon	599	3,075	3,674	1,028	5,198	6,226
Washington	478	3,167	3,645	17	1,134	1,151
Total	**2,273**	**14,096**	**16,369**	**2,366**	**15,095**	**17,461**
	13.9%	**86.1%**	**100.0%**	**13.6%**	**86.4%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	86,571	79,589	166,160	86,844	79,111	165,955
	52.1%	47.9%	100.0%	52.3%	47.7%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	3,576	1,679	5,255	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	3,141	2,103	5,244
Total	**90,147**	**81,268**	**171,415**	**89,985**	**81,214**	**171,199**
	52.6%	**47.4%**	**100.0%**	**52.6%**	**47.4%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
October 1989

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	1,949	11.2%	1	618	7.0%	3	1,331	15.6%	1
North Carolina	1,470	8.5%	2	884	10.0%	1	586	6.9%	4
South Carolina	1,398	8.1%	3	809	9.1%	2	589	6.9%	3
California	924	5.3%	4	107	1.2%	23	817	9.6%	2
Michigan	820	4.7%	5	366	4.1%	9	454	5.3%	5
Georgia	786	4.5%	6	356	4.0%	10	430	5.1%	6
Alabama	764	4.4%	7	559	6.3%	4	205	2.4%	13
Pennsylvania	698	4.0%	8	402	4.5%	6	296	3.5%	9
Tennessee	677	3.9%	9	452	5.1%	5	225	2.6%	12
Indiana	619	3.6%	10	342	3.9%	11	277	3.3%	11
New York	598	3.4%	11	310	3.5%	12	288	3.4%	10
Ohio	596	3.4%	12	395	4.5%	7	201	2.4%	14
Kentucky	497	2.9%	13	376	4.3%	8	121	1.4%	20
Oregon	434	2.5%	14	74	0.8%	26	360	4.2%	7
Virginia	424	2.4%	15	270	3.1%	13	154	1.8%	18
Washington	416	2.4%	16	56	0.6%	32	360	4.2%	8
Texas	351	2.0%	17	188	2.1%	18	163	1.9%	16
Missouri	340	2.0%	18	206	2.3%	17	134	1.6%	19
Mississippi	305	1.8%	19	210	2.4%	15	95	1.1%	22
Arkansas	284	1.6%	20	209	2.4%	16	75	0.9%	23
Wisconsin	265	1.5%	21	221	2.5%	14	44	0.5%	33
Illinois	259	1.5%	22	163	1.8%	19	96	1.1%	21
Arizona	225	1.3%	23	61	0.7%	30	164	1.9%	15
Nevada	212	1.2%	24	49	0.6%	34	163	1.9%	17
Maine	212	1.2%	25	154	1.7%	20	58	0.7%	29
West Virginia	202	1.2%	26	132	1.5%	21	70	0.8%	25
Iowa	163	0.9%	27	117	1.3%	22	46	0.5%	32
Minnesota	159	0.9%	28	101	1.1%	25	58	0.7%	28
New Mexico	145	0.8%	29	70	0.8%	28	75	0.9%	24
Delaware	127	0.7%	30	64	0.7%	29	63	0.7%	26
Kansas	124	0.7%	31	73	0.8%	27	51	0.6%	31
Louisiana	123	0.7%	32	106	1.2%	24	17	0.2%	44
Maryland	107	0.6%	33	54	0.6%	33	53	0.6%	30
New Hampshire	86	0.5%	34	59	0.7%	31	27	0.3%	40
Idaho	76	0.4%	35	15	0.2%	41	61	0.7%	27
New Jersey	75	0.4%	36	40	0.5%	35	35	0.4%	36
South Dakota	73	0.4%	37	39	0.4%	36	34	0.4%	38
Oklahoma	62	0.4%	38	24	0.3%	38	38	0.4%	34
Vermont	61	0.4%	39	26	0.3%	37	35	0.4%	35
Colorado	47	0.3%	40	12	0.1%	43	35	0.4%	37
Nebraska	45	0.3%	41	20	0.2%	40	25	0.3%	41
Montana	40	0.2%	42	9	0.1%	44	31	0.4%	39
Massachusetts	38	0.2%	43	21	0.2%	39	17	0.2%	45
North Dakota	22	0.1%	44	5	0.1%	46	17	0.2%	43
Utah	21	0.1%	45	1	0.0%	47	20	0.2%	42
Connecticut	19	0.1%	46	13	0.1%	42	6	0.1%	46
Rhode Island	8	0.0%	47	6	0.1%	45	2	0.0%	47
Wyoming	3	0.0%	48	1	0.0%	48	2	0.0%	48
Alaska	1	0.0%	49	0	0.0%	49	1	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	17,350	**99.6%**		**8,845**	**99.8%**		**8,505**	**99.6%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Oct 1989

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	19,125	11.5%	1	5,527	6.4%	3	13,598	17.1%	1
North Carolina	14,502	8.7%	2	9,051	10.5%	1	5,451	6.8%	3
Georgia	10,176	6.1%	3	4,812	5.6%	5	5,364	6.7%	4
California	9,018	5.4%	4	1,178	1.4%	22	7,840	9.9%	2
Michigan	8,732	5.3%	5	4,365	5.0%	7	4,367	5.5%	5
South Carolina	8,321	5.0%	6	4,741	5.5%	6	3,580	4.5%	6
Alabama	8,018	4.8%	7	6,124	7.1%	2	1,894	2.4%	15
Tennessee	7,107	4.3%	8	4,824	5.6%	4	2,283	2.9%	11
New York	6,246	3.8%	9	3,571	4.1%	10	2,675	3.4%	9
Pennsylvania	6,242	3.8%	10	3,784	4.4%	9	2,458	3.1%	10
Ohio	5,767	3.5%	11	3,856	4.5%	8	1,911	2.4%	14
Indiana	5,723	3.4%	12	3,502	4.0%	12	2,221	2.8%	12
Kentucky	4,937	3.0%	13	3,571	4.1%	11	1,366	1.7%	19
Virginia	4,411	2.7%	14	2,802	3.2%	13	1,609	2.0%	17
Oregon	3,674	2.2%	15	599	0.7%	30	3,075	3.9%	8
Washington	3,645	2.2%	16	478	0.6%	33	3,167	4.0%	7
Missouri	3,368	2.0%	17	2,152	2.5%	15	1,216	1.5%	20
Mississippi	3,057	1.8%	18	2,164	2.5%	14	893	1.1%	21
Texas	2,809	1.7%	19	1,315	1.5%	21	1,494	1.9%	18
Arizona	2,797	1.7%	20	878	1.0%	24	1,919	2.4%	13
Illinois	2,689	1.6%	21	1,801	2.1%	17	888	1.1%	22
Arkansas	2,503	1.5%	22	1,726	2.0%	18	777	1.0%	23
Wisconsin	2,280	1.4%	23	1,952	2.3%	16	328	0.4%	35
West Virginia	2,232	1.3%	24	1,466	1.7%	20	766	1.0%	24
Maine	2,018	1.2%	25	1,589	1.8%	19	429	0.5%	31
Nevada	1,995	1.2%	26	379	0.4%	34	1,616	2.0%	16
Minnesota	1,618	1.0%	27	1,115	1.3%	23	503	0.6%	27
New Mexico	1,599	1.0%	28	855	1.0%	25	744	0.9%	25
Delaware	1,353	0.8%	29	795	0.9%	27	558	0.7%	26
Kansas	1,216	0.7%	30	721	0.8%	29	495	0.6%	28
Iowa	1,084	0.7%	31	828	1.0%	26	256	0.3%	37
Maryland	970	0.6%	32	502	0.6%	32	468	0.6%	29
Louisiana	961	0.6%	33	786	0.9%	28	175	0.2%	42
New Hampshire	866	0.5%	34	515	0.6%	31	351	0.4%	33
New Jersey	629	0.4%	35	274	0.3%	37	355	0.4%	32
Idaho	597	0.4%	36	134	0.2%	42	463	0.6%	30
South Dakota	569	0.3%	37	341	0.4%	35	228	0.3%	39
Vermont	553	0.3%	38	332	0.4%	36	221	0.3%	41
Colorado	463	0.3%	39	163	0.2%	41	300	0.4%	36
Oklahoma	461	0.3%	40	214	0.2%	38	247	0.3%	38
Nebraska	429	0.3%	41	206	0.2%	40	223	0.3%	40
Montana	426	0.3%	42	94	0.1%	44	332	0.4%	34
Massachusetts	342	0.2%	43	211	0.2%	39	131	0.2%	44
Utah	212	0.1%	44	54	0.1%	45	158	0.2%	43
Connecticut	153	0.1%	45	104	0.1%	43	49	0.1%	46
North Dakota	116	0.1%	46	46	0.1%	46	70	0.1%	45
Rhode Island	75	0.0%	47	43	0.0%	47	32	0.0%	47
Wyoming	44	0.0%	48	13	0.0%	49	31	0.0%	48
Alaska	31	0.0%	49	18	0.0%	48	13	0.0%	49
Hawaii	1	0.0%	50	0	0.0%	50	1	0.0%	50
	166,160	**100.1%**		**86,571**	**100.1%**		**79,589**	**99.9%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
October 1989

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	2,388	13.9%	1	1,146	13.1%	2	1,242	14.8%	1
Indiana	2,361	13.8%	2	1,366	15.6%	1	995	11.9%	3
Alabama	1,670	9.7%	3	1,124	12.8%	3	546	6.5%	8
North Carolina	1,646	9.6%	4	1,057	12.1%	4	589	7.0%	7
Florida	1,635	9.5%	5	455	5.2%	7	1,180	14.1%	2
Pennsylvania	1,345	7.8%	6	721	8.2%	6	624	7.4%	5
Tennessee	1,176	6.9%	7	827	9.4%	5	349	4.2%	9
California	1,008	5.9%	8	119	1.4%	13	889	10.6%	4
Oregon	720	4.2%	9	117	1.3%	15	603	7.2%	6
Mississippi	569	3.3%	10	438	5.0%	8	131	1.6%	14
Texas	394	2.3%	11	189	2.2%	11	205	2.4%	11
Virginia	360	2.1%	12	291	3.3%	9	69	0.8%	18
Ohio	312	1.8%	13	179	2.0%	12	133	1.6%	13
Wisconsin	304	1.8%	14	241	2.7%	10	63	0.8%	19
Idaho	291	1.7%	15	72	0.8%	18	219	2.6%	10
Arizona	216	1.3%	16	61	0.7%	19	155	1.9%	12
Nebraska	198	1.2%	17	103	1.2%	16	95	1.1%	16
Minnesota	197	1.1%	18	118	1.3%	14	79	0.9%	17
Kansas	143	0.8%	19	102	1.2%	17	41	0.5%	20
Washington	124	0.7%	20	3	0.0%	22	121	1.4%	15
Missouri	44	0.3%	21	4	0.0%	21	40	0.5%	21
Maine	41	0.2%	22	32	0.4%	20	9	0.1%	22
Arkansas	*								
New York	*								
Alaska	*								
New Hampshire	*								
Delaware	*								
Vermont	*								
Nevada	*								
Massachusetts	*								
South Dakota	*								
Iowa	*								
Kentucky	*								
Rhode Island	*								
Maryland	*								
Utah	*								
Oklahoma	*								
Michigan	*								
West Virginia	*								
Colorado	*								
Montana	*								
Illinois	*								
New Jersey	*								
North Dakota	*								
Louisiana	*								
Wyoming	*								
Hawaii	*								
South Carolina	*								
Connecticut	*								
New Mexico	*								
	17,142	**99.9%**		**8,765**	**99.9%**		**8,377**	**99.9%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Oct 1989

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	23,775	14.3%	1	11,395	13.1%	3	12,380	15.6%	1
Indiana	23,416	14.1%	2	14,061	16.2%	1	9,355	11.8%	3
Alabama	16,467	9.9%	3	11,642	13.4%	2	4,825	6.1%	8
North Carolina	16,168	9.7%	4	10,700	12.3%	4	5,468	6.9%	5
Florida	15,853	9.6%	5	3,967	4.6%	7	11,886	15.0%	2
Pennsylvania	12,677	7.6%	6	7,314	8.4%	6	5,363	6.8%	6
Tennessee	11,726	7.1%	7	8,464	9.7%	5	3,262	4.1%	9
California	10,084	6.1%	8	1,321	1.5%	13	8,763	11.1%	4
Oregon	6,226	3.8%	9	1,028	1.2%	17	5,198	6.6%	7
Mississippi	4,877	2.9%	10	3,626	4.2%	8	1,251	1.6%	13
Texas	3,565	2.1%	11	1,677	1.9%	12	1,888	2.4%	11
Virginia	3,181	1.9%	12	2,529	2.9%	9	652	0.8%	17
Ohio	2,885	1.7%	13	1,814	2.1%	11	1,071	1.4%	15
Arizona	2,642	1.6%	14	879	1.0%	18	1,763	2.2%	12
Wisconsin	2,602	1.6%	15	2,151	2.5%	10	451	0.6%	20
Idaho	2,510	1.5%	16	580	0.7%	19	1,930	2.4%	10
Nebraska	1,905	1.1%	17	1,060	1.2%	16	845	1.1%	16
Minnesota	1,815	1.1%	18	1,226	1.4%	14	589	0.7%	18
Kansas	1,615	1.0%	19	1,091	1.3%	15	524	0.7%	19
Washington	1,151	0.7%	20	17	0.0%	22	1,134	1.4%	14
Missouri	432	0.3%	21	29	0.0%	21	403	0.5%	21
Maine	383	0.2%	22	273	0.3%	20	110	0.1%	22
Arkansas	*								
Delaware	*								
Massachusetts	*								
Wyoming	*								
Nevada	*								
South Dakota	*								
Montana	*								
Alaska	*								
South Carolina	*								
Iowa	*								
Louisiana	*								
Rhode Island	*								
Vermont	*								
New Hampshire	*								
Michigan	*								
New York	*								
West Virginia	*								
Hawaii	*								
Kentucky	*								
Oklahoma	*								
Connecticut	*								
New Jersey	*								
Illinois	*								
Utah	*								
North Dakota	*								
Colorado	*								
New Mexico	*								
Maryland	*								
	165,955	**99.9%**		**86,844**	**99.9%**		**79,111**	**99.9%**	

Does Not Include States with "*"

Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

OCTOBER 1989
Manufacturing Report

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Manufacturing REPORT

mhi

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

NOVEMBER 1989

Manufactured home builders shipped 15,131 homes in November, 2,509 fewer homes than November of last year, a decrease of 14.2 percent. For the year, overall shipments have lagged behind last year by 17,748 homes, off 8.7 percent.

However, the number of floors shipped for the year has declined only 5.9 percent in comparison to last year. Furthermore, multi-section shipments as a percent of total shipments have increased 7.8 percent over the last two years.

The Pacific region shows a 6.0 percent increase in cumulative shipments with California being the only top ten shipment state to show a gain through November.

Regional Shipments, Percent Change and Market Share Cumulative Shipments January through November

	1989			1988	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	18,381	9.9	- 11.4	20,744	10.2
East North Central	27,146	14.6	- 2.4	27,806	13.6
West North Central	9,108	4.9	- 5.3	9,621	4.7
South Atlantic	66,875	35.9	- 9.5	73,909	36.2
South Central	32,448	17.4	- 13.5	37,513	18.4
Mountain	8,859	4.8	- 18.3	10,846	5.3
Pacific	18,046	9.7	+ 6.0	17,032	8.3

Top Ten States, Percent Change and Market Share Cumulative Shipments January through November

	1989			1988		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	20,978	11.6	- 1.4	21,281	10.8	1
2. North Carolina	15,725	8.7	- 12.1	17,881	9.1	2
3. Georgia	10,907	6.0	- 20.8	13,780	7.0	3
4. California	9,917	5.5	+ 2.7	9,657	4.9	7
5. South Carolina	9,596	5.3	- 6.9	10,311	5.2	5
6. Michigan	9,428	5.2	- 2.6	9,678	4.9	6
7. Alabama	8,701	4.8	- 17.9	10,602	5.4	4
8. Tennessee	7,655	4.2	- 8.6	8,371	4.2	8
9. Pennsylvania	6,736	3.7	- 2.3	6,894	3.5	10
10. New York	6,679	3.7	- 10.5	7,465	3.8	9

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Mobile/Manufactured Home Production

	Each Month			Cummulative for Year			
	1988	1989	% Change		1988	1989	% Change
January	12,961	15,291	18.0%	January	12,961	15,291	18.0%
February	15,195	14,637	- 3.7%	Jan-Feb	28,156	29,928	6.3%
March	18,813	18,169	- 3.4%	Jan-Mar	46,969	48,097	2.4%
April	18,761	17,063	- 9.1%	Jan-Apr	65,730	65,160	- 0.9%
May	19,990	19,128	- 4.3%	Jan-May	85,720	84,288	- 1.7%
June	21,690	18,884	- 12.9%	Jan-June	107,410	103,172	- 3.9%
July	16,673	14,408	- 13.6%	Jan-July	124,083	117,580	- 5.2%
August	21,894	19,381	- 11.5%	Jan-Aug	145,977	136,961	- 6.2%
September	20,614	16,519	- 19.9%	Jan-Sep	166,591	153,480	- 7.9%
October	19,847	17,719	- 10.7%	Jan-Oct	186,438	171,199	- 8.2%
November	17,640	15,131	- 14.2%	Jan-Nov	204,078	186,330	- 8.7%
December	14,186			Jan-Dec	218,264		

Estimated Mobile/Manufactured Home Shipments*

	Each Month			Cummulative for Year			
	1988	1989	% Change		1988	1989	% Change
January	12,823	15,252	18.9%	January	12,823	15,252	18.9%
February	15,033	14,486	- 3.6%	Jan-Feb	27,856	29,738	6.8%
March	19,011	18,167	- 4.4%	Jan-Mar	46,867	47,905	2.2%
April	18,931	17,404	- 8.1%	Jan-Apr	65,798	65,309	- 0.7%
May	20,171	19,088	- 5.4%	Jan-May	85,969	84,397	- 1.8%
June	21,652	18,855	- 12.9%	Jan-June	107,621	103,252	- 4.1%
July	16,708	14,606	- 12.6%	Jan-July	124,329	117,858	- 5.2%
August	21,879	19,194	- 12.3%	Jan-Aug	146,208	137,052	- 6.3%
September	20,603	16,593	- 19.5%	Jan-Sep	166,811	153,645	- 7.9%
October	19,807	17,770	- 10.3%	Jan-Oct	186,618	171,415	- 8.1%
November	17,556	15,072	- 14.1%	Jan-Nov	204,174	186,487	- 8.7%
December	14,255			Jan-Dec	218,429		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production		Homes In Inventory		
	1988	1989		1988	1989
January	6.4%	3.8%	January	826	583
February	6.5%	5.0%	February	988	734
March	4.2%	4.3%	March	790	777
April	3.3%	2.6%	April	620	436
May	2.2%	2.5%	May	439	476
June	2.2%	2.7%	June	477	505
July	2.7%	2.1%	July	442	307
August	2.1%	2.5%	August	457	494
September	2.3%	2.5%	September	468	420
October	2.6%	2.1%	October	508	369
November	3.4%	2.8%	November	592	428
December	3.7%		December	523	

Mobile/Manufactured Home Production

	November			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	58	41	- 29.3%	625	424	- 32.2%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,213	953	- 21.4%	14,249	13,630	- 4.3%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,271**	**994**	**- 21.8%**	**14,874**	**14,054**	**- 5.5%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,418	1,792	- 25.9%	27,040	25,208	- 6.8%
Michigan *	*	*	---	*	*	---
Ohio	307	236	- 23.1%	3,224	3,121	- 3.2%
Wisconsin	197	191	- 3.0%	2,830	2,793	- 1.3%
Total	**2,922**	**2,219**	**- 24.1%**	**33,094**	**31,122**	**- 6.0%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	177	119	- 32.8%	2,020	1,734	- 14.2%
Minnesota	139	149	7.2%	2,020	1,964	- 2.8%
Missouri	64	43	- 32.8%	458	475	3.7%
Nebraska	179	148	- 17.3%	2,250	2,053	- 8.8%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**559**	**459**	**- 17.9%**	**6,748**	**6,226**	**- 7.7%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,669	1,566	- 6.2%	16,741	17,419	4.0%
Georgia	2,488	2,169	- 12.8%	31,008	25,944	- 16.3%
Maryland *	*	*	---	*	*	---
North Carolina	1,800	1,460	- 18.9%	21,329	17,628	- 17.4%
South Carolina *	*	*	---	*	*	---
Virginia	269	277	3.0%	3,699	3,458	- 6.5%
West Virginia *	*	*	---	*	*	---
Total	**6,226**	**5,472**	**- 12.1%**	**72,777**	**64,449**	**- 11.4%**
South Central						
Alabama	1,705	1,531	- 10.2%	20,179	17,998	- 10.8%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	503	423	- 15.9%	5,139	5,300	3.1%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,200	978	- 18.5%	13,503	12,704	- 5.9%
Texas	348	391	12.4%	6,177	3,956	- 36.0%
Total	**3,756**	**3,323**	**- 11.5%**	**44,998**	**39,958**	**- 11.2%**

Mobile/Manufactured Home Production

	November			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Mountain						
Arizona	312	217	- 30.4%	4,008	2,859	- 28.7%
Colorado *	*	*	---	*	*	---
Idaho	264	238	- 9.8%	2,484	2,748	10.6%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**604**	**455**	**- 24.7%**	**6,932**	**5,607**	**- 19.1%**
Pacific						
Alaska *	*	*	---	*	*	---
California	1,055	1,019	- 3.4%	11,203	11,103	- 0.9%
Hawaii *	*	*	---	*	*	---
Oregon	649	628	- 3.2%	6,237	6,854	9.9%
Washington	109	126	15.6%	1,192	1,277	7.1%
Total	**1,813**	**1,773**	**- 2.2%**	**18,632**	**19,234**	**3.2%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	489	436	- 10.8%	6,023	5,680	- 5.7%
Total Production	**17,640**	**15,131**	**- 14.2%**	**204,078**	**186,330**	**- 8.7%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	November			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Northeast						
Connecticut	25	5	- 80.0%	236	158	- 33.1%
Maine	217	160	- 26.3%	2,571	2,178	- 15.3%
Massachusetts	55	26	- 52.7%	674	368	- 45.4%
New Hampshire	126	64	- 49.2%	1,308	930	- 28.9%
New Jersey	49	40	- 18.4%	631	669	6.0%
New York	598	433	- 27.6%	7,465	6,679	- 10.5%
Pennsylvania	581	494	- 15.0%	6,894	6,736	- 2.3%
Rhode Island	7	4	- 42.9%	107	79	- 26.2%
Vermont	76	31	- 59.2%	858	584	- 31.9%
Total	**1,734**	**1,257**	**- 27.5%**	**20,744**	**18,381**	**- 11.4%**
East North Central						
Illinois	252	220	- 12.7%	3,000	2,909	- 3.0%
Indiana	569	459	- 19.3%	6,366	6,182	- 2.9%
Michigan	974	696	- 28.5%	9,678	9,428	- 2.6%
Ohio	628	406	- 35.4%	6,438	6,173	- 4.1%
Wisconsin	161	174	8.1%	2,324	2,454	5.6%
Total	**2,584**	**1,955**	**- 24.3%**	**27,806**	**27,146**	**- 2.4%**
West North Central						
Iowa	82	118	43.9%	1,084	1,202	10.9%
Kansas	151	126	- 16.6%	1,477	1,342	- 9.1%
Minnesota	93	96	3.2%	1,662	1,714	3.1%
Missouri	310	258	- 16.8%	4,135	3,626	- 12.3%
Nebraska	38	37	- 2.6%	434	466	7.4%
North Dakota	17	19	11.8%	247	135	- 45.3%
South Dakota	56	54	- 3.6%	582	623	7.0%
Total	**747**	**708**	**- 5.2%**	**9,621**	**9,108**	**- 5.3%**
South Atlantic						
Delaware	126	99	- 21.4%	1,713	1,452	- 15.2%
Florida	2,107	1,853	- 12.1%	21,281	20,978	- 1.4%
Georgia	1,078	731	- 32.2%	13,780	10,907	- 20.8%
Maryland	125	78	- 37.6%	1,243	1,048	- 15.7%
North Carolina	1,548	1,223	- 21.0%	17,881	15,725	- 12.1%
South Carolina	794	1,275	60.6%	10,311	9,596	- 6.9%
Virginia	461	357	- 22.6%	5,195	4,768	- 8.2%
West Virginia	169	169	0.0%	2,505	2,401	- 4.2%
Total	**6,408**	**5,785**	**- 9.7%**	**73,909**	**66,875**	**- 9.5%**
South Central						
Alabama	905	683	- 24.5%	10,602	8,701	- 17.9%
Arkansas	299	166	- 44.5%	3,524	2,669	- 24.3%
Kentucky	390	421	7.9%	5,182	5,358	3.4%
Louisiana	96	102	6.3%	1,271	1,063	- 16.4%
Mississippi	375	259	- 30.9%	4,034	3,316	- 17.8%
Oklahoma	34	49	44.1%	519	510	- 1.7%
Tennessee	669	548	- 18.1%	8,371	7,655	- 8.6%
Texas	250	367	46.8%	4,010	3,176	- 20.8%
Total	**3,018**	**2,595**	**- 14.0%**	**37,513**	**32,448**	**- 13.5%**

Mobile/Manufactured Home Shipments

	November			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Mountain						
Arizona	365	248	- 32.1%	4,418	3,045	- 31.1%
Colorado	59	41	- 30.5%	766	504	- 34.2%
Idaho	46	52	13.0%	542	649	19.7%
Montana	38	30	- 21.1%	410	456	11.2%
Nevada	233	185	- 20.6%	2,182	2,180	- 0.1%
New Mexico	141	146	3.5%	2,148	1,745	- 18.8%
Utah	18	21	16.7%	297	233	- 21.5%
Wyoming	6	3	- 50.0%	83	47	- 43.4%
Total	**906**	**726**	**- 19.9%**	**10,846**	**8,859**	**- 18.3%**
Pacific						
Alaska	0	1	0.0%	18	32	77.8%
California	905	899	- 0.7%	9,657	9,917	2.7%
Hawaii	0	0	0.0%	2	1	- 50.0%
Oregon	374	390	4.3%	3,514	4,064	15.7%
Washington	372	387	4.0%	3,841	4,032	5.0%
Total	**1,651**	**1,677**	**1.6%**	**17,032**	**18,046**	**6.0%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	508	369	- 27.4%	6,703	5,624	- 16.1%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**17,556**	**15,072**	**- 14.1%**	**204,174**	**186,487**	**- 8.7%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1989 Product Mix

	Jan-Nov Shipments			Jan-Nov Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	108	50	158	*	*	*
Maine	1,712	466	2,178	308	116	424
Massachusetts *	223	145	368	*	*	*
New Hampshire *	554	376	930	*	*	*
New Jersey *	301	368	669	*	*	*
New York *	3,828	2,851	6,679	*	*	*
Pennsylvania	4,049	2,687	6,736	7,840	5,790	13,630
Rhode Island *	44	35	79	*	*	*
Vermont *	349	235	584	*	*	*
Total	**11,168**	**7,213**	**18,381**	**8,148**	**5,906**	**14,054**
	60.8%	**39.2%**	**100.0%**	**58.0%**	**42.0%**	**100.0%**
East North Central						
Illinois *	1,916	993	2,909	*	*	*
Indiana	3,773	2,409	6,182	14,980	10,228	25,208
Michigan *	4,638	4,790	9,428	*	*	*
Ohio	4,109	2,064	6,173	1,953	1,168	3,121
Wisconsin	2,094	360	2,454	2,296	497	2,793
Total	**16,530**	**10,616**	**27,146**	**19,229**	**11,893**	**31,122**
	60.9%	**39.1%**	**100.0%**	**61.8%**	**38.2%**	**100.0%**
West North Central						
Iowa *	908	294	1,202	*	*	*
Kansas	787	555	1,342	1,157	577	1,734
Minnesota	1,178	536	1,714	1,318	646	1,964
Missouri	2,318	1,308	3,626	32	443	475
Nebraska	226	240	466	1,140	913	2,053
North Dakota *	51	84	135	*	*	*
South Dakota *	376	247	623	*	*	*
Total	**5,844**	**3,264**	**9,108**	**3,647**	**2,579**	**6,226**
	64.2%	**35.8%**	**100.0%**	**58.6%**	**41.4%**	**100.0%**
South Atlantic						
Delaware *	850	602	1,452	*	*	*
Florida	6,101	14,877	20,978	4,393	13,026	17,419
Georgia	5,181	5,726	10,907	12,444	13,500	25,944
Maryland *	530	518	1,048	*	*	*
North Carolina	9,802	5,923	15,725	11,655	5,973	17,628
South Carolina *	5,450	4,146	9,596	*	*	*
Virginia	3,032	1,736	4,768	2,748	710	3,458
West Virginia *	1,575	826	2,401	*	*	*
Total	**32,521**	**34,354**	**66,875**	**31,240**	**33,209**	**64,449**
	48.6%	**51.4%**	**100.0%**	**48.5%**	**51.5%**	**100.0%**

Year-To-Date
1989 Product Mix

	Jan-Nov Shipments			Jan-Nov Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	6,644	2,057	8,701	12,765	5,233	17,998
Arkansas *	1,848	821	2,669	*	*	*
Kentucky *	3,879	1,479	5,358	*	*	*
Louisiana *	868	195	1,063	*	*	*
Mississippi	2,345	971	3,316	3,949	1,351	5,300
Oklahoma *	238	272	510	*	*	*
Tennessee	5,217	2,438	7,655	9,184	3,520	12,704
Texas	1,537	1,639	3,176	1,895	2,061	3,956
Total	**22,576**	**9,872**	**32,448**	**27,793**	**12,165**	**39,958**
	69.6%	**30.4%**	**100.0%**	**69.6%**	**30.4%**	**100.0%**
Mountain						
Arizona	956	2,089	3,045	952	1,907	2,859
Colorado *	175	329	504	*	*	*
Idaho	143	506	649	633	2,115	2,748
Montana *	103	353	456	*	*	*
Nevada *	406	1,774	2,180	*	*	*
New Mexico *	926	819	1,745	*	*	*
Utah *	61	172	233	*	*	*
Wyoming *	15	32	47	*	*	*
Total	**2,785**	**6,074**	**8,859**	**1,585**	**4,022**	**5,607**
	31.4%	**68.6%**	**100.0%**	**28.3%**	**71.7%**	**100.0%**
Pacific						
Alaska *	18	14	32	*	*	*
California	1,278	8,639	9,917	1,442	9,661	11,103
Hawaii *	0	1	1	*	*	*
Oregon	646	3,418	4,064	1,109	5,745	6,854
Washington	536	3,496	4,032	22	1,255	1,277
Total	**2,478**	**15,568**	**18,046**	**2,573**	**16,661**	**19,234**
	13.7%	**86.3%**	**100.0%**	**13.4%**	**86.6%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	93,902	86,961	180,863	94,215	86,435	180,650
	51.9%	48.1%	100.0%	52.2%	47.8%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	3,816	1,808	5,624	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	3,391	2,289	5,680
Total	**97,718**	**88,769**	**186,487**	**97,606**	**88,724**	**186,330**
	52.4%	**47.6%**	**100.0%**	**52.4%**	**47.6%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
November 1989

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	1,853	12.6%	1	574	7.8%	3	1,279	17.3%	1
South Carolina	1,275	8.7%	2	709	9.7%	2	566	7.7%	3
North Carolina	1,223	8.3%	3	751	10.2%	1	472	6.4%	4
California	899	6.1%	4	100	1.4%	22	799	10.8%	2
Georgia	731	5.0%	5	369	5.0%	6	362	4.9%	6
Michigan	696	4.7%	6	273	3.7%	8	423	5.7%	5
Alabama	683	4.6%	7	520	7.1%	4	163	2.2%	13
Tennessee	548	3.7%	8	393	5.4%	5	155	2.1%	15
Pennsylvania	494	3.4%	9	265	3.6%	10	229	3.1%	9
Indiana	459	3.1%	10	271	3.7%	9	188	2.6%	10
New York	433	2.9%	11	257	3.5%	11	176	2.4%	11
Kentucky	421	2.9%	12	308	4.2%	7	113	1.5%	19
Ohio	406	2.8%	13	253	3.5%	12	153	2.1%	16
Oregon	390	2.7%	14	47	0.6%	31	343	4.7%	7
Washington	387	2.6%	15	58	0.8%	29	329	4.5%	8
Texas	367	2.5%	16	222	3.0%	14	145	2.0%	17
Virginia	357	2.4%	17	230	3.1%	13	127	1.7%	18
Mississippi	259	1.8%	18	181	2.5%	15	78	1.1%	22
Missouri	258	1.8%	19	166	2.3%	16	92	1.2%	21
Arizona	248	1.7%	20	78	1.1%	25	170	2.3%	12
Illinois	220	1.5%	21	115	1.6%	20	105	1.4%	20
Nevada	185	1.3%	22	27	0.4%	36	158	2.1%	14
Wisconsin	174	1.2%	23	142	1.9%	17	32	0.4%	33
West Virginia	169	1.1%	24	109	1.5%	21	60	0.8%	24
Arkansas	166	1.1%	25	122	1.7%	19	44	0.6%	28
Maine	160	1.1%	26	123	1.7%	18	37	0.5%	31
New Mexico	146	1.0%	27	71	1.0%	26	75	1.0%	23
Kansas	126	0.9%	28	66	0.9%	27	60	0.8%	25
Iowa	118	0.8%	29	80	1.1%	24	38	0.5%	30
Louisiana	102	0.7%	30	82	1.1%	23	20	0.3%	38
Delaware	99	0.7%	31	55	0.8%	30	44	0.6%	27
Minnesota	96	0.7%	32	63	0.9%	28	33	0.4%	32
Maryland	78	0.5%	33	28	0.4%	34	50	0.7%	26
New Hampshire	64	0.4%	34	39	0.5%	32	25	0.3%	35
South Dakota	54	0.4%	35	35	0.5%	33	19	0.3%	39
Idaho	52	0.4%	36	9	0.1%	42	43	0.6%	29
Oklahoma	49	0.3%	37	24	0.3%	37	25	0.3%	36
Colorado	41	0.3%	38	12	0.2%	41	29	0.4%	34
New Jersey	40	0.3%	39	27	0.4%	35	13	0.2%	45
Nebraska	37	0.3%	40	20	0.3%	38	17	0.2%	40
Vermont	31	0.2%	41	17	0.2%	39	14	0.2%	44
Montana	30	0.2%	42	9	0.1%	43	21	0.3%	37
Massachusetts	26	0.2%	43	12	0.2%	40	14	0.2%	43
Utah	21	0.1%	44	7	0.1%	44	14	0.2%	41
North Dakota	19	0.1%	45	5	0.1%	45	14	0.2%	42
Connecticut	5	0.0%	46	4	0.1%	46	1	0.0%	47
Rhode Island	4	0.0%	47	1	0.0%	48	3	0.0%	46
Wyoming	3	0.0%	48	2	0.0%	47	1	0.0%	49
Alaska	1	0.0%	49	0	0.0%	50	1	0.0%	48
Hawaii	0	0.0%	50	0	0.0%	49	0	0.0%	50
	14,703	100.1%		7,331	100.3%		7,372	99.8%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Nov 1989

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	20,978	11.6%	1	6,101	6.5%	3	14,877	17.1%	1
North Carolina	15,725	8.7%	2	9,802	10.4%	1	5,923	6.8%	3
Georgia	10,907	6.0%	3	5,181	5.5%	6	5,726	6.6%	4
California	9,917	5.5%	4	1,278	1.4%	22	8,639	9.9%	2
South Carolina	9,596	5.3%	5	5,450	5.8%	4	4,146	4.8%	6
Michigan	9,428	5.2%	6	4,638	4.9%	7	4,790	5.5%	5
Alabama	8,701	4.8%	7	6,644	7.1%	2	2,057	2.4%	15
Tennessee	7,655	4.2%	8	5,217	5.6%	5	2,438	2.8%	11
Pennsylvania	6,736	3.7%	9	4,049	4.3%	9	2,687	3.1%	10
New York	6,679	3.7%	10	3,828	4.1%	11	2,851	3.3%	9
Indiana	6,182	3.4%	11	3,773	4.0%	12	2,409	2.8%	12
Ohio	6,173	3.4%	12	4,109	4.4%	8	2,064	2.4%	14
Kentucky	5,358	3.0%	13	3,879	4.1%	10	1,479	1.7%	19
Virginia	4,768	2.6%	14	3,032	3.2%	13	1,736	2.0%	17
Oregon	4,064	2.2%	15	646	0.7%	30	3,418	3.9%	8
Washington	4,032	2.2%	16	536	0.6%	32	3,496	4.0%	7
Missouri	3,626	2.0%	17	2,318	2.5%	15	1,308	1.5%	20
Mississippi	3,316	1.8%	18	2,345	2.5%	14	971	1.1%	22
Texas	3,176	1.8%	19	1,537	1.6%	21	1,639	1.9%	18
Arizona	3,045	1.7%	20	956	1.0%	24	2,089	2.4%	13
Illinois	2,909	1.6%	21	1,916	2.0%	17	993	1.1%	21
Arkansas	2,669	1.5%	22	1,848	2.0%	18	821	0.9%	24
Wisconsin	2,454	1.4%	23	2,094	2.2%	16	360	0.4%	34
West Virginia	2,401	1.3%	24	1,575	1.7%	20	826	0.9%	23
Nevada	2,180	1.2%	25	406	0.4%	34	1,774	2.0%	16
Maine	2,178	1.2%	26	1,712	1.8%	19	466	0.5%	31
New Mexico	1,745	1.0%	27	926	1.0%	25	819	0.9%	25
Minnesota	1,714	0.9%	28	1,178	1.3%	23	536	0.6%	28
Delaware	1,452	0.8%	29	850	0.9%	28	602	0.7%	26
Kansas	1,342	0.7%	30	787	0.8%	29	555	0.6%	27
Iowa	1,202	0.7%	31	908	1.0%	26	294	0.3%	37
Louisiana	1,063	0.6%	32	868	0.9%	27	195	0.2%	42
Maryland	1,048	0.6%	33	530	0.6%	33	518	0.6%	29
New Hampshire	930	0.5%	34	554	0.6%	31	376	0.4%	32
New Jersey	669	0.4%	35	301	0.3%	37	368	0.4%	33
Idaho	649	0.4%	36	143	0.2%	42	506	0.6%	30
South Dakota	623	0.3%	37	376	0.4%	35	247	0.3%	39
Vermont	584	0.3%	38	349	0.4%	36	235	0.3%	41
Oklahoma	510	0.3%	39	238	0.3%	38	272	0.3%	38
Colorado	504	0.3%	40	175	0.2%	41	329	0.4%	36
Nebraska	466	0.3%	41	226	0.2%	39	240	0.3%	40
Montana	456	0.3%	42	103	0.1%	44	353	0.4%	35
Massachusetts	368	0.2%	43	223	0.2%	40	145	0.2%	44
Utah	233	0.1%	44	61	0.1%	45	172	0.2%	43
Connecticut	138	0.1%	45	108	0.1%	43	30	0.1%	46
North Dakota	135	0.1%	46	51	0.1%	46	84	0.1%	45
Rhode Island	79	0.0%	47	44	0.0%	47	35	0.0%	47
Wyoming	47	0.0%	48	15	0.0%	49	32	0.0%	48
Alaska	32	0.0%	49	18	0.0%	48	14	0.0%	49
Hawaii	1	0.0%	50	0	0.0%	50	1	0.0%	50
	180,863	99.9%		93,902	100.0%		86,961	99.7%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
November 1989

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	2,169	14.8%	1	1,049	14.2%	2	1,120	15.3%	2
Indiana	1,792	12.2%	2	919	12.5%	4	873	11.9%	4
Florida	1,566	10.7%	3	426	5.8%	7	1,140	15.6%	1
Alabama	1,531	10.4%	4	1,123	15.2%	1	408	5.6%	8
North Carolina	1,460	9.9%	5	955	13.0%	3	505	6.9%	6
California	1,019	6.9%	6	121	1.6%	13	898	12.3%	3
Tennessee	978	6.7%	7	720	9.8%	5	258	3.5%	9
Pennsylvania	953	6.5%	8	526	7.1%	6	427	5.8%	7
Oregon	628	4.3%	9	81	1.1%	15	547	7.5%	5
Mississippi	423	2.9%	10	323	4.4%	8	100	1.4%	14
Texas	391	2.7%	11	218	3.0%	10	173	2.4%	11
Virginia	277	1.9%	12	219	3.0%	9	58	0.8%	17
Idaho	238	1.6%	13	53	0.7%	19	185	2.5%	10
Ohio	236	1.6%	14	139	1.9%	12	97	1.3%	15
Arizona	217	1.5%	15	73	1.0%	17	144	2.0%	12
Wisconsin	191	1.3%	16	145	2.0%	11	46	0.6%	20
Minnesota	149	1.0%	17	92	1.2%	14	57	0.8%	18
Nebraska	148	1.0%	18	80	1.1%	16	68	0.9%	16
Washington	126	0.9%	19	5	0.1%	21	121	1.7%	13
Kansas	119	0.8%	20	66	0.9%	18	53	0.7%	19
Missouri	43	0.3%	21	3	0.0%	22	40	0.5%	21
Maine	41	0.3%	22	35	0.5%	20	6	0.1%	22
Arkansas	*								
Delaware	*								
Massachusetts	*								
New Mexico	*								
North Dakota	*								
South Dakota	*								
Illinois	*								
Alaska	*								
South Carolina	*								
Rhode Island	*								
Vermont	*								
Nevada	*								
Michigan	*								
Colorado	*								
West Virginia	*								
Iowa	*								
Louisiana	*								
Connecticut	*								
Montana	*								
Maryland	*								
New Jersey	*								
Wyoming	*								
Utah	*								
Kentucky	*								
Hawaii	*								
New York	*								
Oklahoma	*								
New Hampshire	*								
	14,695	100.2%		7,371	100.1%		7,324	100.1%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Nov 1989

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	25,944	14.4%	1	12,444	13.2%	3	13,500	15.6%	1
Indiana	25,208	14.0%	2	14,980	15.9%	1	10,228	11.8%	3
Alabama	17,998	10.0%	3	12,765	13.5%	2	5,233	6.1%	8
North Carolina	17,628	9.8%	4	11,655	12.4%	4	5,973	6.9%	5
Florida	17,419	9.6%	5	4,393	4.7%	7	13,026	15.1%	2
Pennsylvania	13,630	7.5%	6	7,840	8.3%	6	5,790	6.7%	6
Tennessee	12,704	7.0%	7	9,184	9.7%	5	3,520	4.1%	9
California	11,103	6.1%	8	1,442	1.5%	13	9,661	11.2%	4
Oregon	6,854	3.8%	9	1,109	1.2%	17	5,745	6.6%	7
Mississippi	5,300	2.9%	10	3,949	4.2%	8	1,351	1.6%	13
Texas	3,956	2.2%	11	1,895	2.0%	12	2,061	2.4%	11
Virginia	3,458	1.9%	12	2,748	2.9%	9	710	0.8%	17
Ohio	3,121	1.7%	13	1,953	2.1%	11	1,168	1.4%	15
Arizona	2,859	1.6%	14	952	1.0%	18	1,907	2.2%	12
Wisconsin	2,793	1.5%	15	2,296	2.4%	10	497	0.6%	20
Idaho	2,748	1.5%	16	633	0.7%	19	2,115	2.4%	10
Nebraska	2,053	1.1%	17	1,140	1.2%	16	913	1.1%	16
Minnesota	1,964	1.1%	18	1,318	1.4%	14	646	0.7%	18
Kansas	1,734	1.0%	19	1,157	1.2%	15	577	0.7%	19
Washington	1,277	0.7%	20	22	0.0%	22	1,255	1.5%	14
Missouri	475	0.3%	21	32	0.0%	21	443	0.5%	21
Maine	424	0.2%	22	308	0.3%	20	116	0.1%	22
Arkansas	*								
Delaware	*								
Massachusetts	*								
Wyoming	*								
Nevada	*								
South Dakota	*								
Montana	*								
Alaska	*								
South Carolina	*								
Iowa	*								
Louisiana	*								
Rhode Island	*								
Vermont	*								
New Hampshire	*								
Michigan	*								
New York	*								
West Virginia	*								
Hawaii	*								
Kentucky	*								
Oklahoma	*								
Connecticut	*								
New Jersey	*								
Illinois	*								
Utah	*								
North Dakota	*								
Colorado	*								
New Mexico	*								
Maryland	*								
	180,650	99.9%		94,215	99.8%		86,435	100.1%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

NOVEMBER 1989
Manufacturing Report

A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON VIRGINIA 22202

DECEMBER 1989

Manufactured home builders shipped 20,175 fewer homes in 1989 than they did in 1988, a decline of 9.2 percent. December shipments were off 17.5 percent, the second largest decline in 1989. The relative share of shipments represented by multisection homes continued to increase in 1989 and represented 47.9 percent of total shipments at year's end compared to 44 percent in 1988.

The Pacific region shows a 5.5 percent gain for cumulative shipments in 1989 with California being the only top ten shipment state to show an increase for the year.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January through December

	1989			1988	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	19,299	9.7	- 12.4	22,103	10.1
East North Central	28,467	14.4	- 3.8	29,595	13.5
West North Central	9,626	4.9	- 5.2	10,154	4.6
South Atlantic	71,391	36.0	- 10.1	79,432	36.4
South Central	34,339	17.3	- 13.5	39,697	18.2
Mountain	9,494	4.8	- 18.0	11,580	5.3
Pacific	19,586	9.9	+ 5.5	18,573	8.5

Top Ten States, Percent Change and Market Share
Cumulative Shipments January through December

	1989			1988		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	22,606	11.8	- 3.1	23,339	11.1	1
2. North Carolina	16,653	8.7	- 12.9	19,117	9.1	2
3. Georgia	11,417	5.9	- 21.9	14,612	6.9	3
4. California	10,763	5.6	+ 2.3	10,517	5.0	6
5. South Carolina	10,596	5.5	- 3.5	10,978	5.2	5
6. Michigan	9,861	5.1	- 4.6	10,334	4.9	7
7. Alabama	9,227	4.8	- 17.7	11,217	5.3	4
8. Tennessee	8,031	4.2	- 9.3	8,859	4.2	8
9. Pennsylvania	7,094	3.7	- 4.1	7,396	3.5	10
10. New York	6,988	3.6	- 12.0	7,937	3.8	9

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1988	1989	% Change		1988	1989	% Change
January	12,961	15,291	18.0%	January	12,961	15,291	18.0%
February	15,195	14,637	- 3.7%	Jan-Feb	28,156	29,928	6.3%
March	18,813	18,169	- 3.4%	Jan-Mar	46,969	48,097	2.4%
April	18,761	17,063	- 9.1%	Jan-Apr	65,730	65,160	- 0.9%
May	19,990	19,128	- 4.3%	Jan-May	85,720	84,288	- 1.7%
June	21,690	18,884	- 12.9%	Jan-June	107,410	103,172	- 3.9%
July	16,673	14,408	- 13.6%	Jan-July	124,083	117,580	- 5.2%
August	21,894	19,381	- 11.5%	Jan-Aug	145,977	136,961	- 6.2%
September	20,614	16,519	- 19.9%	Jan-Sep	166,591	153,480	- 7.9%
October	19,847	17,719	- 10.7%	Jan-Oct	186,438	171,199	- 8.2%
November	17,640	15,131	- 14.2%	Jan-Nov	204,078	186,330	- 8.7%
December	14,186	11,691	- 17.6%	Jan-Dec	218,264	198,021	- 9.3%

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1988	1989	% Change		1988	1989	% Change
January	12,823	15,252	18.9%	January	12,823	15,252	18.9%
February	15,033	14,486	- 3.6%	Jan-Feb	27,856	29,738	6.8%
March	19,011	18,167	- 4.4%	Jan-Mar	46,867	47,905	2.2%
April	18,931	17,404	- 8.1%	Jan-Apr	65,798	65,309	- 0.7%
May	20,171	19,088	- 5.4%	Jan-May	85,969	84,397	- 1.8%
June	21,652	18,855	- 12.9%	Jan-June	107,621	103,252	- 4.1%
July	16,708	14,606	- 12.6%	Jan-July	124,329	117,858	- 5.2%
August	21,879	19,194	- 12.3%	Jan-Aug	146,208	137,052	- 6.3%
September	20,603	16,593	- 19.5%	Jan-Sep	166,811	153,645	- 7.9%
October	19,807	17,770	- 10.3%	Jan-Oct	186,618	171,415	- 8.1%
November	17,556	15,072	- 14.1%	Jan-Nov	204,174	186,487	- 8.7%
December	14,255	11,767	- 17.5%	Jan-Dec	218,429	198,254	- 9.2%

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1988	1989		1988	1989
January	6.4%	3.8%	January	826	583
February	6.5%	5.0%	February	988	734
March	4.2%	4.3%	March	790	777
April	3.3%	2.6%	April	620	436
May	2.2%	2.5%	May	439	476
June	2.2%	2.7%	June	477	505
July	2.7%	2.1%	July	442	307
August	2.1%	2.5%	August	457	494
September	2.3%	2.5%	September	468	420
October	2.6%	2.1%	October	508	369
November	3.4%	2.8%	November	592	428
December	3.7%	3.0%	December	523	352

Mobile/Manufactured Home Production

	December			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	46	38	- 17.4%	671	462	- 31.1%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,000	734	- 26.6%	15,249	14,364	- 5.8%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,046**	**772**	**- 26.2%**	**15,920**	**14,826**	**- 6.9%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	1,676	1,260	- 24.8%	28,716	26,468	- 7.8%
Michigan *	*	*	---	*	*	---
Ohio	232	158	- 31.9%	3,456	3,279	- 5.1%
Wisconsin	187	188	0.5%	3,017	2,981	- 1.2%
Total	**2,095**	**1,606**	**- 23.3%**	**35,189**	**32,728**	**- 7.0%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	114	89	- 21.9%	2,134	1,823	- 14.6%
Minnesota	82	84	2.4%	2,102	2,048	- 2.6%
Missouri	0	39	0.0%	458	514	12.2%
Nebraska	133	123	- 7.5%	2,383	2,176	- 8.7%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**329**	**335**	**1.8%**	**7,077**	**6,561**	**- 7.3%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,671	1,364	- 18.4%	18,412	18,783	2.0%
Georgia	1,948	1,694	- 13.0%	32,956	27,638	- 16.1%
Maryland *	*	*	---	*	*	---
North Carolina	1,457	1,085	- 25.5%	22,786	18,713	- 17.9%
South Carolina *	*	*	---	*	*	---
Virginia	251	130	- 48.2%	3,950	3,588	- 9.2%
West Virginia *	*	*	---	*	*	---
Total	**5,327**	**4,273**	**- 19.8%**	**78,104**	**68,722**	**- 12.0%**
South Central						
Alabama	1,252	1,044	- 16.6%	21,431	19,042	- 11.1%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	323	352	9.0%	5,462	5,652	3.5%
Oklahoma *	*	*	---	*	*	---
Tennessee	886	691	- 22.0%	14,389	13,395	- 6.9%
Texas	333	314	- 5.7%	6,510	4,270	- 34.4%
Total	**2,794**	**2,401**	**- 14.1%**	**47,792**	**42,359**	**- 11.4%**

Mobile/Manufactured Home Production

	December			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Mountain						
Arizona	257	215	- 16.3%	4,265	3,074	- 27.9%
Colorado *	*	*	---	*	*	---
Idaho	238	214	- 10.1%	2,722	2,962	8.8%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**520**	**429**	**- 17.5%**	**7,452**	**6,036**	**- 19.0%**
Pacific						
Alaska *	*	*	---	*	*	---
California	939	939	0.0%	12,142	12,042	- 0.8%
Hawaii *	*	*	---	*	*	---
Oregon	592	563	- 4.9%	6,829	7,417	8.6%
Washington	93	98	5.4%	1,285	1,375	7.0%
Total	**1,624**	**1,600**	**- 1.5%**	**20,256**	**20,834**	**2.9%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	451	275	- 39.0%	6,474	5,955	- 8.0%
Total Production	**14,186**	**11,691**	**- 17.6%**	**218,264**	**198,021**	**- 9.3%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	December			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Northeast						
Connecticut	14	12	- 14.3%	250	170	- 32.0%
Maine	154	103	- 33.1%	2,725	2,281	- 16.3%
Massachusetts	33	22	- 33.3%	707	390	- 44.8%
New Hampshire	83	44	- 47.0%	1,391	974	- 30.0%
New Jersey	64	35	- 45.3%	695	704	1.3%
New York	472	309	- 34.5%	7,937	6,988	- 12.0%
Pennsylvania	502	358	- 28.7%	7,396	7,094	- 4.1%
Rhode Island	4	4	0.0%	111	83	- 25.2%
Vermont	33	31	- 6.1%	891	615	- 31.0%
Total	**1,359**	**918**	**- 32.5%**	**22,103**	**19,299**	**- 12.7%**
East North Central						
Illinois	170	162	- 4.7%	3,170	3,071	- 3.1%
Indiana	393	316	- 19.6%	6,759	6,498	- 3.9%
Michigan	656	433	- 34.0%	10,334	9,861	- 4.6%
Ohio	445	281	- 36.9%	6,883	6,454	- 6.2%
Wisconsin	125	129	3.2%	2,449	2,583	5.5%
Total	**1,789**	**1,321**	**- 26.2%**	**29,595**	**28,467**	**- 3.8%**
West North Central						
Iowa	70	90	28.6%	1,154	1,292	12.0%
Kansas	87	83	- 4.6%	1,564	1,425	- 8.9%
Minnesota	100	84	- 16.0%	1,762	1,798	2.0%
Missouri	213	203	- 4.7%	4,348	3,829	- 11.9%
Nebraska	24	25	4.2%	458	491	7.2%
North Dakota	8	8	-0.0%	255	143	- 43.9%
South Dakota	31	25	- 19.4%	613	648	5.7%
Total	**533**	**518**	**- 2.8%**	**10,154**	**9,626**	**- 5.2%**
South Atlantic						
Delaware	90	85	- 5.6%	1,803	1,537	- 14.8%
Florida	2,058	1,628	- 20.9%	23,339	22,606	- 3.1%
Georgia	832	510	- 38.7%	14,612	11,417	- 21.9%
Maryland	109	57	- 47.7%	1,352	1,105	- 18.3%
North Carolina	1,236	928	- 24.9%	19,117	16,653	- 12.9%
South Carolina	667	1,000	49.9%	10,978	10,596	- 3.5%
Virginia	385	216	- 43.9%	5,580	4,984	- 10.7%
West Virginia	146	92	- 37.0%	2,651	2,493	- 6.0%
Total	**5,523**	**4,516**	**- 18.2%**	**79,432**	**71,391**	**- 10.1%**
South Central						
Alabama	615	526	- 14.5%	11,217	9,227	- 17.7%
Arkansas	224	134	- 40.2%	3,748	2,803	- 25.2%
Kentucky	253	290	14.6%	5,435	5,648	3.9%
Louisiana	68	71	4.4%	1,339	1,134	- 15.3%
Mississippi	273	194	- 28.9%	4,307	3,510	- 18.5%
Oklahoma	34	25	- 26.5%	553	535	- 3.3%
Tennessee	488	376	- 23.0%	8,859	8,031	- 9.3%
Texas	229	275	20.1%	4,239	3,451	- 18.6%
Total	**2,184**	**1,891**	**- 13.4%**	**39,697**	**34,339**	**- 13.5%**

Mobile/Manufactured Home Shipments

	December			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Mountain						
Arizona	299	231	- 22.7%	4,717	3,276	- 30.5%
Colorado	39	45	15.4%	805	549	- 31.8%
Idaho	30	54	80.0%	572	703	22.9%
Montana	31	24	- 22.6%	441	480	8.8%
Nevada	179	144	- 19.6%	2,361	2,324	- 1.6%
New Mexico	127	121	- 4.7%	2,275	1,866	- 18.0%
Utah	24	14	- 41.7%	321	247	- 23.1%
Wyoming	5	2	- 60.0%	88	49	- 44.3%
Total	**734**	**635**	**- 13.5%**	**11,580**	**9,494**	**- 18.0%**
Pacific						
Alaska	0	5	0.0%	18	37	105.6%
California	860	846	- 1.6%	10,517	10,763	2.3%
Hawaii	0	1	0.0%	2	2	0.0%
Oregon	338	323	- 4.4%	3,852	4,387	13.9%
Washington	343	365	6.4%	4,184	4,397	5.1%
Total	**1,541**	**1,540**	**- 0.1%**	**18,573**	**19,586**	**5.5%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	592	428	- 27.7%	7,295	6,052	- 17.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**14,255**	**11,767**	**- 17.5%**	**218,429**	**198,254**	**- 9.2%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1989 Product Mix

	Jan-Dec Shipments			Jan-Dec Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	120	50	170	*	*	*
Maine	1,790	491	2,281	340	122	462
Massachusetts *	237	153	390	*	*	*
New Hampshire *	581	393	974	*	*	*
New Jersey *	319	385	704	*	*	*
New York *	3,991	2,997	6,988	*	*	*
Pennsylvania	4,279	2,815	7,094	8,252	6,112	14,364
Rhode Island *	47	36	83	*	*	*
Vermont *	365	250	615	*	*	*
Total	**11,729**	**7,570**	**19,299**	**8,592**	**6,234**	**14,826**
	60.8%	**39.2%**	**100.0%**	**58.0%**	**42.0%**	**100.0%**
East North Central						
Illinois *	2,023	1,048	3,071	*	*	*
Indiana	3,958	2,540	6,498	15,676	10,792	26,468
Michigan *	4,825	5,036	9,861	*	*	*
Ohio	4,284	2,170	6,454	2,054	1,225	3,279
Wisconsin	2,208	375	2,583	2,458	523	2,981
Total	**17,298**	**11,169**	**28,467**	**20,188**	**12,540**	**32,728**
	60.8%	**39.2%**	**100.0%**	**61.7%**	**38.3%**	**100.0%**
West North Central						
Iowa *	973	319	1,292	*	*	*
Kansas	834	591	1,425	1,213	610	1,823
Minnesota	1,232	566	1,798	1,360	688	2,048
Missouri	2,444	1,385	3,829	34	480	514
Nebraska	239	252	491	1,203	973	2,176
North Dakota *	53	90	143	*	*	*
South Dakota *	383	265	648	*	*	*
Total	**6,158**	**3,468**	**9,626**	**3,810**	**2,751**	**6,561**
	64.0%	**36.0%**	**100.0%**	**58.1%**	**41.9%**	**100.0%**
South Atlantic						
Delaware *	897	640	1,537	*	*	*
Florida	6,631	15,975	22,606	4,798	13,985	18,783
Georgia	5,384	6,033	11,417	13,191	14,447	27,638
Maryland *	556	549	1,105	*	*	*
North Carolina	10,357	6,296	16,653	12,362	6,351	18,713
South Carolina *	6,006	4,590	10,596	*	*	*
Virginia	3,171	1,813	4,984	2,848	740	3,588
West Virginia *	1,636	857	2,493	*	*	*
Total	**34,638**	**36,753**	**71,391**	**33,199**	**35,523**	**68,722**
	48.5%	**51.5%**	**100.0%**	**48.3%**	**51.7%**	**100.0%**

Year-To-Date
1989 Product Mix

	Jan-Dec Shipments			Jan-Dec Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	6,992	2,235	9,227	13,456	5,586	19,042
Arkansas *	1,930	873	2,803	*	*	*
Kentucky *	4,077	1,571	5,648	*	*	*
Louisiana *	930	204	1,134	*	*	*
Mississippi	2,487	1,023	3,510	4,219	1,433	5,652
Oklahoma *	245	290	535	*	*	*
Tennessee	5,466	2,565	8,031	9,677	3,718	13,395
Texas	1,683	1,768	3,451	2,055	2,215	4,270
Total	**23,810**	**10,529**	**34,339**	**29,407**	**12,952**	**42,359**
	69.3%	**30.7%**	**100.0%**	**69.4%**	**30.6%**	**100.0%**
Mountain						
Arizona	1,024	2,252	3,276	1,020	2,054	3,074
Colorado *	184	365	549	*	*	*
Idaho	150	553	703	667	2,295	2,962
Montana *	108	372	480	*	*	*
Nevada *	427	1,897	2,324	*	*	*
New Mexico *	991	875	1,866	*	*	*
Utah *	63	184	247	*	*	*
Wyoming *	16	33	49	*	*	*
Total	**2,963**	**6,531**	**9,494**	**1,687**	**4,349**	**6,036**
	31.2%	**68.8%**	**100.0%**	**27.9%**	**72.1%**	**100.0%**
Pacific						
Alaska *	18	19	37	*	*	*
California	1,369	9,394	10,763	1,545	10,497	12,042
Hawaii *	0	2	2	*	*	*
Oregon	686	3,701	4,387	1,174	6,243	7,417
Washington	572	3,825	4,397	23	1,352	1,375
Total	**2,645**	**16,941**	**19,586**	**2,742**	**18,092**	**20,834**
	13.5%	**86.5%**	**100.0%**	**13.2%**	**86.8%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	99,241	92,961	192,202	99,625	92,441	192,066
	51.6%	48.4%	100.0%	51.9%	48.1%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	4,106	1,946	6,052	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	3,541	2,414	5,955
Total	**103,347**	**94,907**	**198,254**	**103,166**	**94,855**	**198,021**
	52.1%	**47.9%**	**100.0%**	**52.1%**	**47.9%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
December 1989

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	1,628	14.4%	1	530	9.9%	3	1,098	18.3%	1
South Carolina	1,000	8.8%	2	556	10.4%	1	444	7.4%	3
North Carolina	928	8.2%	3	555	10.4%	2	373	6.2%	4
California	846	7.5%	4	91	1.7%	19	755	12.6%	2
Alabama	526	4.6%	5	348	6.5%	4	178	3.0%	9
Georgia	510	4.5%	6	203	3.8%	7	307	5.1%	6
Michigan	433	3.8%	7	187	3.5%	9	246	4.1%	8
Tennessee	376	3.3%	8	249	4.7%	5	127	2.1%	15
Washington	365	3.2%	9	36	0.7%	31	329	5.5%	.5
Pennsylvania	358	3.2%	10	230	4.3%	6	128	2.1%	14
Oregon	323	2.8%	11	40	0.7%	30	283	4.7%	7
Indiana	316	2.8%	12	185	3.5%	10	131	2.2%	12
New York	309	2.7%	13	163	3.1%	12	146	2.4%	11
Kentucky	290	2.6%	14	198	3.7%	8	92	1.5%	18
Ohio	281	2.5%	15	175	3.3%	11	106	1.8%	17
Texas	275	2.4%	16	146	2.7%	13	129	2.2%	13
Arizona	231	2.0%	17	68	1.3%	22	163	2.7%	10
Virginia	216	1.9%	18	139	2.6%	15	77	1.3%	20
Missouri	203	1.8%	19	126	2.4%	16	77	1.3%	19
Mississippi	194	1.7%	20	142	2.7%	14	52	0.9%	24
Illinois	162	1.4%	21	107	2.0%	18	55	0.9%	22
Nevada	144	1.3%	22	21	0.4%	34	123	2.1%	16
Arkansas	134	1.2%	23	82	1.5%	20	52	0.9%	23
Wisconsin	129	1.1%	24	114	2.1%	17	15	0.3%	40
New Mexico	121	1.1%	25	65	1.2%	23	56	0.9%	21
Maine	103	0.9%	26	78	1.5%	21	25	0.4%	33
West Virginia	92	0.8%	27	61	1.1%	26	31	0.5%	29
Iowa	90	0.8%	28	65	1.2%	24	25	0.4%	32
Delaware	85	0.7%	29	47	0.9%	28	38	0.6%	26
Minnesota	84	0.7%	30	54	1.0%	27	30	0.5%	31
Kansas	83	0.7%	31	47	0.9%	29	36	0.6%	27
Louisiana	71	0.6%	32	62	1.2%	25	9	0.2%	43
Maryland	57	0.5%	33	26	0.5%	33	31	0.5%	30
Idaho	54	0.5%	34	7	0.1%	43	47	0.8%	25
Colorado	45	0.4%	35	9	0.2%	40	36	0.6%	28
New Hampshire	44	0.4%	36	27	0.5%	32	17	0.3%	38
New Jersey	35	0.3%	37	18	0.3%	35	17	0.3%	37
Vermont	31	0.3%	38	16	0.3%	36	15	0.3%	39
Nebraska	25	0.2%	39	13	0.2%	38	12	0.2%	41
South Dakota	25	0.2%	40	7	0.1%	41	18	0.3%	36
Oklahoma	25	0.2%	41	7	0.1%	42	18	0.3%	35
Montana	24	0.2%	42	5	0.1%	44	19	0.3%	34
Massachusetts	22	0.2%	43	14	0.3%	37	8	0.1%	44
Utah	14	0.1%	44	2	0.0%	46	12	0.2%	42
Connecticut	12	0.1%	45	12	0.2%	39	0	0.0%	50
North Dakota	8	0.1%	46	2	0.0%	47	6	0.1%	45
Alaska	5	0.0%	47	0	0.0%	50	5	0.1%	46
Rhode Island	4	0.0%	48	3	0.1%	45	1	0.0%	47
Wyoming	2	0.0%	49	1	0.0%	48	1	0.0%	48
Hawaii	1	0.0%	50	0	0.0%	49	1	0.0%	49
	11,339	**99.7%**		**5,339**	**99.9%**		**6,000**	**100.1%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Dec 1989

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	22,606	11.8%	1	6,631	6.7%	3	15,975	17.2%	1
North Carolina	16,653	8.7%	2	10,357	10.4%	1	6,296	6.8%	3
Georgia	11,417	5.9%	3	5,384	5.4%	6	6,033	6.5%	4
California	10,763	5.6%	4	1,369	1.4%	22	9,394	10.1%	2
South Carolina	10,596	5.5%	5	6,006	6.1%	4	4,590	4.9%	6
Michigan	9,861	5.1%	6	4,825	4.9%	7	5,036	5.4%	5
Alabama	9,227	4.8%	7	6,992	7.0%	2	2,235	2.4%	14
Tennessee	8,031	4.2%	8	5,466	5.5%	5	2,565	2.8%	11
Pennsylvania	7,094	3.7%	9	4,279	4.3%	9	2,815	3.0%	10
New York	6,988	3.6%	10	3,991	4.0%	11	2,997	3.2%	9
Indiana	6,498	3.4%	11	3,958	4.0%	12	2,540	2.7%	12
Ohio	6,454	3.4%	12	4,284	4.3%	8	2,170	2.3%	15
Kentucky	5,648	2.9%	13	4,077	4.1%	10	1,571	1.7%	19
Virginia	4,984	2.6%	14	3,171	3.2%	13	1,813	2.0%	17
Washington	4,397	2.3%	15	572	0.6%	32	3,825	4.1%	7
Oregon	4,387	2.3%	16	686	0.7%	30	3,701	4.0%	8
Missouri	3,829	2.0%	17	2,444	2.5%	15	1,385	1.5%	20
Mississippi	3,510	1.8%	18	2,487	2.5%	14	1,023	1.1%	22
Texas	3,451	1.8%	19	1,683	1.7%	20	1,768	1.9%	18
Arizona	3,276	1.7%	20	1,024	1.0%	24	2,252	2.4%	13
Illinois	3,071	1.6%	21	2,023	2.0%	17	1,048	1.1%	21
Arkansas	2,803	1.5%	22	1,930	1.9%	18	873	0.9%	24
Wisconsin	2,583	1.3%	23	2,208	2.2%	16	375	0.4%	34
West Virginia	2,493	1.3%	24	1,636	1.6%	21	857	0.9%	25
Nevada	2,324	1.2%	25	427	0.4%	34	1,897	2.0%	16
Maine	2,281	1.2%	26	1,790	1.8%	19	491	0.5%	31
New Mexico	1,866	1.0%	27	991	1.0%	25	875	0.9%	23
Minnesota	1,798	0.9%	28	1,232	1.2%	23	566	0.6%	28
Delaware	1,537	0.8%	29	897	0.9%	28	640	0.7%	26
Kansas	1,425	0.7%	30	834	0.8%	29	591	0.6%	27
Iowa	1,292	0.7%	31	973	1.0%	26	319	0.3%	37
Louisiana	1,134	0.6%	32	930	0.9%	27	204	0.2%	42
Maryland	1,105	0.6%	33	556	0.6%	33	549	0.6%	30
New Hampshire	974	0.5%	34	581	0.6%	31	393	0.4%	32
New Jersey	704	0.4%	35	319	0.3%	37	385	0.4%	33
Idaho	703	0.4%	36	150	0.2%	42	553	0.6%	29
South Dakota	648	0.3%	37	383	0.4%	35	265	0.3%	39
Vermont	615	0.3%	38	365	0.4%	36	250	0.3%	41
Colorado	549	0.3%	39	184	0.2%	41	365	0.4%	36
Oklahoma	535	0.3%	40	245	0.2%	38	290	0.3%	38
Nebraska	491	0.3%	41	239	0.2%	39	252	0.3%	40
Montana	480	0.2%	42	108	0.1%	44	372	0.4%	35
Massachusetts	390	0.2%	43	237	0.2%	40	153	0.2%	44
Utah	247	0.1%	44	63	0.1%	45	184	0.2%	43
Connecticut	170	0.1%	45	120	0.1%	43	50	0.1%	46
North Dakota	143	0.1%	46	53	0.1%	46	90	0.1%	45
Rhode Island	83	0.0%	47	47	0.0%	47	36	0.0%	47
Wyoming	49	0.0%	48	16	0.0%	49	33	0.0%	48
Alaska	37	0.0%	49	18	0.0%	48	19	0.0%	49
Hawaii	2	0.0%	50	0	0.0%	50	2	0.0%	50
	192,202	**100.0%**		**99,241**	**99.7%**		**92,961**	**99.7%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
December 1989

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	1,694	14.8%	1	747	13.8%	1	947	15.8%	2
Florida	1,364	11.9%	2	405	7.5%	7	959	16.0%	1
Indiana	1,260	11.0%	3	696	12.9%	3	564	9.4%	4
North Carolina	1,085	9.5%	4	707	13.1%	2	378	6.3%	6
Alabama	1,044	9.1%	5	691	12.8%	4	353	5.9%	7
California	939	8.2%	6	103	1.9%	11	836	13.9%	3
Pennsylvania	734	6.4%	7	412	7.6%	6	322	5.4%	8
Tennessee	691	6.1%	8	493	9.1%	5	198	3.3%	9
Oregon	563	4.9%	9	65	1.2%	15	498	8.3%	5
Mississippi	352	3.1%	10	270	5.0%	8	82	1.4%	14
Texas	314	2.8%	11	160	3.0%	10	154	2.6%	11
Arizona	215	1.9%	12	68	1.3%	14	147	2.4%	12
Idaho	214	1.9%	13	34	0.6%	19	180	3.0%	10
Wisconsin	188	1.6%	14	162	3.0%	9	26	0.4%	21
Ohio	158	1.4%	15	101	1.9%	12	57	0.9%	16
Virginia	130	1.1%	16	100	1.8%	13	30	0.5%	20
Nebraska	123	1.1%	17	63	1.2%	16	60	1.0%	15
Washington	98	0.9%	18	1	0.0%	22	97	1.6%	13
Kansas	89	0.8%	19	56	1.0%	17	33	0.5%	19
Minnesota	84	0.7%	20	42	0.8%	18	42	0.7%	17
Missouri	39	0.3%	21	2	0.0%	21	37	0.6%	18
Maine	38	0.3%	22	32	0.6%	20	6	0.1%	22
Arkansas	*								
Illinois	*								
Massachusetts	*								
South Carolina	*								
Louisiana	*								
Montana	*								
Kentucky	*								
North Dakota	*								
South Dakota	*								
Delaware	*								
Connecticut	*								
New Jersey	*								
Iowa	*								
Nevada	*								
Michigan	*								
Vermont	*								
West Virginia	*								
Rhode Island	*								
Wyoming	*								
Maryland	*								
New Hampshire	*								
New Mexico	*								
Utah	*								
Alaska	*								
Hawaii	*								
New York	*								
Oklahoma	*								
Colorado	*								
	11,416	**99.8%**		**5,410**	**100.1%**		**6,006**	**100.0%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Dec 1989

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	27,638	14.4%	1	13,191	13.2%	3	14,447	15.6%	1
Indiana	26,468	13.8%	2	15,676	15.7%	1	10,792	11.7%	3
Alabama	19,042	9.9%	3	13,456	13.5%	2	5,586	6.0%	8
Florida	18,783	9.8%	4	4,798	4.8%	7	13,985	15.1%	2
North Carolina	18,713	9.7%	5	12,362	12.4%	4	6,351	6.9%	5
Pennsylvania	14,364	7.5%	6	8,252	8.3%	6	6,112	6.6%	7
Tennessee	13,395	7.0%	7	9,677	9.7%	5	3,718	4.0%	9
California	12,042	6.3%	8	1,545	1.6%	13	10,497	11.4%	4
Oregon	7,417	3.9%	9	1,174	1.2%	17	6,243	6.8%	6
Mississippi	5,652	2.9%	10	4,219	4.2%	8	1,433	1.6%	13
Texas	4,270	2.2%	11	2,055	2.1%	11	2,215	2.4%	11
Virginia	3,588	1.9%	12	2,848	2.9%	9	740	0.8%	17
Ohio	3,279	1.7%	13	2,054	2.1%	12	1,225	1.3%	15
Arizona	3,074	1.6%	14	1,020	1.0%	18	2,054	2.2%	12
Wisconsin	2,981	1.6%	15	2,458	2.5%	10	523	0.6%	20
Idaho	2,962	1.5%	16	667	0.7%	19	2,295	2.5%	10
Nebraska	2,176	1.1%	17	1,203	1.2%	16	973	1.1%	16
Minnesota	2,048	1.1%	18	1,360	1.4%	14	688	0.7%	18
Kansas	1,823	0.9%	19	1,213	1.2%	15	610	0.7%	19
Washington	1,375	0.7%	20	23	0.0%	22	1,352	1.5%	14
Missouri	514	0.3%	21	34	0.0%	21	480	0.5%	21
Maine	462	0.2%	22	340	0.3%	20	122	0.1%	22
Arkansas	*								
Montana	*								
Alaska	*								
Vermont	*								
Delaware	*								
Massachusetts	*								
Wyoming	*								
Nevada	*								
South Dakota	*								
Iowa	*								
South Carolina	*								
Rhode Island	*								
Louisiana	*								
New Hampshire	*								
Michigan	*								
New York	*								
West Virginia	*								
Hawaii	*								
Kentucky	*								
Oklahoma	*								
Connecticut	*								
New Jersey	*								
Illinois	*								
Utah	*								
North Dakota	*								
Colorado	*								
New Mexico	*								
Maryland	*								
	192,066	**100.0%**		**99,625**	**100.0%**		**92,441**	**100.1%**	

Does Not Include States with "*"

Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

DECEMBER 1989
Manufacturing Report

A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON VIRGINIA 22202

JANUARY 1990

Shipments for January were off 13.1 percent from January of last year. 13,260 homes were shipped in the first month of the year, 1,992 fewer than the 15,252 shipped one year ago.

All of the regions participated in the decline with no regions showing a percentage increase in shipments. However, some individual states did show significant percentage increases in shipments. Idaho and South Carolina led the way with gains of 56.4 percent and 55.9 percent, respectively.

Oregon replaced New York as the tenth largest shipment state. Oregon and South Carolina are the only top ten shipment states to show gains in shipments from last year.

Regional Shipments, Percent Change and Market Share

	1990			1989	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	896	6.8	- 31.2	1,302	8.5
East North Central	1,422	10.7	- 23.9	1,868	12.2
West North Central	481	3.6	- 6.1	512	3.4
South Atlantic	5,627	42.4	- 8.6	6,156	40.4
South Central	2,241	16.9	- 13.3	2,584	16.9
Mountain	668	5.0	- 7.6	723	4.7
Pacific	1,573	11.9	- 0.7	1,584	10.4

Top Ten States, Percent Change and Market Share

	1990			1989		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	1,878	14.5	- 15.1	2,211	15.0	1
2. North Carolina	1,168	9.0	- 14.4	1,364	9.3	2
3. South Carolina	1,076	8.3	+ 55.9	690	4.7	7
4. Georgia	876	6.8	- 17.7	1,064	7.2	3
5. California	825	6.4	- 0.1	826	5.6	4
6. Alabama	639	5.0	- 21.6	815	5.5	5
7. Michigan	457	3.5	- 39.1	750	5.1	6
8. Pennsylvania	398	3.1	- 20.1	498	3.4	9
9. Tennessee	397	3.1	- 30.8	574	3.9	8
10. Oregon	380	2.9	+ 1.1	376	2.6	16

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Mobile/Manufactured Home Production

	Each Month				Cumulative for Year		
	1989	1990	% Change		1989	1990	% Change
January	15,291	13,383	- 12.5%	January	15,291	13,383	- 12.5%
February	14,637			Jan-Feb	29,928		
March	18,169			Jan-Mar	48,097		
April	17,063			Jan-Apr	65,160		
May	19,128			Jan-May	84,288		
June	18,884			Jan-June	103,172		
July	14,408			Jan-July	117,580		
August	19,381			Jan-Aug	136,961		
September	16,519			Jan-Sep	153,480		
October	17,719			Jan-Oct	171,199		
November	15,131			Jan-Nov	186,330		
December	11,691			Jan-Dec	198,021		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cumulative for Year		
	1989	1990	% Change		1989	1990	% Change
January	15,252	13,260	- 13.1%	January	15,252	13,260	- 13.1%
February	14,486			Jan-Feb	29,738		
March	18,167			Jan-Mar	47,905		
April	17,404			Jan-Apr	65,309		
May	19,088			Jan-May	84,397		
June	18,855			Jan-June	103,252		
July	14,606			Jan-July	117,858		
August	19,194			Jan-Aug	137,052		
September	16,593			Jan-Sep	153,645		
October	17,770			Jan-Oct	171,415		
November	15,072			Jan-Nov	186,487		
December	11,767			Jan-Dec	198,254		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1989	1990		1989	1990
January	3.8%	3.5%	January	583	475
February	5.0%		February	734	
March	4.3%		March	777	
April	2.6%		April	436	
May	2.5%		May	476	
June	2.7%		June	505	
July	2.1%		July	307	
August	2.5%		August	494	
September	2.5%		September	420	
October	2.1%		October	369	
November	2.8%		November	428	
December	3.0%		December	352	

Mobile/Manufactured Home Production

	January			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	33	12	- 63.6%	33	12	- 63.6%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,095	800	- 26.9%	1,095	800	- 26.9%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,128**	**812**	**- 28.0%**	**1,128**	**812**	**- 28.0%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	1,769	1,359	- 23.2%	1,769	1,359	- 23.2%
Michigan *	*	*	---	*	*	---
Ohio	179	110	- 38.5%	179	110	- 38.5%
Wisconsin	115	150	30.4%	115	150	30.4%
Total	**2,063**	**1,619**	**- 21.5%**	**2,063**	**1,619**	**- 21.5%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	124	85	- 31.5%	124	85	- 31.5%
Minnesota	67	59	- 11.9%	67	59	- 11.9%
Missouri	29	45	55.2%	29	45	55.2%
Nebraska	166	143	- 13.9%	166	143	- 13.9%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**386**	**332**	**- 14.0%**	**386**	**332**	**- 14.0%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,853	1,506	- 18.7%	1,853	1,506	- 18.7%
Georgia	2,263	2,293	1.3%	2,263	2,293	1.3%
Maryland *	*	*	---	*	*	---
North Carolina	1,544	1,346	- 12.8%	1,544	1,346	- 12.8%
South Carolina *	*	*	---	*	*	---
Virginia	278	292	5.0%	278	292	5.0%
West Virginia *	*	*	---	*	*	---
Total	**5,938**	**5,437**	**- 8.4%**	**5,938**	**5,437**	**- 8.4%**
South Central						
Alabama	1,374	1,128	- 17.9%	1,374	1,128	- 17.9%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	367	375	2.2%	367	375	2.2%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,160	962	- 17.1%	1,160	962	- 17.1%
Texas	296	331	11.8%	296	331	11.8%
Total	**3,197**	**2,796**	**- 12.5%**	**3,197**	**2,796**	**- 12.5%**

Mobile/Manufactured Home Production

	January			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Mountain						
Arizona	260	251	- 3.5%	260	251	- 3.5%
Colorado *	*	*	---	*	*	---
Idaho	245	235	- 4.1%	245	235	- 4.1%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**505**	**486**	**- 3.8%**	**505**	**486**	**- 3.8%**
Pacific						
Alaska *	*	*	---	*	*	---
California	939	885	- 5.8%	939	885	- 5.8%
Hawaii *	*	*	---	*	*	---
Oregon	621	637	2.6%	621	637	2.6%
Washington	127	120	- 5.5%	127	120	- 5.5%
Total	**1,687**	**1,642**	**- 2.7%**	**1,687**	**1,642**	**- 2.7%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	387	259	- 33.1%	387	259	- 33.1%
Total Production	**15,291**	**13,383**	**- 12.5%**	**15,291**	**13,383**	**- 12.5%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	January			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Northeast						
Connecticut	9	7	- 22.2%	9	7	- 22.2%
Maine	118	74	- 37.3%	118	74	- 37.3%
Massachusetts	27	24	- 11.1%	27	24	- 11.1%
New Hampshire	65	28	- 56.9%	65	28	- 56.9%
New Jersey	94	37	- 60.6%	94	37	- 60.6%
New York	459	296	- 35.5%	459	296	- 35.5%
Pennsylvania	498	398	- 20.1%	498	398	- 20.1%
Rhode Island	3	3	0.0%	3	3	0.0%
Vermont	29	29	0.0%	29	29	0.0%
Total	**1,302**	**896**	**- 31.2%**	**1,302**	**896**	**- 31.2%**
East North Central						
Illinois	155	169	9.0%	155	169	9.0%
Indiana	426	330	- 22.5%	426	330	- 22.5%
Michigan	750	457	- 39.1%	750	457	- 39.1%
Ohio	447	324	- 27.5%	447	324	- 27.5%
Wisconsin	90	142	57.8%	90	142	57.8%
Total	**1,868**	**1,422**	**- 23.9%**	**1,868**	**1,422**	**- 23.9%**
West North Central						
Iowa	55	73	32.7%	55	73	32.7%
Kansas	104	75	- 27.9%	104	75	- 27.9%
Minnesota	47	51	8.5%	47	51	8.5%
Missouri	227	210	- 7.5%	227	210	- 7.5%
Nebraska	43	34	- 20.9%	43	34	- 20.9%
North Dakota	3	10	233.3%	3	10	233.3%
South Dakota	33	28	- 15.2%	33	28	- 15.2%
Total	**512**	**481**	**- 6.1%**	**512**	**481**	**- 6.1%**
South Atlantic						
Delaware	121	109	- 9.9%	121	109	- 9.9%
Florida	2,211	1,878	- 15.1%	2,211	1,878	- 15.1%
Georgia	1,064	876	- 17.7%	1,064	876	- 17.7%
Maryland	144	63	- 56.3%	144	63	- 56.3%
North Carolina	1,364	1,168	- 14.4%	1,364	1,168	- 14.4%
South Carolina	690	1,076	55.9%	690	1,076	55.9%
Virginia	381	329	- 13.6%	381	329	- 13.6%
West Virginia	181	128	- 29.3%	181	128	- 29.3%
Total	**6,156**	**5,627**	**- 8.6%**	**6,156**	**5,627**	**- 8.6%**
South Central						
Alabama	815	639	- 21.6%	815	639	- 21.6%
Arkansas	231	183	- 20.8%	231	183	- 20.8%
Kentucky	398	375	- 5.8%	398	375	- 5.8%
Louisiana	66	87	31.8%	66	87	31.8%
Mississippi	229	218	- 4.8%	229	218	- 4.8%
Oklahoma	34	28	- 17.6%	34	28	- 17.6%
Tennessee	574	397	- 30.8%	574	397	- 30.8%
Texas	237	314	32.5%	237	314	32.5%
Total	**2,584**	**2,241**	**- 13.3%**	**2,584**	**2,241**	**- 13.3%**

Mobile/Manufactured Home Shipments

	January			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Mountain						
Arizona	295	234	- 20.7%	295	234	- 20.7%
Colorado	28	28	0.0%	28	28	0.0%
Idaho	39	61	56.4%	39	61	56.4%
Montana	34	25	- 26.5%	34	25	- 26.5%
Nevada	216	201	- 6.9%	216	201	- 6.9%
New Mexico	89	98	10.1%	89	98	10.1%
Utah	18	15	- 16.7%	18	15	- 16.7%
Wyoming	4	6	50.0%	4	6	50.0%
Total	**723**	**668**	**- 7.6%**	**723**	**668**	**- 7.6%**
Pacific						
Alaska	0	5	0.0%	0	5	0.0%
California	826	825	- 0.1%	826	825	- 0.1%
Hawaii	0	0	0.0%	0	0	0.0%
Oregon	376	380	1.1%	376	380	1.1%
Washington	382	363	- 5.0%	382	363	- 5.0%
Total	**1,584**	**1,573**	**- 0.7%**	**1,584**	**1,573**	**- 0.7%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	523	352	- 32.7%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**14,729**	**12,908**	**- 12.4%**	**15,252**	**13,260**	**- 13.1%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1990 Product Mix

	Jan-Jan Shipments			Jan-Jan Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	6	1	7	*	*	*
Maine	56	18	74	8	4	12
Massachusetts *	10	14	24	*	*	*
New Hampshire *	12	16	28	*	*	*
New Jersey *	13	24	37	*	*	*
New York *	173	123	296	*	*	*
Pennsylvania	241	157	398	455	345	800
Rhode Island *	2	1	3	*	*	*
Vermont *	19	10	29	*	*	*
Total	**532**	**364**	**896**	**463**	**349**	**812**
	59.4%	**40.6%**	**100.0%**	**57.0%**	**43.0%**	**100.0%**
East North Central						
Illinois *	103	66	169	*	*	*
Indiana	199	131	330	847	512	1,359
Michigan *	237	220	457	*	*	*
Ohio	229	95	324	79	31	110
Wisconsin	132	10	142	139	11	150
Total	**900**	**522**	**1,422**	**1,065**	**554**	**1,619**
	63.3%	**36.7%**	**100.0%**	**65.8%**	**34.2%**	**100.0%**
West North Central						
Iowa *	60	13	73	*	*	*
Kansas	43	32	75	53	32	85
Minnesota	37	14	51	48	11	59
Missouri	144	66	210	6	39	45
Nebraska	17	17	34	74	69	143
North Dakota *	2	8	10	*	*	*
South Dakota *	15	13	28	*	*	*
Total	**318**	**163**	**481**	**181**	**151**	**332**
	66.1%	**33.9%**	**100.0%**	**54.5%**	**45.4%**	**100.0%**
South Atlantic						
Delaware *	70	39	109	*	*	*
Florida	635	1,243	1,878	454	1,052	1,506
Georgia	373	503	876	1,071	1,222	2,293
Maryland *	42	21	63	*	*	*
North Carolina	744	424	1,168	937	409	1,346
South Carolina *	632	444	1,076	*	*	*
Virginia	215	114	329	241	51	292
West Virginia *	89	39	128	*	*	*
Total	**2,800**	**2,827**	**5,627**	**2,751**	**2,745**	**5,496**
	49.8%	**50.2%**	**100.0%**	**50.1%**	**49.9%**	**100.0%**

Year-To-Date
1990 Product Mix

	Jan-Jan Shipments			Jan-Jan Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	482	157	639	809	319	1,128
Arkansas *	126	57	183	*	*	*
Kentucky *	288	87	375	*	*	*
Louisiana *	75	12	87	*	*	*
Mississippi	169	49	218	292	83	375
Oklahoma *	10	18	28	*	*	*
Tennessee	279	118	397	692	270	962
Texas	166	148	314	165	166	331
Total	**1,595**	**646**	**2,241**	**1,958**	**838**	**2,796**
	71.2%	**28.8%**	**100.0%**	**70.0%**	**30.0%**	**100.0%**
Mountain						
Arizona	74	160	234	117	134	251
Colorado *	9	19	28	*	*	*
Idaho	10	51	61	45	190	235
Montana *	7	18	25	*	*	*
Nevada *	74	127	201	*	*	*
New Mexico *	52	46	98	*	*	*
Utah *	4	11	15	*	*	*
Wyoming *	2	4	6	*	*	*
Total	**232**	**436**	**668**	**162**	**324**	**486**
	34.7%	**65.3%**	**100.0%**	**33.3%**	**66.7%**	**100.0%**
Pacific						
Alaska *	1	4	5	*	*	*
California	96	729	825	105	780	885
Hawaii *	0	0	0	*	*	*
Oregon	46	334	380	84	553	637
Washington	42	321	363	1	119	120
Total	**185**	**1,388**	**1,573**	**190**	**1,452**	**1,642**
	11.8%	**88.2%**	**100.0%**	**11.6%**	**88.4%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	6,562	6,346	12,908	6,674	6,391	13,065
	50.8%	49.2%	100.0%	51.1%	48.9%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	221	131	352	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	146	113	259
Total	**6,783**	**6,477**	**13,260**	**6,868**	**6,515**	**13,383**
	51.2%	**48.8%**	**100.0%**	**51.3%**	**48.7%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
January 1990

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	1,878	14.5%	1	635	9.7%	2	1,243	19.6%	1
North Carolina	1,168	9.0%	2	744	11.3%	1	424	6.7%	5
South Carolina	1,076	8.3%	3	632	9.6%	3	444	7.0%	4
Georgia	876	6.8%	4	373	5.7%	5	503	7.9%	3
California	825	6.4%	5	96	1.5%	20	729	11.5%	2
Alabama	639	5.0%	6	482	7.3%	4	157	2.5%	11
Michigan	457	3.5%	7	237	3.6%	9	220	3.5%	8
Pennsylvania	398	3.1%	8	241	3.7%	8	157	2.5%	10
Tennessee	397	3.1%	9	279	4.3%	7	118	1.9%	16
Oregon	380	2.9%	10	46	0.7%	29	334	5.3%	6
Kentucky	375	2.9%	11	288	4.4%	6	87	1.4%	19
Washington	363	2.8%	12	42	0.6%	31	321	5.1%	7
Indiana	330	2.6%	13	199	3.0%	12	131	2.1%	13
Virginia	329	2.5%	14	215	3.3%	11	114	1.8%	17
Ohio	324	2.5%	15	229	3.5%	10	95	1.5%	18
Texas	314	2.4%	16	166	2.5%	15	148	2.3%	12
New York	296	2.3%	17	173	2.6%	13	123	1.9%	15
Arizona	234	1.8%	18	74	1.1%	23	160	2.5%	9
Mississippi	218	1.7%	19	169	2.6%	14	49	0.8%	24
Missouri	210	1.6%	20	144	2.2%	16	66	1.0%	20
Nevada	201	1.6%	21	74	1.1%	24	127	2.0%	14
Arkansas	183	1.4%	22	126	1.9%	18	57	0.9%	22
Illinois	169	1.3%	23	103	1.6%	19	66	1.0%	21
Wisconsin	142	1.1%	24	132	2.0%	17	10	0.2%	44
West Virginia	128	1.0%	25	89	1.4%	21	39	0.6%	26
Delaware	109	0.8%	26	70	1.1%	25	39	0.6%	27
New Mexico	98	0.8%	27	52	0.8%	28	46	0.7%	25
Louisiana	87	0.7%	28	75	1.1%	22	12	0.2%	41
Kansas	75	0.6%	29	43	0.7%	30	32	0.5%	28
Maine	74	0.6%	30	56	0.9%	27	18	0.3%	34
Iowa	73	0.6%	31	60	0.9%	26	13	0.2%	39
Maryland	63	0.5%	32	42	0.6%	32	21	0.3%	30
Idaho	61	0.5%	33	10	0.2%	40	51	0.8%	23
Minnesota	51	0.4%	34	37	0.6%	33	14	0.2%	37
New Jersey	37	0.3%	35	13	0.2%	37	24	0.4%	29
Nebraska	34	0.3%	36	17	0.3%	35	17	0.3%	35
Vermont	29	0.2%	37	19	0.3%	34	10	0.2%	43
Colorado	28	0.2%	38	9	0.1%	42	19	0.3%	31
South Dakota	28	0.2%	39	15	0.2%	36	13	0.2%	40
Oklahoma	28	0.2%	40	10	0.2%	39	18	0.3%	33
New Hampshire	28	0.2%	41	12	0.2%	38	16	0.3%	36
Montana	25	0.2%	42	7	0.1%	43	18	0.3%	32
Massachusetts	24	0.2%	43	10	0.2%	41	14	0.2%	38
Utah	15	0.1%	44	4	0.1%	45	11	0.2%	42
North Dakota	10	0.1%	45	2	0.0%	48	8	0.1%	45
Connecticut	7	0.1%	46	6	0.1%	44	1	0.0%	48
Wyoming	6	0.0%	47	2	0.0%	47	4	0.1%	46
Alaska	5	0.0%	48	1	0.0%	49	4	0.1%	47
Rhode Island	3	0.0%	49	2	0.0%	46	1	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	12,908	**99.9%**		**6,562**	**100.1%**		**6,346**	**100.3%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
January 1990

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	2,293	17.5%	1	1,071	15.9%	1	1,222	19.1%	1
Florida	1,506	11.5%	2	454	6.8%	7	1,052	16.4%	2
Indiana	1,359	10.4%	3	847	12.6%	3	512	8.0%	5
North Carolina	1,346	10.3%	4	937	13.9%	2	409	6.4%	6
Alabama	1,128	8.6%	5	809	12.0%	4	319	5.0%	8
Tennessee	962	7.3%	6	692	10.3%	5	270	4.2%	9
California	885	6.7%	7	105	1.6%	13	780	12.2%	3
Pennsylvania	800	6.1%	8	455	6.8%	6	345	5.4%	7
Oregon	637	4.9%	9	84	1.2%	14	553	8.6%	4
Mississippi	375	2.9%	10	292	4.3%	8	83	1.3%	14
Texas	331	2.5%	11	165	2.5%	10	166	2.6%	11
Virginia	292	2.2%	12	241	3.6%	9	51	0.8%	16
Arizona	251	1.9%	13	117	1.7%	12	134	2.1%	12
Idaho	235	1.8%	14	45	0.7%	19	190	3.0%	10
Wisconsin	150	1.1%	15	139	2.1%	11	11	0.2%	21
Nebraska	143	1.1%	16	74	1.1%	16	69	1.1%	15
Washington	120	0.9%	17	1	0.0%	22	119	1.9%	13
Ohio	110	0.8%	18	79	1.2%	15	31	0.5%	19
Kansas	85	0.6%	19	53	0.8%	17	32	0.5%	18
Minnesota	59	0.4%	20	48	0.7%	18	11	0.2%	20
Missouri	45	0.3%	21	6	0.1%	21	39	0.6%	17
Maine	12	0.1%	22	8	0.1%	20	4	0.1%	22
Louisiana	*								
New Hampshire	*								
Michigan	*								
Kentucky	*								
North Dakota	*								
Arkansas	*								
Illinois	*								
West Virginia	*								
South Carolina	*								
Massachusetts	*								
Connecticut	*								
Delaware	*								
Iowa	*								
Nevada	*								
Utah	*								
Vermont	*								
South Dakota	*								
Rhode Island	*								
Wyoming	*								
Maryland	*								
Hawaii	*								
New Mexico	*								
Montana	*								
Alaska	*								
New Jersey	*								
New York	*								
Oklahoma	*								
Colorado	*								
	13,124	**99.9%**		**6,722**	**100.0%**		**6,402**	**100.2%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

JANUARY 1990
Manufacturing Report

P

Congressional Info. Service
Dept SRI
4520 East West Highway
Bethesda MD 20814

A6325-1

Manufacturing REPORT

mhi
Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY ARLINGTON VIRGINIA 22202

FEBRUARY 1990

Manufactured home builders shipped 13,612 homes in February, 874 fewer homes than February of last year, a decrease of 6.0 percent. For the year, overall shipments have lagged behind last year by 2,866 homes, off 9.6 percent. A total of 247 plants were producing in the month of February.

The West North Central and Pacific regions now show positive increases when compared to last year. In addition, Kentucky replaced Oregon as the tenth largest shipment state. Kentucky and South Carolina are the only top ten shipment states to show gains in shipments from last year.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January Through February

	1990			1989	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	1,898	7.1	- 26.8	2,594	8.7
East North Central	3,156	11.7	- 17.2	3,812	12.8
West North Central	1,215	4.5	+ 4.0	1,168	3.9
South Atlantic	10,845	40.4	- 7.3	11,705	39.4
South Central	4,574	17.0	- 6.6	4,895	16.5
Mountain	1,358	5.1	- 7.7	1,471	4.9
Pacific	2,999	11.2	+ 0.4	2,987	10.0

Top Ten States, Percent Change and Market Share
Cumulative Shipments January Through February

	1990			1989		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	3,460	13.3	- 19.9	4,321	15.1	1
2. North Carolina	2,384	9.2	- 6.3	2,543	8.9	2
3. South Carolina	1,984	7.6	+ 46.0	1,359	4.7	7
4. Georgia	1,634	6.3	- 13.8	1,895	6.6	3
5. California	1,595	6.1	- 3.0	1,644	5.7	4
6. Alabama	1,232	4.7	- 20.2	1,543	5.4	5
7. Michigan	1,058	4.1	- 27.2	1,454	5.1	6
8. Pennsylvania	869	3.3	- 15.0	1,022	3.6	9
9. Tennessee	855	3.3	- 21.8	1,093	3.8	8
10. Kentucky	798	3.1	+ 4.0	767	2.7	13

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1989	1990	% Change		1989	1990	% Change
January	15,291	13,383	- 12.5%	January	15,291	13,383	- 12.5%
February	14,637	13,725	- 6.2%	Jan-Feb	29,928	27,108	- 9.4%
March	18,169			Jan-Mar	48,097		
April	17,063			Jan-Apr	65,160		
May	19,128			Jan-May	84,288		
June	18,884			Jan-June	103,172		
July	14,408			Jan-July	117,580		
August	19,381			Jan-Aug	136,961		
September	16,519			Jan-Sep	153,480		
October	17,719			Jan-Oct	171,199		
November	15,131			Jan-Nov	186,330		
December	11,691			Jan-Dec	198,021		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1989	1990	% Change		1989	1990	% Change
January	15,252	13,260	- 13.1%	January	15,252	13,260	- 13.1%
February	14,486	13,612	- 6.0%	Jan-Feb	29,738	26,872	- 9.6%
March	18,167			Jan-Mar	47,905		
April	17,404			Jan-Apr	65,309		
May	19,088			Jan-May	84,397		
June	18,855			Jan-June	103,252		
July	14,606			Jan-July	117,858		
August	19,194			Jan-Aug	137,052		
September	16,593			Jan-Sep	153,645		
October	17,770			Jan-Oct	171,415		
November	15,072			Jan-Nov	186,487		
December	11,767			Jan-Dec	198,254		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1989	1990		1989	1990
January	3.8%	3.5%	January	583	475
February	5.0%	4.3%	February	734	588
March	4.3%		March	777	
April	2.6%		April	436	
May	2.5%		May	476	
June	2.7%		June	505	
July	2.1%		July	307	
August	2.5%		August	494	
September	2.5%		September	420	
October	2.1%		October	369	
November	2.8%		November	428	
December	3.0%		December	352	

Mobile/Manufactured Home Production

	February			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	27	25	- 7.4%	60	37	- 38.3%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,073	933	- 13.0%	2,168	1,733	- 20.1%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,100**	**958**	**- 12.9%**	**2,228**	**1,770**	**- 20.6%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	1,851	1,616	- 12.7%	3,620	2,975	- 17.8%
Michigan *	*	*	---	*	*	---
Ohio	258	191	- 26.0%	437	301	- 31.1%
Wisconsin	158	180	13.9%	273	330	20.9%
Total	**2,267**	**1,987**	**- 12.4%**	**4,330**	**3,606**	**- 16.7%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	128	104	- 18.8%	252	189	- 25.0%
Minnesota	147	136	- 7.5%	214	195	- 8.9%
Missouri	42	39	- 7.1%	71	84	18.3%
Nebraska	152	174	14.5%	318	317	- 0.3%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**469**	**453**	**- 3.4%**	**855**	**785**	**- 8.2%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,728	1,294	- 25.1%	3,581	2,800	- 21.8%
Georgia	2,078	2,087	0.4%	4,341	4,380	0.9%
Maryland *	*	*	---	*	*	---
North Carolina	1,351	1,365	1.0%	2,895	2,711	- 6.4%
South Carolina *	*	*	---	*	*	---
Virginia	230	244	6.1%	508	536	5.5%
West Virginia *	*	*	---	*	*	---
Total	**5,387**	**4,990**	**- 7.4%**	**11,325**	**10,427**	**- 7.9%**
South Central						
Alabama	1,369	1,295	- 5.4%	2,743	2,423	- 11.7%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	355	437	23.1%	722	812	12.5%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,001	959	- 4.2%	2,161	1,921	- 11.1%
Texas	283	327	15.5%	579	658	13.6%
Total	**3,008**	**3,018**	**0.3%**	**6,205**	**5,814**	**- 6.3%**

Mobile/Manufactured Home Production

	February 1989	February 1990	% Change	Year-To-Date 1989	Year-To-Date 1990	% Change
Mountain						
Arizona	291	285	- 2.1%	551	536	- 2.7%
Colorado *	*	*	---	*	*	---
Idaho	195	212	8.7%	440	447	1.6%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**486**	**497**	**2.3%**	**991**	**983**	**- 0.8%**
Pacific						
Alaska *	*	*	---	*	*	---
California	947	857	- 9.5%	1,886	1,742	- 7.6%
Hawaii *	*	*	---	*	*	---
Oregon	507	536	5.7%	1,128	1,173	4.0%
Washington	81	125	54.3%	208	245	17.8%
Total	**1,535**	**1,518**	**- 1.1%**	**3,222**	**3,160**	**- 1.9%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	385	304	- 21.0%	772	563	- 27.1%
Total Production	**14,637**	**13,725**	**- 6.2%**	**29,928**	**27,108**	**- 9.4%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	February			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Northeast						
Connecticut	12	7	- 41.7%	21	14	- 33.3%
Maine	117	79	- 32.5%	235	153	- 34.9%
Massachusetts	32	7	- 78.1%	59	31	- 47.5%
New Hampshire	43	18	- 58.1%	108	46	- 57.4%
New Jersey	51	41	- 19.6%	145	78	- 46.2%
New York	471	364	- 22.7%	930	660	- 29.0%
Pennsylvania	524	471	- 10.1%	1,022	869	- 15.0%
Rhode Island	2	1	- 50.0%	5	4	- 20.0%
Vermont	40	14	- 65.0%	69	43	- 37.7%
Total	**1,292**	**1,002**	**- 22.4%**	**2,594**	**1,898**	**- 26.8%**
East North Central						
Illinois	186	207	11.3%	341	376	10.3%
Indiana	408	351	- 14.0%	834	681	- 18.3%
Michigan	704	601	- 14.6%	1,454	1,058	- 27.2%
Ohio	494	417	- 15.6%	941	741	- 21.3%
Wisconsin	152	158	3.9%	242	300	24.0%
Total	**1,944**	**1,734**	**- 10.8%**	**3,812**	**3,156**	**- 17.2%**
West North Central						
Iowa	69	107	55.1%	124	180	45.2%
Kansas	84	95	13.1%	188	170	- 9.6%
Minnesota	115	104	- 9.6%	162	155	- 4.3%
Missouri	289	321	11.1%	516	531	2.9%
Nebraska	41	41	0.0%	84	75	- 10.7%
North Dakota	6	7	16.7%	9	17	88.9%
South Dakota	52	59	13.5%	85	87	2.4%
Total	**656**	**734**	**11.9%**	**1,168**	**1,215**	**4.0%**
South Atlantic						
Delaware	161	115	- 28.6%	282	224	- 20.6%
Florida	2,110	1,582	- 25.0%	4,321	3,460	- 19.9%
Georgia	831	758	- 8.8%	1,895	1,634	- 13.8%
Maryland	73	79	8.2%	217	142	- 34.6%
North Carolina	1,179	1,216	3.1%	2,543	2,384	- 6.3%
South Carolina	669	908	35.7%	1,359	1,984	46.0%
Virginia	343	388	13.1%	724	717	- 1.0%
West Virginia	183	172	- 6.0%	364	300	- 17.6%
Total	**5,549**	**5,218**	**- 6.0%**	**11,705**	**10,845**	**- 7.3%**
South Central						
Alabama	728	593	- 18.5%	1,543	1,232	- 20.2%
Arkansas	147	159	8.2%	378	342	- 9.5%
Kentucky	369	423	14.6%	767	798	4.0%
Louisiana	75	91	21.3%	141	178	26.2%
Mississippi	223	250	12.1%	452	468	3.5%
Oklahoma	23	30	30.4%	57	58	1.8%
Tennessee	519	458	- 11.8%	1,093	855	- 21.8%
Texas	227	329	44.9%	464	643	38.6%
Total	**2,311**	**2,333**	**1.0%**	**4,895**	**4,574**	**- 6.6%**

Mobile/Manufactured Home Shipments

	February			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Mountain						
Arizona	319	231	- 27.6%	614	465	- 24.3%
Colorado	25	28	12.0%	53	56	5.7%
Idaho	37	46	24.3%	76	107	40.8%
Montana	31	20	- 35.5%	65	45	- 30.8%
Nevada	201	251	24.9%	417	452	8.4%
New Mexico	121	97	- 19.8%	210	195	- 7.1%
Utah	12	15	25.0%	30	30	0.0%
Wyoming	2	2	0.0%	6	8	33.3%
Total	**748**	**690**	**- 7.8%**	**1,471**	**1,358**	**- 7.7%**
Pacific						
Alaska	1	1	0.0%	1	6	500.0%
California	818	770	- 5.9%	1,644	1,595	- 3.0%
Hawaii	0	0	0.0%	0	0	0.0%
Oregon	315	306	- 2.9%	691	686	- 0.7%
Washington	269	349	29.7%	651	712	9.4%
Total	**1,403**	**1,426**	**1.6%**	**2,987**	**2,999**	**0.4%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	583	475	- 18.5%	1,106	827	- 25.2%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**14,486**	**13,612**	**- 6.0%**	**29,738**	**26,872**	**- 9.6%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1990 Product Mix

	Jan-Feb Shipments			Jan-Feb Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	11	3	14	*	*	*
Maine	124	29	153	22	15	37
Massachusetts *	14	17	31	*	*	*
New Hampshire *	23	23	46	*	*	*
New Jersey *	35	43	78	*	*	*
New York *	388	272	660	*	*	*
Pennsylvania	565	304	869	1,045	688	1,733
Rhode Island *	2	2	4	*	*	*
Vermont *	25	18	43	*	*	*
Total	**1,187**	**711**	**1,898**	**1,067**	**703**	**1,770**
	62.5%	**37.5%**	**100.0%**	**60.3%**	**39.7%**	**100.0%**
East North Central						
Illinois *	242	134	376	*	*	*
Indiana	410	271	681	1,824	1,151	2,975
Michigan *	528	530	1,058	*	*	*
Ohio	533	208	741	211	90	301
Wisconsin	271	29	300	296	34	330
Total	**1,984**	**1,172**	**3,156**	**2,331**	**1,275**	**3,606**
	62.9%	**37.1%**	**100.0%**	**64.6%**	**35.4%**	**100.0%**
West North Central						
Iowa *	136	44	180	*	*	*
Kansas	101	69	170	115	74	189
Minnesota	112	43	155	133	62	195
Missouri	367	164	531	8	76	84
Nebraska	33	42	75	180	137	317
North Dakota *	7	10	17	*	*	*
South Dakota *	44	43	87	*	*	*
Total	**800**	**415**	**1,215**	**436**	**349**	**785**
	65.8%	**34.2%**	**100.0%**	**55.5%**	**44.5%**	**100.0%**
South Atlantic						
Delaware *	151	73	224	*	*	*
Florida	1,137	2,323	3,460	818	1,982	2,800
Georgia	725	909	1,634	2,079	2,301	4,380
Maryland *	79	63	142	*	*	*
North Carolina	1,512	872	2,384	1,842	869	2,711
South Carolina *	1,156	828	1,984	*	*	*
Virginia	474	243	717	445	91	536
West Virginia *	206	94	300	*	*	*
Total	**5,440**	**5,405**	**10,845**	**5,184**	**5,243**	**10,427**
	50.2%	**49.8%**	**100.0%**	**49.7%**	**50.3%**	**100.0%**

Year-To-Date
1990 Product Mix

	Jan-Feb Shipments			Jan-Feb Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	929	303	1,232	1,707	716	2,423
Arkansas *	242	100	342	*	*	*
Kentucky *	586	212	798	*	*	*
Louisiana *	151	27	178	*	*	*
Mississippi	346	122	468	615	197	812
Oklahoma *	26	32	58	*	*	*
Tennessee	597	258	855	1,395	526	1,921
Texas	325	318	643	316	342	658
Total	**3,202**	**1,372**	**4,574**	**4,033**	**1,781**	**5,814**
	70.0%	**30.0%**	**100.0%**	**69.4%**	**30.6%**	**100.0%**
Mountain						
Arizona	150	315	465	262	274	536
Colorado *	23	33	56	*	*	*
Idaho	23	84	107	89	358	447
Montana *	14	31	45	*	*	*
Nevada *	184	268	452	*	*	*
New Mexico *	100	95	195	*	*	*
Utah *	6	24	30	*	*	*
Wyoming *	3	5	8	*	*	*
Total	**503**	**855**	**1,358**	**351**	**632**	**983**
	37.0%	**63.0%**	**100.0%**	**35.7%**	**64.3%**	**100.0%**
Pacific						
Alaska *	2	4	6	*	*	*
California	177	1,418	1,595	204	1,538	1,742
Hawaii *	0	0	0	*	*	*
Oregon	91	595	686	162	1,011	1,173
Washington	74	638	712	1	244	245
Total	**344**	**2,655**	**2,999**	**367**	**2,793**	**3,160**
	11.5%	**88.5%**	**100.0%**	**11.6%**	**88.4%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	13,460	12,585	26,045	13,769	12,776	26,545
	51.7%	48.3%	100.0%	51.9%	48.1%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	527	300	827	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	346	217	563
Total	**13,987**	**12,885**	**26,872**	**14,115**	**12,993**	**27,108**
	52.1%	**47.9%**	**100.0%**	**52.1%**	**47.9%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
February 1990

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	1,582	12.0%	1	502	7.3%	3	1,080	17.3%	1
North Carolina	1,216	9.3%	2	768	11.1%	1	448	7.2%	3
South Carolina	908	6.9%	3	524	7.6%	2	384	6.2%	5
California	770	5.9%	4	81	1.2%	23	689	11.0%	2
Georgia	758	5.8%	5	352	5.1%	5	406	6.5%	4
Michigan	601	4.6%	6	291	4.2%	10	310	5.0%	7
Alabama	593	4.5%	7	447	6.5%	4	146	2.3%	13
Pennsylvania	471	3.6%	8	324	4.7%	6	147	2.4%	12
Tennessee	458	3.5%	9	318	4.6%	7	140	2.2%	16
Kentucky	423	3.2%	10	298	4.3%	9	125	2.0%	18
Ohio	417	3.2%	11	304	4.4%	8	113	1.8%	19
Virginia	388	3.0%	12	259	3.8%	11	129	2.1%	17
New York	364	2.8%	13	215	3.1%	13	149	2.4%	11
Indiana	351	2.7%	14	211	3.1%	14	140	2.2%	15
Washington	349	2.7%	15	32	0.5%	33	317	5.1%	6
Texas	329	2.5%	16	159	2.3%	16	170	2.7%	9
Missouri	321	2.4%	17	223	3.2%	12	98	1.6%	20
Oregon	306	2.3%	18	45	0.7%	31	261	4.2%	8
Nevada	251	1.9%	19	110	1.6%	21	141	2.3%	14
Mississippi	250	1.9%	20	177	2.6%	15	73	1.2%	21
Arizona	231	1.8%	21	76	1.1%	25	155	2.5%	10
Illinois	207	1.6%	22	139	2.0%	18	68	1.1%	22
West Virginia	172	1.3%	23	117	1.7%	19	55	0.9%	23
Arkansas	159	1.2%	24	116	1.7%	20	43	0.7%	25
Wisconsin	158	1.2%	25	139	2.0%	17	19	0.3%	35
Delaware	115	0.9%	26	81	1.2%	22	34	0.5%	28
Iowa	107	0.8%	27	76	1.1%	26	31	0.5%	30
Minnesota	104	0.8%	28	75	1.1%	27	29	0.5%	32
New Mexico	97	0.7%	29	48	0.7%	30	49	0.8%	24
Kansas	95	0.7%	30	58	0.8%	29	37	0.6%	27
Louisiana	91	0.7%	31	76	1.1%	24	15	0.2%	36
Maine	79	0.6%	32	68	1.0%	28	11	0.2%	41
Maryland	79	0.6%	33	37	0.5%	32	42	0.7%	26
South Dakota	59	0.4%	34	29	0.4%	34	30	0.5%	31
Idaho	46	0.4%	35	13	0.2%	39	33	0.5%	29
Nebraska	41	0.3%	36	16	0.2%	37	25	0.4%	33
New Jersey	41	0.3%	37	22	0.3%	35	19	0.3%	34
Oklahoma	30	0.2%	38	16	0.2%	36	14	0.2%	38
Colorado	28	0.2%	39	14	0.2%	38	14	0.2%	37
Montana	20	0.2%	40	7	0.1%	41	13	0.2%	40
New Hampshire	18	0.1%	41	11	0.2%	40	7	0.1%	43
Utah	15	0.1%	42	2	0.0%	46	13	0.2%	39
Vermont	14	0.1%	43	6	0.1%	42	8	0.1%	42
Massachusetts	7	0.1%	44	4	0.1%	45	3	0.0%	44
North Dakota	7	0.1%	45	5	0.1%	44	2	0.0%	46
Connecticut	7	0.1%	46	5	0.1%	43	2	0.0%	45
Wyoming	2	0.0%	47	1	0.0%	47	1	0.0%	47
Rhode Island	1	0.0%	48	0	0.0%	49	1	0.0%	48
Alaska	1	0.0%	49	1	0.0%	48	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	13,137	**100.2%**		**6,898**	**100.1%**		**6,239**	**99.9%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Feb 1990

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	3,460	13.3%	1	1,137	8.4%	3	2,323	18.5%	1
North Carolina	2,384	9.2%	2	1,512	11.2%	1	872	6.9%	4
South Carolina	1,984	7.6%	3	1,156	8.6%	2	828	6.6%	5
Georgia	1,634	6.3%	4	725	5.4%	5	909	7.2%	3
California	1,595	6.1%	5	177	1.3%	22	1,418	11.3%	2
Alabama	1,232	4.7%	6	929	6.9%	4	303	2.4%	12
Michigan	1,058	4.1%	7	528	3.9%	10	530	4.2%	8
Pennsylvania	869	3.3%	8	565	4.2%	8	304	2.4%	11
Tennessee	855	3.3%	9	597	4.4%	6	258	2.1%	16
Kentucky	798	3.1%	10	586	4.4%	7	212	1.7%	18
Ohio	741	2.8%	11	533	4.0%	9	208	1.7%	19
Virginia	717	2.8%	12	474	3.5%	11	243	1.9%	17
Washington	712	2.7%	13	74	0.5%	33	638	5.1%	6
Oregon	686	2.6%	14	91	0.7%	31	595	4.7%	7
Indiana	681	2.6%	15	410	3.0%	12	271	2.2%	14
New York	660	2.5%	16	388	2.9%	13	272	2.2%	13
Texas	643	2.5%	17	325	2.4%	16	318	2.5%	9
Missouri	531	2.0%	18	367	2.7%	14	164	1.3%	20
Mississippi	468	1.8%	19	346	2.6%	15	122	1.0%	22
Arizona	465	1.8%	20	150	1.1%	25	315	2.5%	10
Nevada	452	1.7%	21	184	1.4%	21	268	2.1%	15
Illinois	376	1.4%	22	242	1.8%	19	134	1.1%	21
Arkansas	342	1.3%	23	242	1.8%	18	100	0.8%	23
Wisconsin	300	1.2%	24	271	2.0%	17	29	0.2%	39
West Virginia	300	1.2%	25	206	1.5%	20	94	0.7%	25
Delaware	224	0.9%	26	151	1.1%	24	73	0.6%	27
New Mexico	195	0.7%	27	100	0.7%	30	95	0.8%	24
Iowa	180	0.7%	28	136	1.0%	26	44	0.3%	30
Louisiana	178	0.7%	29	151	1.1%	23	27	0.2%	40
Kansas	170	0.7%	30	101	0.8%	29	69	0.5%	28
Minnesota	155	0.6%	31	112	0.8%	28	43	0.3%	31
Maine	153	0.6%	32	124	0.9%	27	29	0.2%	38
Maryland	142	0.5%	33	79	0.6%	32	63	0.5%	29
Idaho	107	0.4%	34	23	0.2%	40	84	0.7%	26
South Dakota	87	0.3%	35	44	0.3%	34	43	0.3%	33
New Jersey	78	0.3%	36	35	0.3%	35	43	0.3%	32
Nebraska	75	0.3%	37	33	0.2%	36	42	0.3%	34
Oklahoma	58	0.2%	38	26	0.2%	37	32	0.3%	36
Colorado	56	0.2%	39	23	0.2%	39	33	0.3%	35
New Hampshire	46	0.2%	40	23	0.2%	41	23	0.2%	42
Montana	45	0.2%	41	14	0.1%	42	31	0.2%	37
Vermont	43	0.2%	42	25	0.2%	38	18	0.1%	43
Massachusetts	31	0.1%	43	14	0.1%	43	17	0.1%	44
Utah	30	0.1%	44	6	0.0%	46	24	0.2%	41
North Dakota	17	0.1%	45	7	0.1%	45	10	0.1%	45
Connecticut	14	0.1%	46	11	0.1%	44	3	0.0%	48
Wyoming	8	0.0%	47	3	0.0%	47	5	0.0%	46
Alaska	6	0.0%	48	2	0.0%	48	4	0.0%	47
Rhode Island	4	0.0%	49	2	0.0%	49	2	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	26,045	**100.0%**		**13,460**	**99.8%**		**12,585**	**99.8%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
February 1990

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	2,087	15.6%	1	1,008	14.3%	1	1,079	16.9%	1
Indiana	1,616	12.0%	2	977	13.9%	2	639	10.0%	4
North Carolina	1,365	10.2%	3	905	12.8%	3	460	7.2%	5
Alabama	1,295	9.6%	4	898	12.7%	4	397	6.2%	7
Florida	1,294	9.6%	5	364	5.2%	7	930	14.6%	2
Tennessee	959	7.1%	6	703	10.0%	5	256	4.0%	9
Pennsylvania	933	7.0%	7	590	8.4%	6	343	5.4%	8
California	857	6.4%	8	99	1.4%	15	758	11.9%	3
Oregon	536	4.0%	9	78	1.1%	17	458	7.2%	6
Mississippi	437	3.3%	10	323	4.6%	8	114	1.8%	14
Texas	327	2.4%	11	151	2.1%	11	176	2.8%	10
Arizona	285	2.1%	12	145	2.1%	12	140	2.2%	12
Virginia	244	1.8%	13	204	2.9%	9	40	0.6%	19
Idaho	212	1.6%	14	44	0.6%	19	168	2.6%	11
Ohio	191	1.4%	15	132	1.9%	13	59	0.9%	16
Wisconsin	180	1.3%	16	157	2.2%	10	23	0.4%	21
Nebraska	174	1.3%	17	106	1.5%	14	68	1.1%	15
Minnesota	136	1.0%	18	85	1.2%	16	51	0.8%	17
Washington	125	0.9%	19	0	0.0%	38	125	2.0%	13
Kansas	104	0.8%	20	62	0.9%	18	42	0.7%	18
Missouri	39	0.3%	21	2	0.0%	21	37	0.6%	20
Maine	25	0.2%	22	14	0.2%	20	11	0.2%	22
Wyoming	*								
Massachusetts	*								
Michigan	*								
Colorado	*								
New Mexico	*								
Connecticut	*								
Utah	*								
South Dakota	*								
Montana	*								
Vermont	*								
Nevada	*								
New York	*								
Iowa	*								
West Virginia	*								
South Carolina	*								
North Dakota	*								
Alaska	*								
Illinois	*								
Arkansas	*								
Kentucky	*								
Delaware	*								
Oklahoma	*								
Maryland	*								
New Jersey	*								
Louisiana	*								
Rhode Island	*								
New Hampshire	*								
Hawaii	*								
	13,421	**99.9%**		**7,047**	**100.0%**		**6,374**	**100.1%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Feb 1990

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	4,380	16.5%	1	2,079	15.1%	1	2,301	18.0%	1
Indiana	2,975	11.2%	2	1,824	13.2%	3	1,151	9.0%	4
Florida	2,800	10.5%	3	818	5.9%	7	1,982	15.5%	2
North Carolina	2,711	10.2%	4	1,842	13.4%	2	869	6.8%	6
Alabama	2,423	9.1%	5	1,707	12.4%	4	716	5.6%	7
Tennessee	1,921	7.2%	6	1,395	10.1%	5	526	4.1%	9
California	1,742	6.6%	7	204	1.5%	14	1,538	12.0%	3
Pennsylvania	1,733	6.5%	8	1,045	7.6%	6	688	5.4%	8
Oregon	1,173	4.4%	9	162	1.2%	16	1,011	7.9%	5
Mississippi	812	3.1%	10	615	4.5%	8	197	1.5%	14
Texas	658	2.5%	11	316	2.3%	10	342	2.7%	11
Virginia	536	2.0%	12	445	3.2%	9	91	0.7%	16
Arizona	536	2.0%	13	262	1.9%	12	274	2.1%	12
Idaho	447	1.7%	14	89	0.6%	19	358	2.8%	10
Wisconsin	330	1.2%	15	296	2.1%	11	34	0.3%	21
Nebraska	317	1.2%	16	180	1.3%	15	137	1.1%	15
Ohio	301	1.1%	17	211	1.5%	13	90	0.7%	17
Washington	245	0.9%	18	1	0.0%	22	244	1.9%	13
Minnesota	195	0.7%	19	133	1.0%	17	62	0.5%	20
Kansas	189	0.7%	20	115	0.8%	18	74	0.6%	19
Missouri	84	0.3%	21	8	0.1%	21	76	0.6%	18
Maine	37	0.1%	22	22	0.2%	20	15	0.1%	22
Louisiana	*								
New Hampshire	*								
Montana	*								
New Mexico	*								
North Dakota	*								
Arkansas	*								
Illinois	*								
West Virginia	*								
South Carolina	*								
Massachusetts	*								
Connecticut	*								
Delaware	*								
Iowa	*								
Nevada	*								
Michigan	*								
Vermont	*								
South Dakota	*								
Rhode Island	*								
Kentucky	*								
Maryland	*								
Hawaii	*								
Wyoming	*								
Utah	*								
Alaska	*								
New Jersey	*								
New York	*								
Oklahoma	*								
Colorado	*								
	26,545	**99.7%**		**13,769**	**99.9%**		**12,776**	**99.9%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

FEBRUARY 1990
Manufacturing Report

Congressional Infor Service
Dept [illegible]
4520 East West Highway
Bethesda MD 20814

AG325-1

Manufacturing REPORT

mhi
Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON VIRGINIA 22202

MARCH 1990

Shipments of manufactured homes fell by 10.2 percent in March, or 1,854 fewer homes than were shipped last March. Year-to-date shipments are off 4,720 homes, down 9.9 percent. A total of 248 plants were producing in the month of March.

The West North Central region remains the only area showing a cumulative increase in shipments when compared to 1989. Kentucky and South Carolina showed continued increases in shipments, posting gains of 8.8 percent and 34.7 percent, respectively, in the first quarter of 1990. Tennessee and Pennsylvania traded places as the eighth and ninth largest shipment states.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January Through March

	1990			1989	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	3,219	7.5	- 25.1	4,925	9.0
East North Central	5,341	12.4	- 15.2	6,296	13.1
West North Central	2,055	4.8	+ 6.2	1,935	4.0
South Atlantic	16,677	38.6	- 9.7	18,469	38.6
South Central	7,577	17.5	- 4.5	7,930	16.6
Mountain	2,175	5.0	- 8.4	2,375	5.0
Pacific	4,726	10.9	- 0.8	4,765	9.9

Top Ten States, Percent Change and Market Share
Cumulative Shipments January Through March

	1990			1989		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	4,993	12.0	- 25.1	6,663	14.5	1
2. North Carolina	3,865	9.3	- 2.3	3,958	8.6	2
3. South Carolina	2,990	7.2	+ 34.7	2,219	4.8	7
4. Georgia	2,561	6.1	- 16.9	3,083	6.7	3
5. California	2,493	6.0	- 6.3	2,661	5.8	4
6. Alabama	1,983	4.7	- 12.1	2,255	4.9	5
7. Michigan	1,757	4.2	- 22.7	2,248	4.9	6
8. Tennessee	1,516	3.6	- 21.5	1,931	4.2	8
9. Pennsylvania	1,425	3.4	- 15.1	1,678	3.6	9
10. Kentucky	1,353	3.2	+ 8.8	1,248	2.7	13

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Mobile/Manufactured Home Production

	Each Month			Cumulative for Year			
	1989	1990	% Change		1989	1990	% Change
January	15,291	13,383	- 12.5%	January	15,291	13,383	- 12.5%
February	14,637	13,725	- 6.2%	Jan-Feb	29,928	27,108	- 9.4%
March	18,169	16,248	- 10.6%	Jan-Mar	48,097	43,356	- 9.9%
April	17,063			Jan-Apr	65,160		
May	19,128			Jan-May	84,288		
June	18,884			Jan-June	103,172		
July	14,408			Jan-July	117,580		
August	19,381			Jan-Aug	136,961		
September	16,519			Jan-Sep	153,480		
October	17,719			Jan-Oct	171,199		
November	15,131			Jan-Nov	186,330		
December	11,691			Jan-Dec	198,021		

Estimated Mobile/Manufactured Home Shipments*

	Each Month			Cumulative for Year			
	1989	1990	% Change		1989	1990	% Change
January	15,252	13,260	- 13.1%	January	15,252	13,260	- 13.1%
February	14,486	13,612	- 6.0%	Jan-Feb	29,738	26,872	- 9.6%
March	18,167	16,313	- 10.2%	Jan-Mar	47,905	43,185	- 9.9%
April	17,404			Jan-Apr	65,309		
May	19,088			Jan-May	84,397		
June	18,855			Jan-June	103,252		
July	14,606			Jan-July	117,858		
August	19,194			Jan-Aug	137,052		
September	16,593			Jan-Sep	153,645		
October	17,770			Jan-Oct	171,415		
November	15,072			Jan-Nov	186,487		
December	11,767			Jan-Dec	198,254		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1989	1990		1989	1990
January	3.8%	3.5%	January	583	475
February	5.0%	4.3%	February	734	588
March	4.3%	3.2%	March	777	523
April	2.6%		April	436	
May	2.5%		May	476	
June	2.7%		June	505	
July	2.1%		July	307	
August	2.5%		August	494	
September	2.5%		September	420	
October	2.1%		October	369	
November	2.8%		November	428	
December	3.0%		December	352	

Mobile/Manufactured Home Production

	March			Year-To-Date		
	1988	1990	% Change	1988	1990	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	50	18	- 64.0%	143	55	- 61.5%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,204	1,069	- 11.2%	3,037	2,802	- 7.7%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,254**	**1,087**	**- 13.3%**	**3,180**	**2,857**	**- 10.2%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,406	1,947	- 19.1%	5,534	4,922	- 11.1%
Michigan *	*	*	---	*	*	---
Ohio	292	253	- 13.4%	613	554	- 9.6%
Wisconsin	249	237	- 4.8%	486	567	16.7%
Total	**2,947**	**2,437**	**- 17.3%**	**6,633**	**6,043**	**- 8.9%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	190	135	- 28.9%	418	324	- 22.5%
Minnesota	188	180	- 4.3%	363	375	3.3%
Missouri	0	36	0.0%	63	120	90.5%
Nebraska	202	209	3.5%	501	526	5.0%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**580**	**560**	**- 3.4%**	**1,345**	**1,345**	**0.0%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,660	1,297	- 21.9%	4,651	4,097	- 11.9%
Georgia	2,908	2,363	- 18.7%	7,699	6,743	- 12.4%
Maryland *	*	*	---	*	*	---
North Carolina	2,085	1,623	- 22.2%	5,066	4,334	- 14.4%
South Carolina *	*	*	---	*	*	---
Virginia	359	301	- 16.2%	839	837	- 0.2%
West Virginia *	*	*	---	*	*	---
Total	**7,012**	**5,584**	**- 20.4%**	**18,255**	**16,011**	**- 12.3%**
South Central						
Alabama	1,710	1,561	- 8.7%	4,076	3,984	- 2.3%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	444	584	31.5%	1,105	1,396	26.3%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,285	1,219	- 5.1%	3,193	3,140	- 1.7%
Texas	716	407	- 43.2%	1,809	1,065	- 41.1%
Total	**4,155**	**3,771**	**- 9.2%**	**10,183**	**9,585**	**- 5.9%**

Mobile/Manufactured Home Production

	March			Year-To-Date		
	1988	1990	% Change	1988	1990	% Change
Mountain						
Arizona	427	312	- 26.9%	1,119	848	- 24.2%
Colorado *	*	*	---	*	*	---
Idaho	182	254	39.6%	441	701	59.0%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**647**	**566**	**- 12.5%**	**1,663**	**1,549**	**- 6.9%**
Pacific						
Alaska *	*	*	---	*	*	---
California	977	1,003	2.7%	2,740	2,745	0.2%
Hawaii *	*	*	---	*	*	---
Oregon	526	683	29.8%	1,341	1,856	38.4%
Washington	84	124	47.6%	223	369	65.5%
Total	**1,587**	**1,810**	**14.1%**	**4,304**	**4,970**	**15.5%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	631	433	- 31.4%	1,406	996	- 29.2%
Total Production	**18,813**	**16,248**	**- 13.6%**	**46,969**	**43,356**	**- 7.7%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	March			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Northeast						
Connecticut	17	10	- 41.2%	38	24	- 36.8%
Maine	194	174	- 10.3%	429	327	- 23.8%
Massachusetts	29	15	- 48.3%	88	46	- 47.7%
New Hampshire	70	27	- 61.4%	178	73	- 59.0%
New Jersey	60	40	- 33.3%	205	118	- 42.4%
New York	625	459	- 26.6%	1,555	1,119	- 28.0%
Pennsylvania	656	556	- 15.2%	1,678	1,425	- 15.1%
Rhode Island	9	8	- 11.1%	14	12	- 14.3%
Vermont	41	32	- 22.0%	110	75	- 31.8%
Total	**1,701**	**1,321**	**- 22.3%**	**4,295**	**3,219**	**- 25.1%**
East North Central						
Illinois	246	256	4.1%	587	632	7.7%
Indiana	546	541	- 0.9%	1,380	1,222	- 11.4%
Michigan	794	679	- 14.5%	2,248	1,737	- 22.7%
Ohio	665	508	- 23.6%	1,606	1,249	- 22.2%
Wisconsin	233	201	- 13.7%	475	501	5.5%
Total	**2,484**	**2,185**	**- 12.0%**	**6,296**	**5,341**	**- 15.2%**
West North Central						
Iowa	94	133	41.5%	218	313	43.6%
Kansas	137	93	- 32.1%	325	263	- 19.1%
Minnesota	125	130	4.0%	287	285	- 0.7%
Missouri	309	347	12.3%	825	878	6.4%
Nebraska	47	51	8.5%	131	126	- 3.8%
North Dakota	7	10	42.9%	16	27	68.8%
South Dakota	48	76	58.3%	133	163	22.6%
Total	**767**	**840**	**9.5%**	**1,935**	**2,055**	**6.2%**
South Atlantic						
Delaware	154	110	- 28.6%	436	334	- 23.4%
Florida	2,342	1,533	- 34.5%	6,663	4,993	- 25.1%
Georgia	1,188	927	- 22.0%	3,083	2,561	- 16.9%
Maryland	104	72	- 30.8%	321	214	- 33.3%
North Carolina	1,415	1,481	4.7%	3,958	3,865	- 2.3%
South Carolina	860	1,006	17.0%	2,219	2,990	34.7%
Virginia	441	452	2.5%	1,165	1,169	0.3%
West Virginia	260	251	- 3.5%	624	551	- 11.7%
Total	**6,764**	**5,832**	**- 13.8%**	**18,469**	**16,677**	**- 9.7%**
South Central						
Alabama	712	751	5.5%	2,255	1,983	- 12.1%
Arkansas	248	230	- 7.3%	626	572	- 8.6%
Kentucky	476	555	16.6%	1,243	1,353	8.8%
Louisiana	88	95	8.0%	229	273	19.2%
Mississippi	363	302	- 16.8%	815	770	- 5.5%
Oklahoma	42	54	28.6%	99	112	13.1%
Tennessee	838	661	- 21.1%	1,931	1,516	- 21.5%
Texas	268	355	32.5%	732	998	36.3%
Total	**3,035**	**3,003**	**- 1.1%**	**7,930**	**7,577**	**- 4.5%**

Mobile/Manufactured Home Shipments

	March			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Mountain						
Arizona	328	312	- 4.9%	942	777	- 17.5%
Colorado	41	48	17.1%	94	104	10.6%
Idaho	45	58	28.9%	121	165	36.4%
Montana	42	38	- 9.5%	107	83	- 22.4%
Nevada	229	184	- 19.7%	646	636	- 1.5%
New Mexico	185	155	- 16.2%	395	350	- 11.4%
Utah	30	21	- 30.0%	60	51	- 15.0%
Wyoming	4	1	- 75.0%	10	9	- 10.0%
Total	**904**	**817**	**- 9.6%**	**2,375**	**2,175**	**- 8.4%**
Pacific						
Alaska	0	3	0.0%	1	9	800.0%
California	1,017	898	- 11.7%	2,661	2,493	- 6.3%
Hawaii	0	1	0.0%	0	1	0.0%
Oregon	353	351	- 0.6%	1,044	1,037	- 0.7%
Washington	408	474	16.2%	1,059	1,186	12.0%
Total	**1,778**	**1,727**	**- 2.9%**	**4,765**	**4,726**	**- 0.8%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	734	588	- 19.9%	1,840	1,415	- 23.1%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**18,167**	**16,313**	**- 10.2%**	**47,905**	**43,185**	**- 9.9%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1990 Product Mix

	Jan-Mar Shipments			Jan-Mar Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	19	5	24	*	*	*
Maine	258	69	327	36	19	55
Massachusetts *	24	22	46	*	*	*
New Hampshire *	38	35	73	*	*	*
New Jersey *	54	64	118	*	*	*
New York *	655	464	1,119	*	*	*
Pennsylvania	927	498	1,425	1,698	1,104	2,802
Rhode Island *	4	8	12	*	*	*
Vermont *	44	31	75	*	*	*
Total	**2,023**	**1,196**	**3,219**	**1,734**	**1,123**	**2,857**
	62.8%	**37.2%**	**100.0%**	**60.7%**	**39.3%**	**100.0%**
East North Central						
Illinois *	411	221	632	*	*	*
Indiana	739	483	1,222	3,015	1,907	4,922
Michigan *	885	852	1,737	*	*	*
Ohio	891	358	1,249	382	172	554
Wisconsin	449	52	501	502	65	567
Total	**3,375**	**1,966**	**5,341**	**3,899**	**2,144**	**6,043**
	63.2%	**36.8%**	**100.0%**	**64.5%**	**35.5%**	**100.0%**
West North Central						
Iowa *	238	75	313	*	*	*
Kansas	151	112	263	204	120	324
Minnesota	202	83	285	253	122	375
Missouri	606	272	878	11	109	120
Nebraska	57	69	126	293	233	526
North Dakota *	13	14	27	*	*	*
South Dakota *	87	76	163	*	*	*
Total	**1,354**	**701**	**2,055**	**761**	**584**	**1,345**
	65.9%	**34.1%**	**100.0%**	**56.6%**	**43.4%**	**100.0%**
South Atlantic						
Delaware *	211	123	334	*	*	*
Florida	1,639	3,354	4,993	1,201	2,896	4,097
Georgia	1,148	1,413	2,561	3,196	3,547	6,743
Maryland *	114	100	214	*	*	*
North Carolina	2,467	1,398	3,865	2,951	1,383	4,334
South Carolina *	1,727	1,263	2,990	*	*	*
Virginia	757	412	1,169	695	142	837
West Virginia *	375	176	551	*	*	*
Total	**8,438**	**8,239**	**16,677**	**8,043**	**7,968**	**16,011**
	50.6%	**49.4%**	**100.0%**	**50.2%**	**49.8%**	**100.0%**

Year-To-Date
1990 Product Mix

	Jan-Mar Shipments			Jan-Mar Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	1,507	476	1,983	2,776	1,208	3,984
Arkansas *	408	164	572	*	*	*
Kentucky *	982	371	1,353	*	*	*
Louisiana *	226	47	273	*	*	*
Mississippi	575	195	770	1,088	308	1,396
Oklahoma *	50	62	112	*	*	*
Tennessee	1,055	461	1,516	2,265	875	3,140
Texas	510	488	998	504	561	1,065
Total	**5,313** **70.1%**	**2,264** **29.9%**	**7,577** **100.0%**	**6,633** **69.2%**	**2,952** **30.8%**	**9,585** **100.0%**
Mountain						
Arizona	265	512	777	380	468	848
Colorado *	36	68	104	*	*	*
Idaho	34	131	165	140	561	701
Montana *	22	61	83	*	*	*
Nevada *	211	425	636	*	*	*
New Mexico *	165	185	350	*	*	*
Utah *	14	37	51	*	*	*
Wyoming *	3	6	9	*	*	*
Total	**750** **34.5%**	**1,425** **65.5%**	**2,175** **100.0%**	**520** **33.6%**	**1,029** **66.4%**	**1,549** **100.0%**
Pacific						
Alaska *	5	4	9	*	*	*
California	259	2,234	2,493	302	2,443	2,745
Hawaii *	0	1	1	*	*	*
Oregon	145	892	1,037	265	1,591	1,856
Washington	133	1,053	1,186	3	366	369
Total	**542** **11.5%**	**4,184** **88.5%**	**4,726** **100.0%**	**570** **11.5%**	**4,400** **88.5%**	**4,970** **100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	21,795 52.2%	19,975 47.8%	41,770 100.0%	22,160 52.3%	20,200 47.7%	42,360 100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	876	539	1,415	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	595	401	996
Total	**22,671** **52.5%**	**20,514** **47.5%**	**43,185** **100.0%**	**22,755** **52.5%**	**20,601** **47.5%**	**43,356** **100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
March 1990

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	1,533	9.7%	1	502	6.0%	4	1,031	14.0%	1
North Carolina	1,481	9.4%	2	955	11.5%	1	526	7.1%	3
South Carolina	1,006	6.4%	3	571	6.9%	3	435	5.9%	5
Georgia	927	5.9%	4	423	5.1%	6	504	6.8%	4
California	898	5.7%	5	82	1.0%	25	816	11.0%	2
Alabama	751	4.8%	6	578	6.9%	2	173	2.3%	14
Michigan	679	4.3%	7	357	4.3%	10	322	4.4%	7
Tennessee	661	4.2%	8	458	5.5%	5	203	2.7%	10
Pennsylvania	556	3.5%	9	362	4.3%	8	194	2.6%	12
Kentucky	555	3.5%	10	396	4.8%	7	159	2.2%	17
Indiana	541	3.4%	11	329	3.9%	11	212	2.9%	9
Ohio	508	3.2%	12	358	4.3%	9	150	2.0%	19
Washington	474	3.0%	13	59	0.7%	29	415	5.6%	6
New York	459	2.9%	14	267	3.2%	13	192	2.6%	13
Virginia	452	2.9%	15	283	3.4%	12	169	2.3%	16
Texas	355	2.3%	16	185	2.2%	16	170	2.3%	15
Oregon	351	2.2%	17	54	0.6%	30	297	4.0%	8
Missouri	347	2.2%	18	239	2.9%	14	108	1.5%	20
Arizona	312	2.0%	19	115	1.4%	22	197	2.7%	11
Mississippi	302	1.9%	20	229	2.7%	15	73	1.0%	24
Illinois	256	1.6%	21	169	2.0%	19	87	1.2%	22
West Virginia	251	1.6%	22	169	2.0%	18	82	1.1%	23
Arkansas	230	1.5%	23	166	2.0%	20	64	0.9%	25
Wisconsin	201	1.3%	24	178	2.1%	17	23	0.3%	38
Nevada	184	1.2%	25	27	0.3%	34	157	2.1%	18
Maine	174	1.1%	26	134	1.6%	21	40	0.5%	30
New Mexico	155	1.0%	27	65	0.8%	27	90	1.2%	21
Iowa	133	0.8%	28	102	1.2%	23	31	0.4%	34
Minnesota	130	0.8%	29	90	1.1%	24	40	0.5%	29
Delaware	110	0.7%	30	60	0.7%	28	50	0.7%	26
Louisiana	95	0.6%	31	75	0.9%	26	20	0.3%	40
Kansas	93	0.6%	32	50	0.6%	31	43	0.6%	28
South Dakota	76	0.5%	33	43	0.5%	32	33	0.4%	33
Maryland	72	0.5%	34	35	0.4%	33	37	0.5%	31
Idaho	58	0.4%	35	11	0.1%	41	47	0.6%	27
Oklahoma	54	0.3%	36	24	0.3%	36	30	0.4%	36
Nebraska	51	0.3%	37	24	0.3%	35	27	0.4%	37
Colorado	48	0.3%	38	13	0.2%	40	35	0.5%	32
New Jersey	40	0.3%	39	19	0.2%	37	21	0.3%	39
Montana	38	0.2%	40	8	0.1%	43	30	0.4%	35
Vermont	32	0.2%	41	19	0.2%	38	13	0.2%	41
New Hampshire	27	0.2%	42	15	0.2%	39	12	0.2%	43
Utah	21	0.1%	43	8	0.1%	45	13	0.2%	42
Massachusetts	15	0.1%	44	10	0.1%	42	5	0.1%	45
North Dakota	10	0.1%	45	6	0.1%	46	4	0.1%	46
Connecticut	10	0.1%	46	8	0.1%	44	2	0.0%	47
Rhode Island	8	0.1%	47	2	0.0%	48	6	0.1%	44
Alaska	3	0.0%	48	3	0.0%	47	0	0.0%	50
Hawaii	1	0.0%	49	0	0.0%	49	1	0.0%	49
Wyoming	1	0.0%	50	0	0.0%	50	1	0.0%	48
	15,725	**99.9%**		**8,335**	**99.8%**		**7,390**	**100.1%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Mar 1990

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	4,993	12.0%	1	1,639	7.5%	3	3,354	16.8%	1
North Carolina	3,865	9.3%	2	2,467	11.3%	1	1,398	7.0%	4
South Carolina	2,990	7.2%	3	1,727	7.9%	2	1,263	6.3%	5
Georgia	2,561	6.1%	4	1,148	5.3%	5	1,413	7.1%	3
California	2,493	6.0%	5	259	1.2%	22	2,234	11.2%	2
Alabama	1,983	4.7%	6	1,507	6.9%	4	476	2.4%	13
Michigan	1,737	4.2%	7	885	4.1%	10	852	4.3%	8
Tennessee	1,516	3.6%	8	1,055	4.8%	6	461	2.3%	15
Pennsylvania	1,425	3.4%	9	927	4.3%	8	498	2.5%	10
Kentucky	1,353	3.2%	10	982	4.5%	7	371	1.9%	18
Ohio	1,249	3.0%	11	891	4.1%	9	358	1.8%	19
Indiana	1,222	2.9%	12	739	3.4%	12	483	2.4%	12
Washington	1,186	2.8%	13	133	0.6%	32	1,053	5.3%	6
Virginia	1,169	2.8%	14	757	3.5%	11	412	2.1%	17
New York	1,119	2.7%	15	655	3.0%	13	464	2.3%	14
Oregon	1,037	2.5%	16	145	0.7%	31	892	4.5%	7
Texas	998	2.4%	17	510	2.3%	16	488	2.4%	11
Missouri	878	2.1%	18	606	2.8%	14	272	1.4%	20
Arizona	777	1.9%	19	265	1.2%	21	512	2.6%	9
Mississippi	770	1.8%	20	575	2.6%	15	195	1.0%	22
Nevada	636	1.5%	21	211	1.0%	27	425	2.1%	16
Illinois	632	1.5%	22	411	1.9%	18	221	1.1%	21
Arkansas	572	1.4%	23	408	1.9%	19	164	0.8%	25
West Virginia	551	1.3%	24	375	1.7%	20	176	0.9%	24
Wisconsin	501	1.2%	25	449	2.1%	17	52	0.3%	39
New Mexico	350	0.8%	26	165	0.8%	29	185	0.9%	23
Delaware	334	0.8%	27	211	1.0%	26	123	0.6%	27
Maine	327	0.8%	28	258	1.2%	23	69	0.3%	34
Iowa	313	0.7%	29	238	1.1%	24	75	0.4%	32
Minnesota	285	0.7%	30	202	0.9%	28	83	0.4%	30
Louisiana	273	0.7%	31	226	1.0%	25	47	0.2%	40
Kansas	263	0.6%	32	151	0.7%	30	112	0.6%	28
Maryland	214	0.5%	33	114	0.5%	33	100	0.5%	29
Idaho	165	0.4%	34	34	0.2%	41	131	0.7%	26
South Dakota	163	0.4%	35	87	0.4%	34	76	0.4%	31
Nebraska	126	0.3%	36	57	0.3%	35	69	0.3%	33
New Jersey	118	0.3%	37	54	0.2%	36	64	0.3%	36
Oklahoma	112	0.3%	38	50	0.2%	37	62	0.3%	37
Colorado	104	0.2%	39	36	0.2%	40	68	0.3%	35
Montana	83	0.2%	40	22	0.1%	43	61	0.3%	38
Vermont	75	0.2%	41	44	0.2%	38	31	0.2%	43
New Hampshire	73	0.2%	42	38	0.2%	39	35	0.2%	42
Utah	51	0.1%	43	14	0.1%	45	37	0.2%	41
Massachusetts	46	0.1%	44	24	0.1%	42	22	0.1%	44
North Dakota	27	0.1%	45	13	0.1%	46	14	0.1%	45
Connecticut	24	0.1%	46	19	0.1%	44	5	0.0%	48
Rhode Island	12	0.0%	47	4	0.0%	48	8	0.0%	46
Alaska	9	0.0%	48	5	0.0%	47	4	0.0%	49
Wyoming	9	0.0%	49	3	0.0%	49	6	0.0%	47
Hawaii	1	0.0%	50	0	0.0%	50	1	0.0%	50
	41,770	**100.0%**		**21,795**	**100.2%**		**19,975**	**100.1%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
March 1990

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	2,363	14.9%	1	1,117	13.3%	2	1,246	16.8%	1
Indiana	1,947	12.3%	2	1,191	14.2%	1	756	10.2%	4
North Carolina	1,623	10.3%	3	1,109	13.2%	3	514	6.9%	6
Alabama	1,561	9.9%	4	1,069	12.7%	4	492	6.6%	7
Florida	1,297	8.2%	5	383	4.6%	8	914	12.3%	2
Tennessee	1,219	7.7%	6	870	10.4%	5	349	4.7%	9
Pennsylvania	1,069	6.8%	7	653	7.8%	6	416	5.6%	8
California	1,003	6.3%	8	98	1.2%	17	905	12.2%	3
Oregon	683	4.3%	9	103	1.2%	16	580	7.8%	5
Mississippi	584	3.7%	10	473	5.6%	7	111	1.5%	14
Texas	407	2.6%	11	188	2.2%	11	219	2.9%	10
Arizona	312	2.0%	12	118	1.4%	14	194	2.6%	12
Virginia	301	1.9%	13	250	3.0%	9	51	0.7%	18
Idaho	254	1.6%	14	51	0.6%	19	203	2.7%	11
Ohio	253	1.6%	15	171	2.0%	12	82	1.1%	16
Wisconsin	237	1.5%	16	206	2.5%	10	31	0.4%	21
Nebraska	209	1.3%	17	113	1.3%	15	96	1.3%	15
Minnesota	180	1.1%	18	120	1.4%	13	60	0.8%	17
Kansas	135	0.9%	19	89	1.1%	18	46	0.6%	19
Washington	124	0.8%	20	2	0.0%	22	122	1.6%	13
Missouri	36	0.2%	21	3	0.0%	21	33	0.4%	20
Maine	18	0.1%	22	14	0.2%	20	4	0.1%	22
Alaska	*								
Illinois	*								
West Virginia	*								
South Carolina	*								
South Dakota	*								
Michigan	*								
New Mexico	*								
North Dakota	*								
Iowa	*								
Hawaii	*								
Louisiana	*								
New Jersey	*								
Vermont	*								
Nevada	*								
Utah	*								
Colorado	*								
Rhode Island	*								
Connecticut	*								
Montana	*								
Maryland	*								
Arkansas	*								
Wyoming	*								
Massachusetts	*								
New Hampshire	*								
Delaware	*								
New York	*								
Oklahoma	*								
Kentucky	*								
	15,815	**100.0%**		**8,391**	**99.9%**		**7,424**	**99.8%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Mar 1990

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	6,743	15.9%	1	3,196	14.4%	1	3,547	17.6%	1
Indiana	4,922	11.6%	2	3,015	13.6%	2	1,907	9.4%	4
North Carolina	4,334	10.2%	3	2,951	13.3%	3	1,383	6.8%	6
Florida	4,097	9.7%	4	1,201	5.4%	7	2,896	14.3%	2
Alabama	3,984	9.4%	5	2,776	12.5%	4	1,208	6.0%	7
Tennessee	3,140	7.4%	6	2,265	10.2%	5	875	4.3%	9
Pennsylvania	2,802	6.6%	7	1,698	7.7%	6	1,104	5.5%	8
California	2,745	6.5%	8	302	1.4%	14	2,443	12.1%	3
Oregon	1,856	4.4%	9	265	1.2%	16	1,591	7.9%	5
Mississippi	1,396	3.3%	10	1,088	4.9%	8	308	1.5%	14
Texas	1,065	2.5%	11	504	2.3%	10	561	2.8%	11
Arizona	848	2.0%	12	380	1.7%	13	468	2.3%	12
Virginia	837	2.0%	13	695	3.1%	9	142	0.7%	17
Idaho	701	1.7%	14	140	0.6%	19	561	2.8%	10
Wisconsin	567	1.3%	15	502	2.3%	11	65	0.3%	21
Ohio	554	1.3%	16	382	1.7%	12	172	0.9%	16
Nebraska	526	1.2%	17	293	1.3%	15	233	1.2%	15
Minnesota	375	0.9%	18	253	1.1%	17	122	0.6%	18
Washington	369	0.9%	19	3	0.0%	22	366	1.8%	13
Kansas	324	0.8%	20	204	0.9%	18	120	0.6%	19
Missouri	120	0.3%	21	11	0.0%	21	109	0.5%	20
Maine	55	0.1%	22	36	0.2%	20	19	0.1%	22
Delaware	*								
Illinois	*								
West Virginia	*								
South Carolina	*								
New Jersey	*								
Massachusetts	*								
New Mexico	*								
North Dakota	*								
Arkansas	*								
Alaska	*								
Louisiana	*								
Iowa	*								
Vermont	*								
Nevada	*								
Michigan	*								
Colorado	*								
South Dakota	*								
Connecticut	*								
Montana	*								
Maryland	*								
Hawaii	*								
Wyoming	*								
Utah	*								
New Hampshire	*								
Rhode Island	*								
New York	*								
Oklahoma	*								
Kentucky	*								
	42,360	**100.0%**		**22,160**	**99.8%**		**20,200**	**100.0%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

ARLINGTON
MAY 4 90
VA.
U.S. POSTAGE
.25

MARCH 1990
Manufacturing Report

P1

Congressional Info. Service
Dept SRI
4520 East West Highway
Bethesda MD 20814

A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON VIRGINIA 22202

APRIL 1990

Manufacturers shipped 932 fewer homes in April 1990 than one year ago. Year-to-date 1990 shipments are off 5,652 homes, down 8.7 percent. A total of 247 plants were producing in April. In addition, manufactured homes represented 23.4 percent of the total privately-owned single family homes sold in April. It should be noted that this number is preliminary.

Shipment gains were demonstrated by the West North Central and Pacific regions this month. The rankings of the top ten shipment states remain unchanged from March.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January Through April

	1990			1989	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	4,766	8.0	- 20.7	6,010	9.2
East North Central	7,679	12.9	- 12.5	8,773	13.4
West North Central	2,943	4.9	+ 5.1	2,800	4.3
South Atlantic	22,315	37.4	- 9.6	24,672	37.8
South Central	10,638	17.8	- 3.8	11,062	16.9
Mountain	2,926	4.9	- 7.1	3,148	4.8
Pacific	6,452	10.8	+ 3.6	6,227	8.2

Top Ten States, Percent Change and Market Share
Cumulative Shipments January Through April

	1990			1989		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	6,366	11.0	- 26.3	8,663	13.8	1
2. North Carolina	5,337	9.2	- 0.7	5,375	8.6	2
3. South Carolina	3,924	6.8	+ 29.9	3,021	4.8	7
4. Georgia	3,420	5.9	- 17.9	4,167	6.6	3
5. California	3,390	5.9	- 2.8	3,487	5.6	4
6. Alabama	2,738	4.7	- 10.6	3,061	4.9	6
7. Michigan	2,545	4.4	- 18.5	3,121	5.0	5
8. Tennessee	2,185	3.8	- 22.4	2,814	4.5	8
9. Pennsylvania	2,021	3.5	- 12.7	2,315	3.7	9
10. Kentucky	1,884	3.3	+ 7.2	1,758	2.8	13

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Mobile/Manufactured Home Production

	Each Month				Cumulative for Year		
	1989	1990	% Change		1989	1990	% Change
January	15,291	13,383	- 12.5%	January	15,291	13,383	- 12.5%
February	14,637	13,725	- 6.2%	Jan-Feb	29,928	27,108	- 9.4%
March	18,169	16,248	- 10.6%	Jan-Mar	48,097	43,356	- 9.9%
April	17,063	16,227	- 4.9%	Jan-Apr	65,160	59,583	- 8.6%
May	19,128			Jan-May	84,288		
June	18,884			Jan-June	103,172		
July	14,408			Jan-July	117,580		
August	19,381			Jan-Aug	136,961		
September	16,519			Jan-Sep	153,480		
October	17,719			Jan-Oct	171,199		
November	15,131			Jan-Nov	186,330		
December	11,691			Jan-Dec	198,021		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cumulative for Year		
	1989	1990	% Change		1989	1990	% Change
January	15,252	13,260	- 13.1%	January	15,252	13,260	- 13.1%
February	14,486	13,612	- 6.0%	Jan-Feb	29,738	26,872	- 9.6%
March	18,167	16,313	- 10.2%	Jan-Mar	47,905	43,185	- 9.9%
April	17,404	16,472	- 5.4%	Jan-Apr	65,309	59,657	- 8.7%
May	19,088			Jan-May	84,397		
June	18,855			Jan-June	103,252		
July	14,606			Jan-July	117,858		
August	19,194			Jan-Aug	137,052		
September	16,593			Jan-Sep	153,645		
October	17,770			Jan-Oct	171,415		
November	15,072			Jan-Nov	186,487		
December	11,767			Jan-Dec	198,254		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1989	1990		1989	1990
January	3.8%	3.5%	January	583	475
February	5.0%	4.3%	February	734	588
March	4.3%	3.2%	March	777	523
April	2.6%	1.7%	April	436	278
May	2.5%		May	476	
June	2.7%		June	505	
July	2.1%		July	307	
August	2.5%		August	494	
September	2.5%		September	420	
October	2.1%		October	369	
November	2.8%		November	428	
December	3.0%		December	352	

Mobile/Manufactured Home Production

	April			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	40	39	- 2.5%	137	94	- 31.4%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,245	1,176	- 5.5%	4,699	3,978	- 15.3%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,285**	**1,215**	**- 5.4%**	**4,836**	**4,072**	**- 15.8%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,271	2,099	- 7.6%	8,251	7,021	- 14.9%
Michigan *	*	*	---	*	*	---
Ohio	280	268	- 4.3%	1,014	822	- 18.9%
Wisconsin	271	288	6.3%	767	855	11.5%
Total	**2,822**	**2,655**	**- 5.9%**	**10,032**	**8,698**	**- 13.3%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	167	136	- 18.6%	581	460	- 20.8%
Minnesota	182	191	4.9%	568	566	- 0.4%
Missouri	47	34	- 27.7%	159	154	- 3.1%
Nebraska	188	180	- 4.3%	715	706	- 1.3%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**584**	**541**	**- 7.4%**	**2,023**	**1,886**	**- 6.8%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,593	1,113	- 30.1%	7,109	5,210	- 26.7%
Georgia	2,413	2,235	- 7.4%	9,340	8,978	- 3.9%
Maryland *	*	*	---	*	*	---
North Carolina	1,701	1,557	- 8.5%	6,339	5,891	- 7.1%
South Carolina *	*	*	---	*	*	---
Virginia	313	317	1.3%	1,089	1,154	6.0%
West Virginia *	*	*	---	*	*	---
Total	**6,020**	**5,222**	**- 13.3%**	**23,877**	**21,233**	**- 11.1%**
South Central						
Alabama	1,770	1,661	- 6.2%	6,190	5,645	- 8.8%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	449	550	22.5%	1,654	1,946	17.7%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,199	1,229	2.5%	4,672	4,369	- 6.5%
Texas	302	345	14.2%	1,234	1,410	14.3%
Total	**3,720**	**3,785**	**1.7%**	**13,750**	**13,370**	**- 2.8%**

Mobile/Manufactured Home Production

	April			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Mountain						
Arizona	249	269	8.0%	1,105	1,117	1.1%
Colorado *	*	*	---	*	*	---
Idaho	230	250	8.7%	935	951	1.7%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**479**	**519**	**8.4%**	**2,040**	**2,068**	**1.4%**
Pacific						
Alaska *	*	*	---	*	*	---
California	948	995	5.0%	3,978	3,740	- 6.0%
Hawaii *	*	*	---	*	*	---
Oregon	532	672	26.3%	2,343	2,528	7.9%
Washington	115	149	29.6%	408	518	27.0%
Total	**1,595**	**1,816**	**13.9%**	**6,729**	**6,786**	**0.8%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	558	474	- 15.1%	1,873	1,470	- 21.5%
Total Production	**17,063**	**16,227**	**- 4.9%**	**65,160**	**59,583**	**- 8.6%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	April			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Northeast						
Connecticut	17	13	- 23.5%	55	37	- 32.7%
Maine	170	190	11.8%	599	517	- 13.7%
Massachusetts	33	20	- 39.4%	121	66	- 45.5%
New Hampshire	102	68	- 33.3%	280	141	- 49.6%
New Jersey	70	37	- 47.1%	275	155	- 43.6%
New York	619	570	- 7.9%	2,174	1,689	- 22.3%
Pennsylvania	637	596	- 6.4%	2,315	2,021	- 12.7%
Rhode Island	12	5	- 58.3%	26	17	- 34.6%
Vermont	55	48	- 12.7%	165	123	- 25.5%
Total	**1,715**	**1,547**	**- 9.8%**	**6,010**	**4,766**	**- 20.7%**
East North Central						
Illinois	255	231	- 9.4%	842	863	2.5%
Indiana	541	515	- 4.8%	1,921	1,737	- 9.6%
Michigan	873	808	- 7.4%	3,121	2,545	- 18.5%
Ohio	569	516	- 9.3%	2,175	1,765	- 18.9%
Wisconsin	239	268	12.1%	714	769	7.7%
Total	**2,477**	**2,338**	**- 5.6%**	**8,773**	**7,679**	**- 12.5%**
West North Central						
Iowa	96	114	18.8%	314	427	36.0%
Kansas	129	124	- 3.9%	454	387	- 14.8%
Minnesota	180	169	- 6.1%	467	454	- 2.8%
Missouri	360	364	1.1%	1,185	1,242	4.8%
Nebraska	34	52	52.9%	165	178	7.9%
North Dakota	11	13	18.2%	27	40	48.1%
South Dakota	55	52	- 5.5%	188	215	14.4%
Total	**865**	**888**	**2.7%**	**2,800**	**2,943**	**5.1%**
South Atlantic						
Delaware	140	132	- 5.7%	576	466	- 19.1%
Florida	1,970	1,373	- 30.3%	8,633	6,366	- 26.3%
Georgia	1,084	859	- 20.8%	4,167	3,420	- 17.9%
Maryland	101	99	- 2.0%	422	313	- 25.8%
North Carolina	1,417	1,472	3.9%	5,375	5,337	- 0.7%
South Carolina	802	934	16.5%	3,021	3,924	29.9%
Virginia	465	494	6.2%	1,630	1,663	2.0%
West Virginia	224	275	22.8%	848	826	- 2.6%
Total	**6,203**	**5,638**	**- 9.1%**	**24,672**	**22,315**	**- 9.6%**
South Central						
Alabama	806	755	- 6.3%	3,061	2,738	- 10.6%
Arkansas	239	210	- 12.1%	865	782	- 9.6%
Kentucky	515	531	3.1%	1,758	1,884	7.2%
Louisiana	82	138	68.3%	311	411	32.2%
Mississippi	348	368	5.7%	1,163	1,138	- 2.1%
Oklahoma	49	61	24.5%	148	173	16.9%
Tennessee	883	669	- 24.2%	2,814	2,185	- 22.4%
Texas	210	329	56.7%	942	1,327	40.9%
Total	**3,132**	**3,061**	**- 2.3%**	**11,062**	**10,638**	**- 3.8%**

Mobile/Manufactured Home Shipments

	April			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Mountain						
Arizona	269	271	0.7%	1,211	1,048	- 13.5%
Colorado	52	45	- 13.5%	146	149	2.1%
Idaho	65	58	- 10.8%	186	223	19.9%
Montana	36	43	19.4%	143	126	- 11.9%
Nevada	192	199	3.6%	838	835	- 0.4%
New Mexico	139	120	- 13.7%	534	470	- 12.0%
Utah	19	12	- 36.8%	79	63	- 20.3%
Wyoming	1	3	200.0%	11	12	9.1%
Total	**773**	**751**	**- 2.8%**	**3,148**	**2,926**	**- 7.1%**
Pacific						
Alaska	8	2	- 75.0%	9	11	22.2%
California	826	897	8.6%	3,487	3,390	- 2.8%
Hawaii	1	0	-100.0%	1	1	0.0%
Oregon	310	348	12.3%	1,354	1,385	2.3%
Washington	317	479	51.1%	1,376	1,665	21.0%
Total	**1,462**	**1,726**	**18.1%**	**6,227**	**6,452**	**3.6%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	777	523	- 32.7%	2,617	1,938	- 25.9%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**17,404**	**16,472**	**- 5.4%**	**65,309**	**59,657**	**- 8.7%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1990 Product Mix

	Jan-Apr Shipments			Jan-Apr Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	24	13	37	*	*	*
Maine	405	112	517	64	30	94
Massachusetts *	35	31	66	*	*	*
New Hampshire *	81	60	141	*	*	*
New Jersey *	74	81	155	*	*	*
New York *	985	704	1,689	*	*	*
Pennsylvania	1,312	709	2,021	2,406	1,572	3,978
Rhode Island *	6	11	17	*	*	*
Vermont *	74	49	123	*	*	*
Total	**2,996**	**1,770**	**4,766**	**2,470**	**1,602**	**4,072**
	62.9%	**37.1%**	**100.0%**	**60.7%**	**39.3%**	**100.0%**
East North Central						
Illinois *	550	313	863	*	*	*
Indiana	1,032	705	1,737	4,228	2,793	7,021
Michigan *	1,292	1,253	2,545	*	*	*
Ohio	1,240	525	1,765	581	241	822
Wisconsin	678	91	769	744	111	855
Total	**4,792**	**2,887**	**7,679**	**5,553**	**3,145**	**8,698**
	62.4%	**37.6%**	**100.0%**	**63.8%**	**36.2%**	**100.0%**
West North Central						
Iowa *	316	111	427	*	*	*
Kansas	225	162	387	289	171	460
Minnesota	315	139	454	373	193	566
Missouri	861	381	1,242	13	141	154
Nebraska	83	95	178	388	318	706
North Dakota *	19	21	40	*	*	*
South Dakota *	118	97	215	*	*	*
Total	**1,937**	**1,006**	**2,943**	**1,063**	**823**	**1,886**
	65.8%	**34.2%**	**100.0%**	**56.4%**	**43.6%**	**100.0%**
South Atlantic						
Delaware *	292	174	466	*	*	*
Florida	2,064	4,302	6,366	1,486	3,724	5,210
Georgia	1,519	1,901	3,420	4,263	4,715	8,978
Maryland *	172	141	313	*	*	*
North Carolina	3,405	1,932	5,337	3,997	1,894	5,891
South Carolina *	2,274	1,650	3,924	*	*	*
Virginia	1,080	583	1,663	955	199	1,154
West Virginia *	576	250	826	*	*	*
Total	**11,382**	**10,933**	**22,315**	**10,701**	**10,532**	**21,233**
	51.0%	**49.0%**	**100.0%**	**50.4%**	**49.6%**	**100.0%**

Year-To-Date
1990 Product Mix

	Jan-Apr Shipments			Jan-Apr Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	2,070	668	2,738	3,916	1,729	5,645
Arkansas *	555	227	782	*	*	*
Kentucky *	1,373	511	1,884	*	*	*
Louisiana *	340	71	411	*	*	*
Mississippi	850	288	1,138	1,542	404	1,946
Oklahoma *	82	91	173	*	*	*
Tennessee	1,518	667	2,185	3,158	1,211	4,369
Texas	665	662	1,327	661	749	1,410
Total	**7,453**	**3,185**	**10,638**	**9,277**	**4,093**	**13,370**
	70.1%	**29.9%**	**100.0%**	**69.4%**	**30.6%**	**100.0%**
Mountain						
Arizona	342	706	1,048	461	656	1,117
Colorado *	54	95	149	*	*	*
Idaho	45	178	223	184	767	951
Montana *	33	93	126	*	*	*
Nevada *	231	604	835	*	*	*
New Mexico *	226	244	470	*	*	*
Utah *	15	48	63	*	*	*
Wyoming *	4	8	12	*	*	*
Total	**950**	**1,976**	**2,926**	**645**	**1,423**	**2,068**
	32.5%	**67.5%**	**100.0%**	**31.2%**	**68.8%**	**100.0%**
Pacific						
Alaska *	6	5	11	*	*	*
California	350	3,040	3,390	399	3,341	3,740
Hawaii *	0	1	1	*	*	*
Oregon	203	1,182	1,385	365	2,163	2,528
Washington	192	1,473	1,665	7	511	518
Total	**751**	**5,701**	**6,452**	**771**	**6,015**	**6,786**
	11.6%	**88.4%**	**100.0%**	**11.4%**	**88.6%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	30,261	27,458	57,719	30,480	27,633	58,113
	52.4%	47.6%	100.0%	52.4%	47.6%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	1,181	757	1,938	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	883	587	1,470
Total	**31,442**	**28,215**	**59,657**	**31,363**	**28,220**	**59,583**
	52.7%	**47.3%**	**100.0%**	**52.6%**	**47.4%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
April 1990

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	1,472	9.2%	1	938	11.1%	1	534	7.1%	3
Florida	1,373	8.6%	2	425	5.0%	5	948	12.7%	1
South Carolina	934	5.9%	3	547	6.5%	3	387	5.2%	7
California	897	5.6%	4	91	1.1%	24	806	10.8%	2
Georgia	859	5.4%	5	371	4.4%	9	488	6.5%	4
Michigan	808	5.1%	6	407	4.8%	6	401	5.4%	6
Alabama	755	4.7%	7	563	6.7%	2	192	2.6%	14
Tennessee	669	4.2%	8	463	5.5%	4	206	2.8%	12
Pennsylvania	596	3.7%	9	385	4.5%	8	211	2.8%	11
New York	570	3.6%	10	330	3.9%	11	240	3.2%	9
Kentucky	531	3.3%	11	391	4.6%	7	140	1.9%	19
Ohio	516	3.2%	12	349	4.1%	10	167	2.2%	18
Indiana	515	3.2%	13	293	3.5%	13	222	3.0%	10
Virginia	494	3.1%	14	323	3.8%	12	171	2.3%	17
Washington	479	3.0%	15	59	0.7%	30	420	5.6%	5
Mississippi	368	2.3%	16	275	3.2%	14	93	1.2%	21
Missouri	364	2.3%	17	255	3.0%	15	109	1.5%	20
Oregon	348	2.2%	18	58	0.7%	31	290	3.9%	8
Texas	329	2.1%	19	155	1.8%	18	174	2.3%	16
West Virginia	275	1.7%	20	201	2.4%	17	74	1.0%	23
Arizona	271	1.7%	21	77	0.9%	27	194	2.6%	13
Wisconsin	268	1.7%	22	229	2.7%	16	39	0.5%	32
Illinois	231	1.4%	23	139	1.6%	21	92	1.2%	22
Arkansas	210	1.3%	24	147	1.7%	19	63	0.8%	24
Nevada	199	1.2%	25	20	0.2%	38	179	2.4%	15
Maine	190	1.2%	26	147	1.7%	20	43	0.6%	30
Minnesota	169	1.1%	27	113	1.3%	23	56	0.7%	26
Louisiana	138	0.9%	28	114	1.3%	22	24	0.3%	39
Delaware	132	0.8%	29	81	1.0%	25	51	0.7%	27
Kansas	124	0.8%	30	74	0.9%	28	50	0.7%	28
New Mexico	120	0.8%	31	61	0.7%	29	59	0.8%	25
Iowa	114	0.7%	32	78	0.9%	26	36	0.5%	33
Maryland	99	0.6%	33	58	0.7%	32	41	0.5%	31
New Hampshire	68	0.4%	34	43	0.5%	33	25	0.3%	38
Oklahoma	61	0.4%	35	32	0.4%	34	29	0.4%	35
Idaho	58	0.4%	36	11	0.1%	41	47	0.6%	29
South Dakota	52	0.3%	37	31	0.4%	35	21	0.3%	40
Nebraska	52	0.3%	38	26	0.3%	37	26	0.3%	37
Vermont	48	0.3%	39	30	0.4%	36	18	0.2%	41
Colorado	45	0.3%	40	18	0.2%	40	27	0.4%	36
Montana	43	0.3%	41	11	0.1%	43	32	0.4%	34
New Jersey	37	0.2%	42	20	0.2%	39	17	0.2%	42
Massachusetts	20	0.1%	43	11	0.1%	42	9	0.1%	44
Connecticut	13	0.1%	44	5	0.1%	45	8	0.1%	45
North Dakota	13	0.1%	45	6	0.1%	44	7	0.1%	46
Utah	12	0.1%	46	1	0.0%	49	11	0.1%	43
Rhode Island	5	0.0%	47	2	0.0%	46	3	0.0%	47
Wyoming	3	0.0%	48	1	0.0%	48	2	0.0%	48
Alaska	2	0.0%	49	1	0.0%	47	1	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	15,949	**99.9%**		**8,466**	**99.8%**		**7,483**	**99.8%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Apr 1990

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	6,366	11.0%	1	2,064	6.8%	4	4,302	15.7%	1
North Carolina	5,337	9.2%	2	3,405	11.3%	1	1,932	7.0%	3
South Carolina	3,924	6.8%	3	2,274	7.5%	2	1,650	6.0%	5
Georgia	3,420	5.9%	4	1,519	5.0%	5	1,901	6.9%	4
California	3,390	5.9%	5	350	1.2%	22	3,040	11.1%	2
Alabama	2,738	4.7%	6	2,070	6.8%	3	668	2.4%	13
Michigan	2,545	4.4%	7	1,292	4.3%	9	1,253	4.6%	7
Tennessee	2,185	3.8%	8	1,518	5.0%	6	667	2.4%	14
Pennsylvania	2,021	3.5%	9	1,312	4.3%	8	709	2.6%	9
Kentucky	1,884	3.3%	10	1,373	4.5%	7	511	1.9%	19
Ohio	1,765	3.1%	11	1,240	4.1%	10	525	1.9%	18
Indiana	1,737	3.0%	12	1,032	3.4%	12	705	2.6%	11
New York	1,689	2.9%	13	985	3.3%	13	704	2.6%	12
Washington	1,665	2.9%	14	192	0.6%	32	1,473	5.4%	6
Virginia	1,663	2.9%	15	1,080	3.6%	11	583	2.1%	17
Oregon	1,385	2.4%	16	203	0.7%	31	1,182	4.3%	8
Texas	1,327	2.3%	17	665	2.2%	17	662	2.4%	15
Missouri	1,242	2.2%	18	861	2.8%	14	381	1.4%	20
Mississippi	1,138	2.0%	19	850	2.8%	15	288	1.0%	22
Arizona	1,048	1.8%	20	342	1.1%	23	706	2.6%	10
Illinois	863	1.5%	21	550	1.8%	20	313	1.1%	21
Nevada	835	1.4%	22	231	0.8%	28	604	2.2%	16
West Virginia	826	1.4%	23	576	1.9%	18	250	0.9%	23
Arkansas	782	1.4%	24	555	1.8%	19	227	0.8%	25
Wisconsin	769	1.3%	25	678	2.2%	16	91	0.3%	38
Maine	517	0.9%	26	405	1.3%	21	112	0.4%	31
New Mexico	470	0.8%	27	226	0.7%	29	244	0.9%	24
Delaware	466	0.8%	28	292	1.0%	27	174	0.6%	27
Minnesota	454	0.8%	29	315	1.0%	26	139	0.5%	30
Iowa	427	0.7%	30	316	1.0%	25	111	0.4%	32
Louisiana	411	0.7%	31	340	1.1%	24	71	0.3%	40
Kansas	387	0.7%	32	225	0.7%	30	162	0.6%	28
Maryland	313	0.5%	33	172	0.6%	33	141	0.5%	29
Idaho	223	0.4%	34	45	0.1%	41	178	0.6%	26
South Dakota	215	0.4%	35	118	0.4%	34	97	0.4%	33
Nebraska	178	0.3%	36	83	0.3%	35	95	0.3%	35
Oklahoma	173	0.3%	37	82	0.3%	36	91	0.3%	37
New Jersey	155	0.3%	38	74	0.2%	39	81	0.3%	39
Colorado	149	0.3%	39	54	0.2%	40	95	0.3%	34
New Hampshire	141	0.2%	40	81	0.3%	37	60	0.2%	41
Montana	126	0.2%	41	33	0.1%	43	93	0.3%	36
Vermont	123	0.2%	42	74	0.2%	38	49	0.2%	42
Massachusetts	66	0.1%	43	35	0.1%	42	31	0.1%	44
Utah	63	0.1%	44	15	0.0%	46	48	0.2%	43
North Dakota	40	0.1%	45	19	0.1%	45	21	0.1%	45
Connecticut	37	0.1%	46	24	0.1%	44	13	0.0%	46
Rhode Island	17	0.0%	47	6	0.0%	47	11	0.0%	47
Wyoming	12	0.0%	48	4	0.0%	49	8	0.0%	48
Alaska	11	0.0%	49	6	0.0%	48	5	0.0%	49
Hawaii	1	0.0%	50	0	0.0%	50	1	0.0%	50
	57,719	**99.9%**		**30,261**	**99.6%**		**27,458**	**99.7%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
April 1990

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	2,235	14.2%	1	1,067	12.8%	3	1,168	15.7%	1
Indiana	2,099	13.3%	2	1,213	14.6%	1	886	11.9%	3
Alabama	1,661	10.5%	3	1,140	13.7%	2	521	7.0%	6
North Carolina	1,557	9.9%	4	1,046	12.6%	4	511	6.9%	7
Tennessee	1,229	7.8%	5	893	10.7%	5	336	4.5%	9
Pennsylvania	1,176	7.5%	6	708	8.5%	6	468	6.3%	8
Florida	1,113	7.1%	7	285	3.4%	8	828	11.1%	4
California	995	6.3%	8	97	1.2%	15	898	12.1%	2
Oregon	672	4.3%	9	100	1.2%	14	572	7.7%	5
Mississippi	550	3.5%	10	454	5.5%	7	96	1.3%	14
Texas	345	2.2%	11	157	1.9%	12	188	2.5%	12
Virginia	317	2.0%	12	260	3.1%	9	57	0.8%	18
Wisconsin	288	1.8%	13	242	2.9%	10	46	0.6%	20
Arizona	269	1.7%	14	81	1.0%	18	188	2.5%	11
Ohio	268	1.7%	15	199	2.4%	11	69	0.9%	17
Idaho	250	1.6%	16	44	0.5%	19	206	2.8%	10
Minnesota	191	1.2%	17	120	1.4%	13	71	1.0%	16
Nebraska	180	1.1%	18	95	1.1%	16	85	1.1%	15
Washington	149	0.9%	19	4	0.0%	21	145	2.0%	13
Kansas	136	0.9%	20	85	1.0%	17	51	0.7%	19
Maine	39	0.2%	21	28	0.3%	20	11	0.1%	22
Missouri	34	0.2%	22	2	0.0%	22	32	0.4%	21
Delaware	*								
Vermont	*								
Nevada	*								
Utah	*								
Colorado	*								
West Virginia	*								
New Jersey	*								
Louisiana	*								
Wyoming	*								
Maryland	*								
Connecticut	*								
South Dakota	*								
New Mexico	*								
Massachusetts	*								
Kentucky	*								
Arkansas	*								
New York	*								
Oklahoma	*								
New Hampshire	*								
Iowa	*								
Alaska	*								
Michigan	*								
Montana	*								
North Dakota	*								
Rhode Island	*								
Illinois	*								
Hawaii	*								
South Carolina	*								
	15,753	**99.9%**		**8,320**	**99.8%**		**7,433**	**99.9%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Apr 1990

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	8,978	15.4%	1	4,263	14.0%	1	4,715	17.1%	1
Indiana	7,021	12.1%	2	4,228	13.9%	2	2,793	10.1%	4
North Carolina	5,891	10.1%	3	3,997	13.1%	3	1,894	6.9%	6
Alabama	5,645	9.7%	4	3,916	12.8%	4	1,729	6.3%	7
Florida	5,210	9.0%	5	1,486	4.9%	8	3,724	13.5%	2
Tennessee	4,369	7.5%	6	3,158	10.4%	5	1,211	4.4%	9
Pennsylvania	3,978	6.8%	7	2,406	7.9%	6	1,572	5.7%	8
California	3,740	6.4%	8	399	1.3%	14	3,341	12.1%	3
Oregon	2,528	4.4%	9	365	1.2%	17	2,163	7.8%	5
Mississippi	1,946	3.3%	10	1,542	5.1%	7	404	1.5%	14
Texas	1,410	2.4%	11	661	2.2%	11	749	2.7%	11
Virginia	1,154	2.0%	12	955	3.1%	9	199	0.7%	17
Arizona	1,117	1.9%	13	461	1.5%	13	656	2.4%	12
Idaho	951	1.6%	14	184	0.6%	19	767	2.8%	10
Wisconsin	855	1.5%	15	744	2.4%	10	111	0.4%	21
Ohio	822	1.4%	16	581	1.9%	12	241	0.9%	16
Nebraska	706	1.2%	17	388	1.3%	15	318	1.2%	15
Minnesota	566	1.0%	18	373	1.2%	16	193	0.7%	18
Washington	518	0.9%	19	7	0.0%	22	511	1.8%	13
Kansas	460	0.8%	20	289	0.9%	18	171	0.6%	19
Missouri	154	0.3%	21	13	0.0%	21	141	0.5%	20
Maine	94	0.2%	22	64	0.2%	20	30	0.1%	22
Delaware	*								
Illinois	*								
West Virginia	*								
South Carolina	*								
New Jersey	*								
Massachusetts	*								
New Mexico	*								
North Dakota	*								
Arkansas	*								
Alaska	*								
Louisiana	*								
Iowa	*								
Vermont	*								
Nevada	*								
Michigan	*								
Colorado	*								
South Dakota	*								
Connecticut	*								
Montana	*								
Maryland	*								
Hawaii	*								
Wyoming	*								
Utah	*								
New Hampshire	*								
Rhode Island	*								
New York	*								
Oklahoma	*								
Kentucky	*								
	58,113	**99.9%**		**30,480**	**99.9%**		**27,633**	**100.2%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

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Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

VA
25

APRIL 1990
Manufacturing Report

P

Congressional Info. Service
Dept SRI
4520 East West Highway
Bethesda MD 20814

A6325-1

Manufacturing REPORT

mhi
Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON VIRGINIA 22202

MAY 1990

Manufactured home shipments were off 5.4 percent in May, 1,036 fewer homes than last year. Year-to-date shipments are off 6,688 homes, down 7.9 percent. A total of 98 companies were producing out of 245 plants in the month of May. 8 plants were idle.

The West North Central and Pacific regions continue to be the only regions showing shipment gains for the year. The rankings of the top ten shipment states remain unchanged from April.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January Through May

	1990			1989	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	6,529	8.4	- 18.6	8,016	9.5
East North Central	10,423	13.4	- 10.6	11,661	13.8
West North Central	3,951	5.1	+ 4.2	3,793	4.5
South Atlantic	28,699	36.9	- 8.6	31,406	37.2
South Central	13,825	17.8	- 5.2	14,585	17.3
Mountain	3,756	4.8	- 6.2	4,006	4.7
Pacific	8,310	10.7	+ 5.5	7,877	9.3

Top Ten States, Percent Change and Market Share
Cumulative Shipments January Through May

	1990			1989		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	7,787	10.3	- 24.9	10,364	12.7	1
2. North Carolina	7,012	9.3	- 0.9	7,078	8.7	2
3. South Carolina	5,010	6.6	+ 23.7	4,050	5.0	7
4. Georgia	4,502	6.0	- 15.9	5,532	6.6	3
5. California	4,318	5.7	- 1.2	4,371	5.4	4
6. Alabama	3,498	4.6	- 13.9	4,062	5.0	6
7. Michigan	3,475	4.6	- 16.3	4,153	5.1	5
8. Tennessee	2,837	3.8	- 22.9	3,679	4.5	8
9. Pennsylvania	2,698	3.6	- 9.5	2,981	3.7	9
10.Kentucky	2,541	3.4	+ 9.5	2,321	2.9	13

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Mobile/Manufactured Home Production

	Each Month				Cumulative for Year		
	1989	1990	% Change		1989	1990	% Change
January	15,291	13,383	- 12.5%	January	15,291	13,383	- 12.5%
February	14,637	13,725	- 6.2%	Jan-Feb	29,928	27,108	- 9.4%
March	18,169	16,248	- 10.6%	Jan-Mar	48,097	43,356	- 9.9%
April	17,063	16,227	- 4.9%	Jan-Apr	65,160	59,583	- 8.6%
May	19,128	18,134	- 5.2%	Jan-May	84,288	77,717	- 7.8%
June	18,884			Jan-June	103,172		
July	14,408			Jan-July	117,580		
August	19,381			Jan-Aug	136,961		
September	16,519			Jan-Sep	153,480		
October	17,719			Jan-Oct	171,199		
November	15,131			Jan-Nov	186,330		
December	11,691			Jan-Dec	198,021		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cumulative for Year		
	1989	1990	% Change		1989	1990	% Change
January	15,252	13,260	- 13.1%	January	15,252	13,260	- 13.1%
February	14,486	13,612	- 6.0%	Jan-Feb	29,738	26,872	- 9.6%
March	18,167	16,313	- 10.2%	Jan-Mar	47,905	43,185	- 9.9%
April	17,404	16,472	- 5.4%	Jan-Apr	65,309	59,657	- 8.7%
May	19,088	18,052	- 5.4%	Jan-May	84,397	77,709	- 7.9%
June	18,855			Jan-June	103,252		
July	14,606			Jan-July	117,858		
August	19,194			Jan-Aug	137,052		
September	16,593			Jan-Sep	153,645		
October	17,770			Jan-Oct	171,415		
November	15,072			Jan-Nov	186,487		
December	11,767			Jan-Dec	198,254		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1989	1990		1989	1990
January	3.8%	3.5%	January	583	475
February	5.0%	4.3%	February	734	588
March	4.3%	3.2%	March	777	523
April	2.6%	1.7%	April	436	278
May	2.5%	2.0%	May	476	360
June	2.7%		June	505	
July	2.1%		July	307	
August	2.5%		August	494	
September	2.5%		September	420	
October	2.1%		October	369	
November	2.8%		November	428	
December	3.0%		December	352	

Mobile/Manufactured Home Production

	May			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	41	37	- 9.8%	178	131	- 26.4%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,380	1,368	- 0.9%	6,079	5,346	- 12.1%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,421**	**1,405**	**- 1.1%**	**6,257**	**5,477**	**- 12.5%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,600	2,457	- 5.5%	10,851	9,478	- 12.7%
Michigan *	*	*	---	*	*	---
Ohio	348	351	0.9%	1,362	1,173	- 13.9%
Wisconsin	306	326	6.5%	1,073	1,181	10.1%
Total	**3,254**	**3,134**	**- 3.7%**	**13,286**	**11,832**	**- 10.9%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	199	170	- 14.6%	780	630	- 19.2%
Minnesota	222	216	- 2.7%	790	782	- 1.0%
Missouri	66	61	- 7.6%	225	215	- 4.4%
Nebraska	200	233	16.5%	915	939	2.6%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**687**	**680**	**- 1.0%**	**2,710**	**2,566**	**- 5.3%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,494	1,185	- 20.7%	8,603	6,395	- 25.7%
Georgia	2,675	2,573	- 3.8%	12,015	11,551	- 3.9%
Maryland *	*	*	---	*	*	---
North Carolina	1,942	1,786	- 8.0%	8,281	7,677	- 7.3%
South Carolina *	*	*	---	*	*	---
Virginia	377	351	- 6.9%	1,466	1,505	2.7%
West Virginia *	*	*	---	*	*	---
Total	**6,488**	**5,895**	**- 9.1%**	**30,365**	**27,128**	**- 10.7%**
South Central						
Alabama	2,093	1,793	- 14.3%	8,283	7,438	- 10.2%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	564	559	- 0.9%	2,218	2,505	12.9%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,348	1,346	- 0.1%	6,020	5,715	- 5.1%
Texas	377	375	- 0.5%	1,611	1,785	10.8%
Total	**4,382**	**4,073**	**- 7.1%**	**18,132**	**17,443**	**- 3.8%**

Mobile/Manufactured Home Production

	May			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Mountain						
Arizona	291	268	- 7.9%	1,396	1,385	- 0.8%
Colorado *	*	*	---	*	*	---
Idaho	240	281	17.1%	1,175	1,232	4.9%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**531**	**549**	**3.4%**	**2,571**	**2,617**	**1.8%**
Pacific						
Alaska *	*	*	---	*	*	---
California	991	1,070	8.0%	4,969	4,810	- 3.2%
Hawaii *	*	*	---	*	*	---
Oregon	658	729	10.8%	3,001	3,257	8.5%
Washington	116	155	33.6%	524	673	28.4%
Total	**1,765**	**1,954**	**10.7%**	**8,494**	**8,740**	**2.9%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	600	444	- 26.0%	2,473	1,914	- 22.6%
Total Production	**19,128**	**18,134**	**- 5.2%**	**84,288**	**77,717**	**- 7.8%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	May			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Northeast						
Connecticut	18	8	- 55.6%	73	45	- 38.4%
Maine	242	238	- 1.7%	841	755	- 10.2%
Massachusetts	46	8	- 82.6%	167	74	- 55.7%
New Hampshire	111	55	- 50.5%	391	196	- 49.9%
New Jersey	54	40	- 25.9%	329	195	- 40.7%
New York	787	680	- 13.6%	2,961	2,369	- 20.0%
Pennsylvania	666	677	1.7%	2,981	2,698	- 9.5%
Rhode Island	7	7	0.0%	33	24	- 27.3%
Vermont	75	50	- 33.3%	240	173	- 27.9%
Total	**2,006**	**1,763**	**- 12.1%**	**8,016**	**6,529**	**- 18.6%**
East North Central						
Illinois	316	306	- 3.2%	1,158	1,169	0.9%
Indiana	620	636	2.6%	2,541	2,373	- 6.6%
Michigan	1,032	930	- 9.9%	4,153	3,475	- 16.3%
Ohio	605	582	- 3.8%	2,780	2,347	- 15.6%
Wisconsin	315	290	- 7.9%	1,029	1,059	2.9%
Total	**2,888**	**2,744**	**- 5.0%**	**11,661**	**10,423**	**- 10.6%**
West North Central						
Iowa	108	151	39.8%	422	578	37.0%
Kansas	147	123	- 16.3%	601	510	- 15.1%
Minnesota	188	187	- 0.5%	655	641	- 2.1%
Missouri	431	405	- 6.0%	1,616	1,647	1.9%
Nebraska	50	51	2.0%	215	229	6.5%
North Dakota	14	19	35.7%	41	59	43.9%
South Dakota	55	72	30.9%	243	287	18.1%
Total	**993**	**1,008**	**1.5%**	**3,793**	**3,951**	**4.2%**
South Atlantic						
Delaware	143	128	- 10.5%	719	594	- 17.4%
Florida	1,731	1,421	- 17.9%	10,364	7,787	- 24.9%
Georgia	1,185	1,082	- 8.7%	5,352	4,502	- 15.9%
Maryland	102	112	9.8%	524	425	- 18.9%
North Carolina	1,703	1,675	- 1.6%	7,078	7,012	- 0.9%
South Carolina	1,029	1,086	5.5%	4,050	5,010	23.7%
Virginia	559	573	2.5%	2,189	2,236	2.1%
West Virginia	282	307	8.9%	1,130	1,133	0.3%
Total	**6,734**	**6,384**	**- 5.2%**	**31,406**	**28,699**	**- 8.6%**
South Central						
Alabama	1,001	760	- 24.1%	4,062	3,498	- 13.9%
Arkansas	299	245	- 18.1%	1,164	1,027	- 11.8%
Kentucky	563	657	16.7%	2,321	2,541	9.5%
Louisiana	119	154	29.4%	430	565	31.4%
Mississippi	349	323	- 7.4%	1,512	1,461	- 3.4%
Oklahoma	42	45	7.1%	190	218	14.7%
Tennessee	865	652	- 24.6%	3,679	2,837	- 22.9%
Texas	285	351	23.2%	1,227	1,678	36.8%
Total	**3,523**	**3,187**	**- 9.5%**	**14,585**	**13,825**	**- 5.2%**

Mobile/Manufactured Home Shipments

	May			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Mountain						
Arizona	308	289	- 6.2%	1,519	1,337	- 12.0%
Colorado	60	49	- 18.3%	206	198	- 3.9%
Idaho	60	65	8.3%	246	288	17.1%
Montana	43	45	4.7%	186	171	- 8.1%
Nevada	185	213	15.1%	1,023	1,048	2.4%
New Mexico	172	149	- 13.4%	706	619	- 12.3%
Utah	20	17	- 15.0%	99	80	- 19.2%
Wyoming	10	3	- 70.0%	21	15	- 28.6%
Total	**858**	**830**	**- 3.3%**	**4,006**	**3,756**	**- 6.2%**
Pacific						
Alaska	11	9	- 18.2%	20	20	0.0%
California	884	928	5.0%	4,371	4,318	- 1.2%
Hawaii	0	1	0.0%	1	2	100.0%
Oregon	387	404	4.4%	1,741	1,789	2.8%
Washington	368	516	40.2%	1,744	2,181	25.1%
Total	**1,650**	**1,858**	**12.6%**	**7,877**	**8,310**	**5.5%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	436	278	- 36.2%	3,053	2,216	- 27.4%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**19,088**	**18,052**	**- 5.4%**	**84,397**	**77,709**	**- 7.9%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1990 Product Mix

	Jan-May Shipments			**Jan-May Production**		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	31	14	45	*	*	*
Maine	597	158	755	95	36	131
Massachusetts *	41	33	74	*	*	*
New Hampshire *	114	82	196	*	*	*
New Jersey *	98	97	195	*	*	*
New York *	1,345	1,024	2,369	*	*	*
Pennsylvania	1,718	980	2,698	3,193	2,153	5,346
Rhode Island *	11	13	24	*	*	*
Vermont *	107	66	173	*	*	*
Total	**4,062**	**2,467**	**6,529**	**3,288**	**2,189**	**5,477**
	62.2%	**37.8%**	**100.0%**	**60.0%**	**40.0%**	**100.0%**
East North Central						
Illinois *	736	433	1,169	*	*	*
Indiana	1,441	932	2,373	5,672	3,806	9,478
Michigan *	1,737	1,738	3,475	*	*	*
Ohio	1,614	733	2,347	806	367	1,173
Wisconsin	921	138	1,059	1,010	171	1,181
Total	**6,449**	**3,974**	**10,423**	**7,488**	**4,344**	**11,832**
	61.9%	**38.1%**	**100.0%**	**63.3%**	**36.7%**	**100.0%**
West North Central						
Iowa *	429	149	578	*	*	*
Kansas	302	208	510	409	221	630
Minnesota	444	197	641	514	268	782
Missouri	1,139	508	1,647	18	197	215
Nebraska	114	115	229	544	395	939
North Dakota *	27	32	59	*	*	*
South Dakota *	163	124	287	*	*	*
Total	**2,618**	**1,333**	**3,951**	**1,485**	**1,081**	**2,566**
	66.3%	**33.7%**	**100.0%**	**57.9%**	**42.1%**	**100.0%**
South Atlantic						
Delaware *	374	220	594	*	*	*
Florida	2,477	5,310	7,787	1,752	4,643	6,395
Georgia	2,004	2,498	4,502	5,552	5,999	11,551
Maryland *	227	198	425	*	*	*
North Carolina	4,494	2,518	7,012	5,205	2,472	7,677
South Carolina *	2,909	2,101	5,010	*	*	*
Virginia	1,462	774	2,236	1,242	263	1,505
West Virginia *	781	352	1,133	*	*	*
Total	**14,728**	**13,971**	**28,699**	**13,751**	**13,377**	**27,128**
	51.3%	**48.7%**	**100.0%**	**50.7%**	**49.3%**	**100.0%**

Year-To-Date
1990 Product Mix

	Jan-May Shipments			Jan-May Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	2,665	833	3,498	5,144	2,294	7,438
Arkansas *	719	308	1,027	*	*	*
Kentucky *	1,833	708	2,541	*	*	*
Louisiana *	468	97	565	*	*	*
Mississippi	1,091	370	1,461	1,974	531	2,505
Oklahoma *	111	107	218	*	*	*
Tennessee	1,955	882	2,837	4,125	1,590	5,715
Texas	821	857	1,678	825	960	1,785
Total	**9,663**	**4,162**	**13,825**	**12,068**	**5,375**	**17,443**
	69.9%	**30.1%**	**100.0%**	**69.2%**	**30.8%**	**100.0%**
Mountain						
Arizona	424	913	1,337	540	845	1,385
Colorado *	74	124	198	*	*	*
Idaho	56	232	288	237	995	1,232
Montana *	47	124	171	*	*	*
Nevada *	260	788	1,048	*	*	*
New Mexico *	305	314	619	*	*	*
Utah *	15	65	80	*	*	*
Wyoming *	6	9	15	*	*	*
Total	**1,187**	**2,569**	**3,756**	**777**	**1,840**	**2,617**
	31.6%	**68.4%**	**100.0%**	**29.7%**	**70.3%**	**100.0%**
Pacific						
Alaska *	14	6	20	*	*	*
California	445	3,873	4,318	509	4,301	4,810
Hawaii *	0	2	2	*	*	*
Oregon	253	1,536	1,789	459	2,798	3,257
Washington	249	1,932	2,181	10	663	673
Total	**961**	**7,349**	**8,310**	**978**	**7,762**	**8,740**
	11.6%	**88.4%**	**100.0%**	**11.2%**	**88.8%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	39,668	35,825	75,493	39,835	35,968	75,803
	52.5%	47.5%	100.0%	52.6%	47.4%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	1,323	893	2,216	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	1,140	774	1,914
Total	**40,991**	**36,718**	**77,709**	**40,975**	**36,742**	**77,717**
	52.7%	**47.3%**	**100.0%**	**52.7%**	**47.3%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
May 1990

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	1,675	9.4%	1	1,089	11.6%	1	586	7.0%	4
Florida	1,421	8.0%	2	413	4.4%	8	1,008	12.0%	1
South Carolina	1,086	6.1%	3	635	6.8%	2	451	5.4%	7
Georgia	1,082	6.1%	4	485	5.2%	4	597	7.1%	3
Michigan	930	5.2%	5	445	4.7%	6	485	5.8%	5
California	928	5.2%	6	95	1.0%	25	833	10.0%	2
Alabama	760	4.3%	7	595	6.3%	3	165	2.0%	19
New York	680	3.8%	8	360	3.8%	13	320	3.8%	9
Pennsylvania	677	3.8%	9	406	4.3%	10	271	3.2%	10
Kentucky	657	3.7%	10	460	4.9%	5	197	2.4%	15
Tennessee	652	3.7%	11	437	4.6%	7	215	2.6%	12
Indiana	636	3.6%	12	409	4.3%	9	227	2.7%	11
Ohio	582	3.3%	13	374	4.0%	12	208	2.5%	13
Virginia	573	3.2%	14	382	4.1%	11	191	2.3%	17
Washington	516	2.9%	15	57	0.6%	30	459	5.5%	6
Missouri	405	2.3%	16	278	3.0%	14	127	1.5%	20
Oregon	404	2.3%	17	50	0.5%	32	354	4.2%	8
Texas	351	2.0%	18	156	1.7%	21	195	2.3%	16
Mississippi	323	1.8%	19	241	2.6%	16	82	1.0%	23
West Virginia	307	1.7%	20	205	2.2%	17	102	1.2%	22
Illinois	306	1.7%	21	186	2.0%	19	120	1.4%	21
Wisconsin	290	1.6%	22	243	2.6%	15	47	0.6%	29
Arizona	289	1.6%	23	82	0.9%	26	207	2.5%	14
Arkansas	245	1.4%	24	164	1.7%	20	81	1.0%	24
Maine	238	1.3%	25	192	2.0%	18	46	0.5%	32
Nevada	213	1.2%	26	29	0.3%	37	184	2.2%	18
Minnesota	187	1.1%	27	129	1.4%	22	58	0.7%	26
Louisiana	154	0.9%	28	128	1.4%	23	26	0.3%	37
Iowa	151	0.8%	29	113	1.2%	24	38	0.5%	33
New Mexico	149	0.8%	30	79	0.8%	28	70	0.8%	25
Delaware	128	0.7%	31	82	0.9%	27	46	0.5%	30
Kansas	123	0.7%	32	77	0.8%	29	46	0.5%	31
Maryland	112	0.6%	33	55	0.6%	31	57	0.7%	27
South Dakota	72	0.4%	34	45	0.5%	33	27	0.3%	36
Idaho	65	0.4%	35	11	0.1%	42	54	0.6%	28
New Hampshire	55	0.3%	36	33	0.4%	34	22	0.3%	38
Nebraska	51	0.3%	37	31	0.3%	36	20	0.2%	39
Vermont	50	0.3%	38	33	0.4%	35	17	0.2%	41
Colorado	49	0.3%	39	20	0.2%	40	29	0.3%	35
Montana	45	0.3%	40	14	0.1%	41	31	0.4%	34
Oklahoma	45	0.3%	41	29	0.3%	38	16	0.2%	43
New Jersey	40	0.2%	42	24	0.3%	39	16	0.2%	42
North Dakota	19	0.1%	43	8	0.1%	43	11	0.1%	44
Utah	17	0.1%	44	0	0.0%	49	17	0.2%	40
Alaska	9	0.1%	45	8	0.1%	44	1	0.0%	47
Massachusetts	8	0.0%	46	6	0.1%	46	2	0.0%	46
Connecticut	8	0.0%	47	7	0.1%	45	1	0.0%	48
Rhode Island	7	0.0%	48	5	0.1%	47	2	0.0%	45
Wyoming	3	0.0%	49	2	0.0%	48	1	0.0%	49
Hawaii	1	0.0%	50	0	0.0%	50	1	0.0%	50
	17,774	**99.9%**		**9,407**	**100.3%**		**8,367**	**99.7%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-May 1990

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	7,787	10.3%	1	2,477	6.2%	4	5,310	14.8%	1
North Carolina	7,012	9.3%	2	4,494	11.3%	1	2,518	7.0%	3
South Carolina	5,010	6.6%	3	2,909	7.3%	2	2,101	5.9%	5
Georgia	4,502	6.0%	4	2,004	5.1%	5	2,498	7.0%	4
California	4,318	5.7%	5	445	1.1%	23	3,873	10.8%	2
Alabama	3,498	4.6%	6	2,665	6.7%	3	833	2.3%	15
Michigan	3,475	4.6%	7	1,737	4.4%	8	1,738	4.9%	7
Tennessee	2,837	3.8%	8	1,955	4.9%	6	882	2.5%	13
Pennsylvania	2,698	3.6%	9	1,718	4.3%	9	980	2.7%	10
Kentucky	2,541	3.4%	10	1,833	4.6%	7	708	2.0%	19
Indiana	2,373	3.1%	11	1,441	3.6%	12	932	2.6%	11
New York	2,369	3.1%	12	1,345	3.4%	13	1,024	2.9%	9
Ohio	2,347	3.1%	13	1,614	4.1%	10	733	2.0%	18
Virginia	2,236	3.0%	14	1,462	3.7%	11	774	2.2%	17
Washington	2,181	2.9%	15	249	0.6%	32	1,932	5.4%	6
Oregon	1,789	2.4%	16	253	0.6%	31	1,536	4.3%	8
Texas	1,678	2.2%	17	821	2.1%	17	857	2.4%	14
Missouri	1,647	2.2%	18	1,139	2.9%	14	508	1.4%	20
Mississippi	1,461	1.9%	19	1,091	2.8%	15	370	1.0%	22
Arizona	1,337	1.8%	20	424	1.1%	26	913	2.5%	12
Illinois	1,169	1.5%	21	736	1.9%	19	433	1.2%	21
West Virginia	1,133	1.5%	22	781	2.0%	18	352	1.0%	23
Wisconsin	1,059	1.4%	23	921	2.3%	16	138	0.4%	33
Nevada	1,048	1.4%	24	260	0.7%	30	788	2.2%	16
Arkansas	1,027	1.4%	25	719	1.8%	20	308	0.9%	25
Maine	755	1.0%	26	597	1.5%	21	158	0.4%	31
Minnesota	641	0.8%	27	444	1.1%	24	197	0.5%	30
New Mexico	619	0.8%	28	305	0.8%	28	314	0.9%	24
Delaware	594	0.8%	29	374	0.9%	27	220	0.6%	27
Iowa	578	0.8%	30	429	1.1%	25	149	0.4%	32
Louisiana	565	0.7%	31	468	1.2%	22	97	0.3%	39
Kansas	510	0.7%	32	302	0.8%	29	208	0.6%	28
Maryland	425	0.6%	33	227	0.6%	33	198	0.6%	29
Idaho	288	0.4%	34	56	0.1%	41	232	0.6%	26
South Dakota	287	0.4%	35	163	0.4%	34	124	0.3%	34
Nebraska	229	0.3%	36	114	0.3%	36	115	0.3%	37
Oklahoma	218	0.3%	37	111	0.3%	37	107	0.3%	38
Colorado	198	0.3%	38	74	0.2%	40	124	0.3%	35
New Hampshire	196	0.3%	39	114	0.3%	35	82	0.2%	41
New Jersey	195	0.3%	40	98	0.2%	39	97	0.3%	40
Vermont	173	0.2%	41	107	0.3%	38	66	0.2%	42
Montana	171	0.2%	42	47	0.1%	42	124	0.3%	36
Utah	80	0.1%	43	15	0.0%	46	65	0.2%	43
Massachusetts	74	0.1%	44	41	0.1%	43	33	0.1%	44
North Dakota	59	0.1%	45	27	0.1%	45	32	0.1%	45
Connecticut	45	0.1%	46	31	0.1%	44	14	0.0%	46
Rhode Island	24	0.0%	47	11	0.0%	48	13	0.0%	47
Alaska	20	0.0%	48	14	0.0%	47	6	0.0%	49
Wyoming	15	0.0%	49	6	0.0%	49	9	0.0%	48
Hawaii	2	0.0%	50	0	0.0%	50	2	0.0%	50
	75,493	**100.1%**		**39,668**	**100.0%**		**35,825**	**99.8%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
May 1990

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	2,573	14.5%	1	1,289	13.8%	2	1,284	15.4%	1
Indiana	2,457	13.9%	2	1,444	15.4%	1	1,013	12.2%	2
Alabama	1,793	10.1%	3	1,228	13.1%	3	565	6.8%	8
North Carolina	1,786	10.1%	4	1,208	12.9%	4	578	6.9%	7
Pennsylvania	1,368	7.7%	5	787	8.4%	6	581	7.0%	6
Tennessee	1,346	7.6%	6	967	10.3%	5	379	4.5%	9
Florida	1,185	6.7%	7	266	2.8%	10	919	11.0%	4
California	1,070	6.0%	8	110	1.2%	16	960	11.5%	3
Oregon	729	4.1%	9	94	1.0%	17	635	7.6%	5
Mississippi	559	3.2%	10	432	4.6%	7	127	1.5%	14
Texas	375	2.1%	11	164	1.8%	12	211	2.5%	11
Ohio	351	2.0%	12	225	2.4%	11	126	1.5%	15
Virginia	351	2.0%	13	287	3.1%	8	64	0.8%	18
Wisconsin	326	1.8%	14	266	2.8%	9	60	0.7%	19
Idaho	281	1.6%	15	53	0.6%	19	228	2.7%	10
Arizona	268	1.5%	16	79	0.8%	18	189	2.3%	12
Nebraska	233	1.3%	17	156	1.7%	13	77	0.9%	16
Minnesota	216	1.2%	18	141	1.5%	14	75	0.9%	17
Kansas	170	1.0%	19	120	1.3%	15	50	0.6%	21
Washington	155	0.9%	20	3	0.0%	22	152	1.8%	13
Missouri	61	0.3%	21	5	0.1%	21	56	0.7%	20
Maine	37	0.2%	22	31	0.3%	20	6	0.1%	22
Delaware	*								
New Jersey	*								
Michigan	*								
New Mexico	*								
North Dakota	*								
Arkansas	*								
Illinois	*								
West Virginia	*								
South Carolina	*								
Alaska	*								
Louisiana	*								
Iowa	*								
Vermont	*								
Nevada	*								
Utah	*								
Colorado	*								
South Dakota	*								
Rhode Island	*								
New York	*								
Oklahoma	*								
Kentucky	*								
Connecticut	*								
Montana	*								
Maryland	*								
Hawaii	*								
Wyoming	*								
Massachusetts	*								
New Hampshire	*								
	17,690	**99.8%**		**9,355**	**99.9%**		**8,335**	**99.9%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-May 1990

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	11,551	15.2%	1	5,552	13.9%	2	5,999	16.7%	1
Indiana	9,478	12.5%	2	5,672	14.2%	1	3,806	10.6%	4
North Carolina	7,677	10.1%	3	5,205	13.1%	3	2,472	6.9%	6
Alabama	7,438	9.8%	4	5,144	12.9%	4	2,294	6.4%	7
Florida	6,395	8.4%	5	1,752	4.4%	8	4,643	12.9%	2
Tennessee	5,715	7.5%	6	4,125	10.4%	5	1,590	4.4%	9
Pennsylvania	5,346	7.1%	7	3,193	8.0%	6	2,153	6.0%	8
California	4,810	6.3%	8	509	1.3%	16	4,301	12.0%	3
Oregon	3,257	4.3%	9	459	1.2%	17	2,798	7.8%	5
Mississippi	2,505	3.3%	10	1,974	5.0%	7	531	1.5%	14
Texas	1,785	2.4%	11	825	2.1%	11	960	2.7%	11
Virginia	1,505	2.0%	12	1,242	3.1%	9	263	0.7%	18
Arizona	1,385	1.8%	13	540	1.4%	14	845	2.3%	12
Idaho	1,232	1.6%	14	237	0.6%	19	995	2.8%	10
Wisconsin	1,181	1.6%	15	1,010	2.5%	10	171	0.5%	21
Ohio	1,173	1.5%	16	806	2.0%	12	367	1.0%	16
Nebraska	939	1.2%	17	544	1.4%	13	395	1.1%	15
Minnesota	782	1.0%	18	514	1.3%	15	268	0.7%	17
Washington	673	0.9%	19	10	0.0%	22	663	1.8%	13
Kansas	630	0.8%	20	409	1.0%	18	221	0.6%	19
Missouri	215	0.3%	21	18	0.0%	21	197	0.5%	20
Maine	131	0.2%	22	95	0.2%	20	36	0.1%	22
Delaware	*								
Illinois	*								
West Virginia	*								
South Carolina	*								
New Jersey	*								
Michigan	*								
New Mexico	*								
North Dakota	*								
Arkansas	*								
Alaska	*								
Louisiana	*								
Iowa	*								
Vermont	*								
Nevada	*								
Utah	*								
Colorado	*								
South Dakota	*								
Connecticut	*								
Montana	*								
Maryland	*								
Hawaii	*								
Wyoming	*								
Massachusetts	*								
New Hampshire	*								
Rhode Island	*								
New York	*								
Oklahoma	*								
Kentucky	*								
	75,803	**99.8%**		**39,835**	**100.0%**		**35,968**	**100.0%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

MAY 1990
Manufacturing Report

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Bethesda MD 20814

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Manufacturing REPORT

mhi

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

JUNE 1990

Manufactured home shipments were off 6.9 percent in June, 1,298 fewer homes than last year. Year-to-date shipments are off 7,986 homes, down 7.7 percent. The number of companies and plants producing in June was not available at printing time. In May, 98 companies were producing out of 254 plants. The June figure showing manufactured homes as a percent of new single-family homes sold was also not available at printing time. New privately-owned housing starts for June was an unseasonally adjusted 116,300 homes.

South Carolina and Kentucky are the only two top ten shipment states to show gains from last year. Michigan and Alabama traded places for the 6th and 7th largest shipment states.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January Through June

	1990			1989	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	8,182	8.6	- 18.3	10,011	9.7
East North Central	13,209	13.9	- 9.2	14,540	14.1
West North Central	4,943	5.2	+ 3.5	4,774	4.6
South Atlantic	34,631	36.4	- 8.6	37,894	36.7
South Central	17,028	17.9	- 5.2	17,955	17.4
Mountain	4,568	4.8	- 7.3	4,930	4.8
Pacific	10,129	10.6	+ 5.3	9,619	9.3

Top Ten States, Percent Change and Market Share
Cumulative Shipments January Through June

	1990			1989		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	9,103	9.8	- 25.2	12,166	11.0	1
2. North Carolina	8,635	9.3	- 1.8	8,789	8.8	2
3. South Carolina	6,085	6.6	+ 25.8	4,836	4.8	7
4. Georgia	5,401	5.8	- 17.6	6,553	6.6	3
5. California	5,202	5.6	- 2.0	5,306	5.4	4
6. Michigan	4,453	4.8	- 14.5	5,210	5.2	5
7. Alabama	4,350	4.7	- 11.7	4,927	4.9	6
8. Tennessee	3,478	3.8	- 22.5	4,485	4.5	8
9. Pennsylvania	3,345	3.6	- 9.2	3,685	3.7	10
10. Kentucky	3,100	3.3	+ 5.9	2,927	2.9	13

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Mobile/Manufactured Home Production

	Each Month				Cumulative for Year		
	1989	1990	% Change		1989	1990	% Change
January	15,291	13,383	- 12.5%	January	15,291	13,383	- 12.5%
February	14,637	13,725	- 6.2%	Jan-Feb	29,928	27,108	- 9.4%
March	18,169	16,248	- 10.6%	Jan-Mar	48,097	43,356	- 9.9%
April	17,063	16,227	- 4.9%	Jan-Apr	65,160	59,583	- 8.6%
May	19,128	18,134	- 5.2%	Jan-May	84,288	77,717	- 7.8%
June	18,884	17,427	- 7.7%	Jan-June	103,172	95,144	- 7.8%
July	14,408			Jan-July	117,580		
August	19,381			Jan-Aug	136,961		
September	16,519			Jan-Sep	153,480		
October	17,719			Jan-Oct	171,199		
November	15,131			Jan-Nov	186,330		
December	11,691			Jan-Dec	198,021		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cumulative for Year		
	1989	1990	% Change		1989	1990	% Change
January	15,252	13,260	- 13.1%	January	15,252	13,260	- 13.1%
February	14,486	13,612	- 6.0%	Jan-Feb	29,738	26,872	- 9.6%
March	18,167	16,313	- 10.2%	Jan-Mar	47,905	43,185	- 9.9%
April	17,404	16,472	- 5.4%	Jan-Apr	65,309	59,657	- 8.7%
May	19,088	18,052	- 5.4%	Jan-May	84,397	77,709	- 7.9%
June	18,855	17,557	- 6.9%	Jan-June	103,252	95,266	- 7.7%
July	14,606			Jan-July	117,858		
August	19,194			Jan-Aug	137,052		
September	16,593			Jan-Sep	153,645		
October	17,770			Jan-Oct	171,415		
November	15,072			Jan-Nov	186,487		
December	11,767			Jan-Dec	198,254		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1989	1990		1989	1990
January	3.8%	3.5%	January	583	475
February	5.0%	4.3%	February	734	588
March	4.3%	3.2%	March	777	523
April	2.6%	1.7%	April	436	278
May	2.5%	2.0%	May	476	360
June	2.7%	1.3%	June	505	230
July	2.1%		July	307	
August	2.5%		August	494	
September	2.5%		September	420	
October	2.1%		October	369	
November	2.8%		November	428	
December	3.0%		December	352	

Mobile/Manufactured Home Production

	June			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	51	31	- 39.2%	229	162	- 29.3%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,407	1,191	- 15.4%	7,486	6,537	- 12.7%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,458**	**1,222**	**- 16.2%**	**7,715**	**6,699**	**- 13.2%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,679	2,602	- 2.9%	13,530	12,080	- 10.7%
Michigan *	*	*	---	*	*	---
Ohio	324	298	- 8.0%	1,686	1,471	- 12.8%
Wisconsin	304	315	3.6%	1,377	1,496	8.6%
Total	**3,307**	**3,215**	**- 2.8%**	**16,593**	**15,047**	**- 9.3%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	209	162	- 22.5%	989	792	- 19.9%
Minnesota	227	198	- 12.8%	1,017	980	- 3.6%
Missouri	53	56	5.7%	278	271	- 2.5%
Nebraska	206	229	11.2%	1,121	1,168	4.2%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**695**	**645**	**- 7.2%**	**3,405**	**3,211**	**- 5.7%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,474	1,056	- 28.4%	10,077	7,451	- 26.1%
Georgia	2,629	2,334	- 11.2%	14,644	13,885	- 5.2%
Maryland *	*	*	---	*	*	---
North Carolina	1,841	1,747	- 5.1%	10,122	9,424	- 6.9%
South Carolina *	*	*	---	*	*	---
Virginia	361	343	- 5.0%	1,827	1,848	1.1%
West Virginia *	*	*	---	*	*	---
Total	**6,305**	**5,480**	**- 13.1%**	**36,670**	**32,608**	**- 11.1%**
South Central						
Alabama	1,899	1,707	- 10.1%	10,182	9,145	- 10.2%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	563	552	- 2.0%	2,781	3,057	9.9%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,253	1,276	1.8%	7,273	6,991	- 3.9%
Texas	407	424	4.2%	2,018	2,209	9.5%
Total	**4,122**	**3,959**	**- 4.0%**	**22,254**	**21,402**	**- 3.8%**

Mobile/Manufactured Home Production

	June			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Mountain						
Arizona	278	252	- 9.4%	1,674	1,637	- 2.2%
Colorado *	*	*	---	*	*	---
Idaho	286	295	3.1%	1,461	1,527	4.5%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**564**	**547**	**- 3.0%**	**3,135**	**3,164**	**0.9%**
Pacific						
Alaska *	*	*	---	*	*	---
California	1,054	1,026	- 2.7%	6,023	5,836	- 3.1%
Hawaii *	*	*	---	*	*	---
Oregon	676	713	5.5%	3,677	3,970	8.0%
Washington	134	161	20.1%	658	834	26.7%
Total	**1,864**	**1,900**	**1.9%**	**10,358**	**10,640**	**2.7%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	569	459	- 19.3%	3,042	2,373	- 22.0%
Total Production	**18,884**	**17,427**	**- 7.7%**	**103,172**	**95,144**	**- 7.8%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	June			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Northeast						
Connecticut	18	21	16.7%	91	66	- 27.5%
Maine	246	205	- 16.7%	1,087	960	- 11.7%
Massachusetts	40	26	- 35.0%	207	100	- 51.7%
New Hampshire	97	40	- 58.8%	488	236	- 51.6%
New Jersey	45	29	- 35.6%	374	224	- 40.1%
New York	755	614	- 18.7%	3,716	2,983	- 19.7%
Pennsylvania	704	647	- 8.1%	3,685	3,345	- 9.2%
Rhode Island	4	11	175.0%	37	35	- 5.4%
Vermont	86	60	- 30.2%	326	233	- 28.5%
Total	**1,995**	**1,653**	**- 17.1%**	**10,011**	**8,182**	**- 18.3%**
East North Central						
Illinois	332	264	- 20.5%	1,490	1,433	- 3.8%
Indiana	625	656	5.0%	3,166	3,029	- 4.3%
Michigan	1,057	978	- 7.5%	5,210	4,453	- 14.5%
Ohio	625	632	1.1%	3,405	2,979	- 12.5%
Wisconsin	240	256	6.7%	1,269	1,315	3.6%
Total	**2,879**	**2,786**	**- 3.2%**	**14,540**	**13,209**	**- 9.2%**
West North Central						
Iowa	103	154	49.5%	525	732	39.4%
Kansas	138	112	- 18.8%	739	622	- 15.8%
Minnesota	215	171	- 20.5%	870	812	- 6.7%
Missouri	390	410	5.1%	2,006	2,057	2.5%
Nebraska	41	62	51.2%	256	291	13.7%
North Dakota	13	18	38.5%	54	77	42.6%
South Dakota	81	65	- 19.8%	324	352	8.6%
Total	**981**	**992**	**1.1%**	**4,774**	**4,943**	**3.5%**
South Atlantic						
Delaware	147	120	- 18.4%	866	714	- 17.6%
Florida	1,802	1,316	- 27.0%	12,166	9,103	- 25.2%
Georgia	1,201	899	- 25.1%	6,553	5,401	- 17.6%
Maryland	94	66	- 29.8%	618	491	- 20.6%
North Carolina	1,711	1,623	- 5.1%	8,789	8,635	- 1.8%
South Carolina	786	1,075	36.8%	4,836	6,085	25.8%
Virginia	535	525	- 1.9%	2,724	2,761	1.4%
West Virginia	212	308	45.3%	1,342	1,441	7.4%
Total	**6,488**	**5,932**	**- 8.6%**	**37,894**	**34,631**	**- 8.6%**
South Central						
Alabama	865	852	- 1.5%	4,927	4,350	- 11.7%
Arkansas	287	239	- 16.7%	1,451	1,266	- 12.7%
Kentucky	606	559	- 7.8%	2,927	3,100	5.9%
Louisiana	104	121	16.3%	534	686	28.5%
Mississippi	329	349	6.1%	1,841	1,810	- 1.7%
Oklahoma	58	68	17.2%	248	286	15.3%
Tennessee	806	641	- 20.5%	4,485	3,478	- 22.5%
Texas	315	374	18.7%	1,542	2,052	33.1%
Total	**3,370**	**3,203**	**- 5.0%**	**17,955**	**17,028**	**- 5.2%**

Mobile/Manufactured Home Shipments

	June			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Mountain						
Arizona	293	264	- 9.9%	1,812	1,601	- 11.6%
Colorado	51	47	- 7.8%	257	245	- 4.7%
Idaho	95	72	- 24.2%	341	360	5.6%
Montana	49	50	2.0%	235	221	- 6.0%
Nevada	201	204	1.5%	1,224	1,252	2.3%
New Mexico	206	157	- 23.8%	912	776	- 14.9%
Utah	23	16	- 30.4%	122	96	- 21.3%
Wyoming	6	2	- 66.7%	27	17	- 37.0%
Total	**924**	**812**	**- 12.1%**	**4,930**	**4,568**	**- 7.3%**
Pacific						
Alaska	6	4	- 33.3%	26	24	- 7.7%
California	935	884	- 5.5%	5,306	5,202	- 2.0%
Hawaii	0	0	0.0%	1	2	100.0%
Oregon	380	415	9.2%	2,121	2,204	3.9%
Washington	421	516	22.6%	2,165	2,697	24.6%
Total	**1,742**	**1,819**	**4.4%**	**9,619**	**10,129**	**5.3%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	476	360	- 24.4%	3,529	2,576	- 27.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**18,855**	**17,557**	**- 6.9%**	**103,252**	**95,266**	**- 7.7%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1990 Product Mix

	Jan-June Shipments			Jan-June Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	47	19	66	*	*	*
Maine	752	208	960	120	42	162
Massachusetts *	59	41	100	*	*	*
New Hampshire *	136	100	236	*	*	*
New Jersey *	117	107	224	*	*	*
New York *	1,665	1,318	2,983	*	*	*
Pennsylvania	2,094	1,251	3,345	3,846	2,691	6,537
Rhode Island *	17	18	35	*	*	*
Vermont *	143	90	233	*	*	*
Total	**5,030**	**3,152**	**8,182**	**3,966**	**2,733**	**6,699**
	61.5%	**38.5%**	**100.0%**	**59.2%**	**40.8%**	**100.0%**
East North Central						
Illinois *	890	543	1,433	*	*	*
Indiana	1,836	1,193	3,029	7,177	4,903	12,080
Michigan *	2,213	2,240	4,453	*	*	*
Ohio	2,018	961	2,979	1,013	458	1,471
Wisconsin	1,126	189	1,315	1,261	235	1,496
Total	**8,083**	**5,126**	**13,209**	**9,451**	**5,596**	**15,047**
	61.2%	**38.8%**	**100.0%**	**62.8%**	**37.2%**	**100.0%**
West North Central						
Iowa *	548	184	732	*	*	*
Kansas	368	254	622	522	270	792
Minnesota	555	257	812	636	344	980
Missouri	1,428	629	2,057	20	251	271
Nebraska	154	137	291	696	472	1,168
North Dakota *	32	45	77	*	*	*
South Dakota *	209	143	352	*	*	*
Total	**3,294**	**1,649**	**4,943**	**1,874**	**1,337**	**3,211**
	66.6%	**33.4%**	**100.0%**	**58.4%**	**41.6%**	**100.0%**
South Atlantic						
Delaware *	450	264	714	*	*	*
Florida	2,822	6,281	9,103	1,948	5,503	7,451
Georgia	2,423	2,978	5,401	6,696	7,189	13,885
Maryland *	256	235	491	*	*	*
North Carolina	5,582	3,053	8,635	6,387	3,037	9,424
South Carolina *	3,531	2,554	6,085	*	*	*
Virginia	1,811	950	2,761	1,521	327	1,848
West Virginia *	979	462	1,441	*	*	*
Total	**17,854**	**16,777**	**34,631**	**16,552**	**16,056**	**32,608**
	51.6%	**48.4%**	**100.0%**	**50.8%**	**49.2%**	**100.0%**

Year-To-Date
1990 Product Mix

	Jan-June Shipments			Jan-June Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	3,327	1,023	4,350	6,367	2,778	9,145
Arkansas *	874	392	1,266	*	*	*
Kentucky *	2,251	849	3,100	*	*	*
Louisiana *	566	120	686	*	*	*
Mississippi	1,365	445	1,810	2,409	648	3,057
Oklahoma *	149	137	286	*	*	*
Tennessee	2,387	1,091	3,478	5,035	1,956	6,991
Texas	988	1,064	2,052	1,018	1,191	2,209
Total	**11,907**	**5,121**	**17,028**	**14,829**	**6,573**	**21,402**
	69.9%	**30.1%**	**100.0%**	**69.3%**	**30.7%**	**100.0%**
Mountain						
Arizona	499	1,102	1,601	625	1,012	1,637
Colorado *	86	159	245	*	*	*
Idaho	67	293	360	281	1,246	1,527
Montana *	58	163	221	*	*	*
Nevada *	280	972	1,252	*	*	*
New Mexico *	388	388	776	*	*	*
Utah *	16	80	96	*	*	*
Wyoming *	7	10	17	*	*	*
Total	**1,401**	**3,167**	**4,568**	**906**	**2,258**	**3,164**
	30.7%	**69.3%**	**100.0%**	**28.6%**	**71.4%**	**100.0%**
Pacific						
Alaska *	15	9	24	*	*	*
California	537	4,665	5,202	612	5,224	5,836
Hawaii *	0	2	2	*	*	*
Oregon	303	1,901	2,204	544	3,426	3,970
Washington	304	2,393	2,697	12	822	834
Total	**1,159**	**8,970**	**10,129**	**1,168**	**9,472**	**10,640**
	11.4%	**88.6%**	**100.0%**	**11.0%**	**89.0%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	48,728	43,962	92,690	48,746	44,025	92,771
	52.6%	47.4%	100.0%	52.5%	47.5%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	1,528	1,048	2,576	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	1,405	968	2,373
Total	**50,256**	**45,010**	**95,266**	**50,151**	**44,993**	**95,144**
	52.8%	**47.2%**	**100.0%**	**52.7%**	**47.3%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
June 1990

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	1,623	9.4%	1	1,088	12.0%	1	535	6.6%	3
Florida	1,316	7.7%	2	345	3.8%	12	971	11.9%	1
South Carolina	1,075	6.3%	3	622	6.9%	3	453	5.6%	7
Michigan	978	5.7%	4	476	5.3%	4	502	6.2%	4
Georgia	899	5.2%	5	419	4.6%	6	480	5.9%	5
California	884	5.1%	6	92	1.0%	25	792	9.7%	2
Alabama	852	5.0%	7	662	7.3%	2	190	2.3%	15
Indiana	656	3.8%	8	395	4.4%	9	261	3.2%	11
Pennsylvania	647	3.8%	9	376	4.2%	10	271	3.3%	10
Tennessee	641	3.7%	10	432	4.8%	5	209	2.6%	13
Ohio	632	3.7%	11	404	4.5%	8	228	2.8%	12
New York	614	3.6%	12	320	3.5%	13	294	3.6%	9
Kentucky	559	3.3%	13	418	4.6%	7	141	1.7%	19
Virginia	525	3.1%	14	349	3.9%	11	176	2.2%	18
Washington	516	3.0%	15	55	0.6%	30	461	5.7%	6
Oregon	415	2.4%	16	50	0.6%	31	365	4.5%	8
Missouri	410	2.4%	17	289	3.2%	14	121	1.5%	20
Texas	374	2.2%	18	167	1.8%	18	207	2.5%	14
Mississippi	349	2.0%	19	274	3.0%	15	75	0.9%	24
West Virginia	308	1.8%	20	198	2.2%	17	110	1.4%	22
Arizona	264	1.5%	21	75	0.8%	28	189	2.3%	16
Illinois	264	1.5%	22	154	1.7%	21	110	1.4%	21
Wisconsin	256	1.5%	23	205	2.3%	16	51	0.6%	28
Arkansas	239	1.4%	24	155	1.7%	20	84	1.0%	23
Maine	205	1.2%	25	155	1.7%	19	50	0.6%	29
Nevada	204	1.2%	26	20	0.2%	38	184	2.3%	17
Minnesota	171	1.0%	27	111	1.2%	23	60	0.7%	27
New Mexico	157	0.9%	28	83	0.9%	26	74	0.9%	25
Iowa	154	0.9%	29	119	1.3%	22	35	0.4%	35
Louisiana	121	0.7%	30	98	1.1%	24	23	0.3%	38
Delaware	120	0.7%	31	76	0.8%	27	44	0.5%	31
Kansas	112	0.7%	32	66	0.7%	29	46	0.6%	30
Idaho	72	0.4%	33	11	0.1%	44	61	0.7%	26
Oklahoma	68	0.4%	34	38	0.4%	34	30	0.4%	36
Maryland	66	0.4%	35	29	0.3%	36	37	0.5%	33
South Dakota	65	0.4%	36	46	0.5%	32	19	0.2%	40
Nebraska	62	0.4%	37	40	0.4%	33	22	0.3%	39
Vermont	60	0.3%	38	36	0.4%	35	24	0.3%	37
Montana	50	0.3%	39	11	0.1%	43	39	0.5%	32
Colorado	47	0.3%	40	12	0.1%	42	35	0.4%	34
New Hampshire	40	0.2%	41	22	0.2%	37	18	0.2%	41
New Jersey	29	0.2%	42	19	0.2%	39	10	0.1%	44
Massachusetts	26	0.2%	43	18	0.2%	40	8	0.1%	45
Connecticut	21	0.1%	44	16	0.2%	41	5	0.1%	46
North Dakota	18	0.1%	45	5	0.1%	46	13	0.2%	43
Utah	16	0.1%	46	1	0.0%	48	15	0.2%	42
Rhode Island	11	0.1%	47	6	0.1%	45	5	0.1%	47
Alaska	4	0.0%	48	1	0.0%	49	3	0.0%	48
Wyoming	2	0.0%	49	1	0.0%	47	1	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	17,197	**100.3%**		**9,060**	**99.9%**		**8,137**	**100.0%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Jun 1990

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	9,103	9.8%	1	2,822	5.8%	4	6,281	14.3%	1
North Carolina	8,635	9.3%	2	5,582	11.5%	1	3,053	6.9%	3
South Carolina	6,085	6.6%	3	3,531	7.2%	2	2,554	5.8%	5
Georgia	5,401	5.8%	4	2,423	5.0%	5	2,978	6.8%	4
California	5,202	5.6%	5	537	1.1%	25	4,665	10.6%	2
Michigan	4,453	4.8%	6	2,213	4.5%	8	2,240	5.1%	7
Alabama	4,350	4.7%	7	3,327	6.8%	3	1,023	2.3%	15
Tennessee	3,478	3.8%	8	2,387	4.9%	6	1,091	2.5%	13
Pennsylvania	3,345	3.6%	9	2,094	4.3%	9	1,251	2.8%	10
Kentucky	3,100	3.3%	10	2,251	4.6%	7	849	1.9%	19
Indiana	3,029	3.3%	11	1,836	3.8%	11	1,193	2.7%	11
New York	2,983	3.2%	12	1,665	3.4%	13	1,318	3.0%	9
Ohio	2,979	3.2%	13	2,018	4.1%	10	961	2.2%	17
Virginia	2,761	3.0%	14	1,811	3.7%	12	950	2.2%	18
Washington	2,697	2.9%	15	304	0.6%	30	2,393	5.4%	6
Oregon	2,204	2.4%	16	303	0.6%	31	1,901	4.3%	8
Missouri	2,057	2.2%	17	1,428	2.9%	14	629	1.4%	20
Texas	2,052	2.2%	18	988	2.0%	17	1,064	2.4%	14
Mississippi	1,810	2.0%	19	1,365	2.8%	15	445	1.0%	23
Arizona	1,601	1.7%	20	499	1.0%	26	1,102	2.5%	12
West Virginia	1,441	1.6%	21	979	2.0%	18	462	1.1%	22
Illinois	1,433	1.5%	22	890	1.8%	19	543	1.2%	21
Wisconsin	1,315	1.4%	23	1,126	2.3%	16	189	0.4%	32
Arkansas	1,266	1.4%	24	874	1.8%	20	392	0.9%	24
Nevada	1,252	1.4%	25	280	0.6%	32	972	2.2%	16
Maine	960	1.0%	26	752	1.5%	21	208	0.5%	31
Minnesota	812	0.9%	27	555	1.1%	23	257	0.6%	28
New Mexico	776	0.8%	28	388	0.8%	28	388	0.9%	25
Iowa	732	0.8%	29	548	1.1%	24	184	0.4%	33
Delaware	714	0.8%	30	450	0.9%	27	264	0.6%	27
Louisiana	686	0.7%	31	566	1.2%	22	120	0.3%	39
Kansas	622	0.7%	32	368	0.8%	29	254	0.6%	29
Maryland	491	0.5%	33	256	0.5%	33	235	0.5%	30
Idaho	360	0.4%	34	67	0.1%	41	293	0.7%	26
South Dakota	352	0.4%	35	209	0.4%	34	143	0.3%	36
Nebraska	291	0.3%	36	154	0.3%	35	137	0.3%	38
Oklahoma	286	0.3%	37	149	0.3%	36	137	0.3%	37
Colorado	245	0.3%	38	86	0.2%	40	159	0.4%	35
New Hampshire	236	0.3%	39	136	0.3%	38	100	0.2%	41
Vermont	233	0.3%	40	143	0.3%	37	90	0.2%	42
New Jersey	224	0.2%	41	117	0.2%	39	107	0.2%	40
Montana	221	0.2%	42	58	0.1%	43	163	0.4%	34
Massachusetts	100	0.1%	43	59	0.1%	42	41	0.1%	45
Utah	96	0.1%	44	16	0.0%	47	80	0.2%	43
North Dakota	77	0.1%	45	32	0.1%	45	45	0.1%	44
Connecticut	66	0.1%	46	47	0.1%	44	19	0.0%	46
Rhode Island	35	0.0%	47	17	0.0%	46	18	0.0%	47
Alaska	24	0.0%	48	15	0.0%	48	9	0.0%	49
Wyoming	17	0.0%	49	7	0.0%	49	10	0.0%	48
Hawaii	2	0.0%	50	0	0.0%	50	2	0.0%	50
	92,690	100.0%		48,728	99.5%		43,962	99.7%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
June 1990

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Indiana	2,602	15.3%	1	1,505	16.9%	1	1,097	13.6%	2
Georgia	2,334	13.8%	2	1,144	12.8%	4	1,190	14.8%	1
North Carolina	1,747	10.3%	3	1,182	13.3%	3	565	7.0%	6
Alabama	1,707	10.1%	4	1,223	13.7%	2	484	6.0%	8
Tennessee	1,276	7.5%	5	910	10.2%	5	366	4.5%	9
Pennsylvania	1,191	7.0%	6	653	7.3%	6	538	6.7%	7
Florida	1,056	6.2%	7	196	2.2%	11	860	10.7%	4
California	1,026	6.0%	8	103	1.2%	16	923	11.5%	3
Oregon	713	4.2%	9	85	1.0%	17	628	7.8%	5
Mississippi	552	3.3%	10	435	4.9%	7	117	1.5%	14
Texas	424	2.5%	11	193	2.2%	12	231	2.9%	11
Virginia	343	2.0%	12	279	3.1%	8	64	0.8%	18
Wisconsin	315	1.9%	13	251	2.8%	9	64	0.8%	19
Ohio	298	1.8%	14	207	2.3%	10	91	1.1%	15
Idaho	295	1.7%	15	44	0.5%	19	251	3.1%	10
Arizona	252	1.5%	16	85	1.0%	18	167	2.1%	12
Nebraska	229	1.3%	17	152	1.7%	13	77	1.0%	16
Minnesota	198	1.2%	18	122	1.4%	14	76	0.9%	17
Kansas	162	1.0%	19	113	1.3%	15	49	0.6%	21
Washington	161	0.9%	20	2	0.0%	21	159	2.0%	13
Missouri	56	0.3%	21	2	0.0%	22	54	0.7%	20
Maine	31	0.2%	22	25	0.3%	20	6	0.1%	22
Montana	*								
Michigan	*								
Utah	*								
Maryland	*								
Wyoming	*								
Kentucky	*								
Massachusetts	*								
Hawaii	*								
New Mexico	*								
Louisiana	*								
North Dakota	*								
Delaware	*								
New Hampshire	*								
New Jersey	*								
Illinois	*								
South Carolina	*								
Connecticut	*								
Vermont	*								
Arkansas	*								
Colorado	*								
West Virginia	*								
Rhode Island	*								
New York	*								
Iowa	*								
Oklahoma	*								
Nevada	*								
South Dakota	*								
Alaska	*								
	16,968	100.0%		8,911	100.1%		8,057	100.2%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Jun 1990

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	13,885	15.0%	1	6,696	13.7%	2	7,189	16.3%	1
Indiana	12,080	13.0%	2	7,177	14.7%	1	4,903	11.1%	4
North Carolina	9,424	10.2%	3	6,387	13.1%	3	3,037	6.9%	6
Alabama	9,145	9.9%	4	6,367	13.1%	4	2,778	6.3%	7
Florida	7,451	8.0%	5	1,948	4.0%	8	5,503	12.5%	2
Tennessee	6,991	7.5%	6	5,035	10.3%	5	1,956	4.4%	9
Pennsylvania	6,537	7.0%	7	3,846	7.9%	6	2,691	6.1%	8
California	5,836	6.3%	8	612	1.3%	16	5,224	11.9%	3
Oregon	3,970	4.3%	9	544	1.1%	17	3,426	7.8%	5
Mississippi	3,057	3.3%	10	2,409	4.9%	7	648	1.5%	14
Texas	2,209	2.4%	11	1,018	2.1%	11	1,191	2.7%	11
Virginia	1,848	2.0%	12	1,521	3.1%	9	327	0.7%	18
Arizona	1,637	1.8%	13	625	1.3%	15	1,012	2.3%	12
Idaho	1,527	1.6%	14	281	0.6%	19	1,246	2.8%	10
Wisconsin	1,496	1.6%	15	1,261	2.6%	10	235	0.5%	21
Ohio	1,471	1.6%	16	1,013	2.1%	12	458	1.0%	16
Nebraska	1,168	1.3%	17	696	1.4%	13	472	1.1%	15
Minnesota	980	1.1%	18	636	1.3%	14	344	0.8%	17
Washington	834	0.9%	19	12	0.0%	22	822	1.9%	13
Kansas	792	0.9%	20	522	1.1%	18	270	0.6%	19
Missouri	271	0.3%	21	20	0.0%	21	251	0.6%	20
Maine	162	0.2%	22	120	0.2%	20	42	0.1%	22
Delaware	*								
Illinois	*								
West Virginia	*								
South Carolina	*								
New Jersey	*								
Michigan	*								
New Mexico	*								
North Dakota	*								
Arkansas	*								
Alaska	*								
Louisiana	*								
Iowa	*								
Vermont	*								
Nevada	*								
Utah	*								
Colorado	*								
South Dakota	*								
Connecticut	*								
Montana	*								
Maryland	*								
Hawaii	*								
Wyoming	*								
Massachusetts	*								
New Hampshire	*								
Rhode Island	*								
New York	*								
Oklahoma	*								
Kentucky	*								
	92,771	**100.2%**		**48,746**	**99.9%**		**44,025**	**99.9%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

JUNE 1990
Manufacturing Report

P1

Congressional Info. Service
Dept SRI
4520 East West Highway
Bethesda MD 20814

AC325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

JULY 1990

Manufactured home shipments were up 3.1 percent in July. This is the first month in 1990 to show an increase in shipments from last year. Year-to-date shipments are still off 6.4 percent or 7,533 homes. A total of 239 plants were producing in the month of July. Manufactured home shipments represented 24.3 percent of the total privately-owned single family homes sold in July.

The West North Central and Pacific regions continue to show shipment gains for the year with the other regions improving slowly. The rankings of the top ten shipment states remain unchanged from June.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January Through July

	1990			1989	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	9,656	8.8	- 15.9	11,487	9.7
East North Central	15,635	14.2	- 6.8	16,774	14.2
West North Central	5,784	5.2	+ 4.0	5,561	4.7
South Atlantic	39,792	36.1	- 7.2	42,892	36.4
South Central	19,617	17.8	- 4.0	20,440	17.3
Mountain	5,317	4.8	- 5.1	5,605	4.8
Pacific	11,718	10.6	+ 5.9	11,065	9.4

Top Ten States, Percent Change and Market Share
Cumulative Shipments January Through July

	1990			1989		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	10,382	9.7	- 23.9	13,647	12.0	1
2. North Carolina	9,981	9.3	- 0.4	10,019	8.8	2
3. South Carolina	6,959	6.5	+ 27.8	5,445	4.8	7
4. Georgia	6,264	5.8	- 15.5	7,412	6.5	3
5. California	5,952	5.5	- 2.8	6,124	5.4	4
6. Michigan	5,263	4.9	- 11.8	5,966	5.2	5
7. Alabama	4,967	4.6	- 10.4	5,545	4.9	6
8. Tennessee	3,932	3.7	- 21.9	5,032	4.4	8
9. Pennsylvania	3,882	3.6	- 7.4	4,192	3.7	10
10. Kentucky	3,607	3.4	+ 7.2	3,366	3.0	13

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Mobile/Manufactured Home Production

	Each Month				Cumulative for Year		
	1989	1990	% Change		1989	1990	% Change
January	15,291	13,383	- 12.5%	January	15,291	13,383	- 12.5%
February	14,637	13,725	- 6.2%	Jan-Feb	29,928	27,108	- 9.4%
March	18,169	16,248	- 10.6%	Jan-Mar	48,097	43,356	- 9.9%
April	17,063	16,227	- 4.9%	Jan-Apr	65,160	59,583	- 8.6%
May	19,128	18,134	- 5.2%	Jan-May	84,288	77,717	- 7.8%
June	18,884	17,373	- 8.0%	Jan-June	103,172	95,090	- 7.8%
July	14,408	15,126	5.0%	Jan-July	117,580	110,216	- 6.3%
August	19,381			Jan-Aug	136,961		
September	16,519			Jan-Sep	153,480		
October	17,719			Jan-Oct	171,199		
November	15,131			Jan-Nov	186,330		
December	11,691			Jan-Dec	198,021		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cumulative for Year		
	1989	1990	% Change		1989	1990	% Change
January	15,252	13,260	- 13.1%	January	15,252	13,260	- 13.1%
February	14,486	13,612	- 6.0%	Jan-Feb	29,738	26,872	- 9.6%
March	18,167	16,313	- 10.2%	Jan-Mar	47,905	43,185	- 9.9%
April	17,404	16,472	- 5.4%	Jan-Apr	65,309	59,657	- 8.7%
May	19,088	18,052	- 5.4%	Jan-May	84,397	77,709	- 7.9%
June	18,855	17,557	- 6.9%	Jan-June	103,252	95,266	- 7.7%
July	14,606	15,059	3.1%	Jan-July	117,858	110,325	- 6.4%
August	19,194			Jan-Aug	137,052		
September	16,593			Jan-Sep	153,645		
October	17,770			Jan-Oct	171,415		
November	15,072			Jan-Nov	186,487		
December	11,767			Jan-Dec	198,254		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1989	1990		1989	1990
January	3.8%	3.5%	January	583	475
February	5.0%	4.3%	February	734	588
March	4.3%	3.2%	March	777	523
April	2.6%	1.7%	April	436	278
May	2.5%	2.0%	May	476	360
June	2.7%	1.3%	June	505	230
July	2.1%	2.0%	July	307	297
August	2.5%		August	494	
September	2.5%		September	420	
October	2.1%		October	369	
November	2.8%		November	428	
December	3.0%		December	352	

Mobile/Manufactured Home Production

	July			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	31	29	- 6.5%	260	191	- 26.5%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,067	1,013	- 5.1%	8,553	7,550	- 11.7%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,098**	**1,042**	**- 5.1%**	**8,813**	**7,741**	**- 12.2%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,057	2,245	9.1%	15,587	14,325	- 8.1%
Michigan *	*	*	---	*	*	---
Ohio	243	235	- 3.3%	1,929	1,706	- 11.6%
Wisconsin	275	330	20.0%	1,652	1,826	10.5%
Total	**2,575**	**2,810**	**9.1%**	**19,168**	**17,857**	**- 6.8%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	149	145	- 2.7%	1,138	937	- 17.7%
Minnesota	171	194	13.5%	1,188	1,174	- 1.2%
Missouri *	*	*	---	*	*	---
Nebraska	167	165	- 1.2%	1,288	1,333	3.5%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**487**	**504**	**3.5%**	**3,614**	**3,444**	**- 4.7%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,167	1,005	- 13.9%	11,244	8,456	- 24.8%
Georgia	2,060	2,100	1.9%	16,704	15,985	- 4.3%
Maryland *	*	*	---	*	*	---
North Carolina	1,283	1,445	12.6%	11,405	10,869	- 4.7%
South Carolina *	*	*	---	*	*	---
Virginia	324	317	- 2.2%	2,151	2,165	0.7%
West Virginia *	*	*	---	*	*	---
Total	**4,834**	**4,867**	**0.7%**	**41,504**	**37,475**	**- 9.7%**
South Central						
Alabama	1,279	1,414	10.6%	11,461	10,559	- 7.9%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	443	471	6.3%	3,224	3,528	9.4%
Oklahoma *	*	*	---	*	*	---
Tennessee	930	1,035	11.3%	8,203	8,026	- 2.2%
Texas	320	343	7.2%	2,338	2,552	9.2%
Total	**2,972**	**3,263**	**9.8%**	**25,226**	**24,665**	**- 2.2%**

Mobile/Manufactured Home Production

	July			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Mountain						
Arizona	196	202	3.1%	1,870	1,839	- 1.7%
Colorado *	*	*	---	*	*	---
Idaho	226	279	23.5%	1,687	1,806	7.1%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**422**	**481**	**14.0%**	**3,557**	**3,645**	**2.5%**
Pacific						
Alaska *	*	*	---	*	*	---
California	899	905	0.7%	6,922	6,741	- 2.6%
Hawaii *	*	*	---	*	*	---
Oregon	501	628	25.3%	4,178	4,598	10.1%
Washington	121	153	26.4%	779	987	26.7%
Total	**1,521**	**1,686**	**10.8%**	**11,879**	**12,326**	**3.8%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	499	473	- 5.2%	3,819	3,063	- 19.8%
Total Production	**14,408**	**15,126**	**5.0%**	**117,580**	**110,216**	**- 6.3%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	July			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Northeast						
Connecticut	11	2	- 81.8%	102	68	- 33.3%
Maine	217	200	- 7.8%	1,304	1,160	- 11.0%
Massachusetts	25	14	- 44.0%	232	114	- 50.9%
New Hampshire	72	40	- 44.4%	560	276	- 50.7%
New Jersey	50	23	- 54.0%	424	247	- 41.7%
New York	533	591	10.9%	4,249	3,574	- 15.9%
Pennsylvania	507	537	5.9%	4,192	3,882	- 7.4%
Rhode Island	18	11	- 38.9%	55	46	- 16.4%
Vermont	43	56	30.2%	369	289	- 21.7%
Total	**1,476**	**1,474**	**- 0.1%**	**11,487**	**9,656**	**- 15.9%**
East North Central						
Illinois	241	246	2.1%	1,731	1,679	- 3.0%
Indiana	525	534	1.7%	3,691	3,563	- 3.5%
Michigan	756	810	7.1%	5,966	5,263	- 11.8%
Ohio	492	550	11.8%	3,897	3,529	- 9.4%
Wisconsin	220	286	30.0%	1,489	1,601	7.5%
Total	**2,234**	**2,426**	**8.6%**	**16,774**	**15,635**	**- 6.8%**
West North Central						
Iowa	119	131	10.1%	644	863	34.0%
Kansas	86	120	39.5%	825	742	- 10.1%
Minnesota	163	144	- 11.7%	1,033	956	- 7.5%
Missouri	308	324	5.2%	2,314	2,381	2.9%
Nebraska	47	35	- 25.5%	303	326	7.6%
North Dakota	8	17	112.5%	62	94	51.6%
South Dakota	56	70	25.0%	380	422	11.1%
Total	**787**	**841**	**6.9%**	**5,561**	**5,784**	**4.0%**
South Atlantic						
Delaware	104	103	- 1.0%	970	817	- 15.8%
Florida	1,481	1,279	- 13.6%	13,647	10,382	- 23.9%
Georgia	859	863	0.5%	7,412	6,264	- 15.5%
Maryland	61	72	18.0%	679	563	- 17.1%
North Carolina	1,230	1,346	9.4%	10,019	9,981	- 0.4%
South Carolina	609	874	43.5%	5,445	6,959	27.8%
Virginia	423	398	- 5.9%	3,147	3,159	0.4%
West Virginia	231	226	- 2.2%	1,573	1,667	6.0%
Total	**4,998**	**5,161**	**3.3%**	**42,892**	**39,792**	**- 7.2%**
South Central						
Alabama	618	617	- 0.2%	5,545	4,967	- 10.4%
Arkansas	225	206	- 8.4%	1,676	1,472	- 12.2%
Kentucky	439	507	15.5%	3,366	3,607	7.2%
Louisiana	76	113	48.7%	610	799	31.0%
Mississippi	266	304	14.3%	2,107	2,114	0.3%
Oklahoma	49	55	12.2%	297	341	14.8%
Tennessee	547	454	- 17.0%	5,032	3,932	- 21.9%
Texas	265	333	25.7%	1,807	2,385	32.0%
Total	**2,485**	**2,589**	**4.2%**	**20,440**	**19,617**	**- 4.0%**

Mobile/Manufactured Home Shipments

	July			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Mountain						
Arizona	208	217	4.3%	2,020	1,818	- 10.0%
Colorado	48	48	0.0%	305	293	- 3.9%
Idaho	57	67	17.5%	398	427	7.3%
Montana	45	43	- 4.4%	280	264	- 5.7%
Nevada	144	213	47.9%	1,368	1,465	7.1%
New Mexico	139	132	- 5.0%	1,051	908	- 13.6%
Utah	29	21	- 27.6%	151	117	- 22.5%
Wyoming	5	8	60.0%	32	25	- 21.9%
Total	**675**	**749**	**11.0%**	**5,605**	**5,317**	**- 5.1%**
Pacific						
Alaska	0	4	0.0%	26	28	7.7%
California	818	750	- 8.3%	6,124	5,952	- 2.8%
Hawaii	0	0	0.0%	1	2	100.0%
Oregon	341	430	26.1%	2,462	2,634	7.0%
Washington	287	405	41.1%	2,452	3,102	26.5%
Total	**1,446**	**1,589**	**9.9%**	**11,065**	**11,718**	**5.9%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	505	230	- 54.5%	4,034	2,806	- 30.4%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**14,606**	**15,059**	**3.1%**	**117,858**	**110,325**	**- 6.4%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1990 Product Mix

	Jan-July Shipments			Jan-July Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	48	20	68	*	*	*
Maine	901	259	1,160	141	50	191
Massachusetts *	69	45	114	*	*	*
New Hampshire *	161	115	276	*	*	*
New Jersey *	127	120	247	*	*	*
New York *	2,001	1,573	3,574	*	*	*
Pennsylvania	2,421	1,461	3,882	4,417	3,133	7,550
Rhode Island *	24	22	46	*	*	*
Vermont *	180	109	289	*	*	*
Total	**5,932**	**3,724**	**9,656**	**4,558**	**3,183**	**7,741**
	61.4%	**38.6%**	**100.0%**	**58.9%**	**41.1%**	**100.0%**
East North Central						
Illinois *	1,044	635	1,679	*	*	*
Indiana	2,148	1,415	3,563	8,490	5,835	14,325
Michigan *	2,605	2,658	5,263	*	*	*
Ohio	2,386	1,143	3,529	1,164	542	1,706
Wisconsin	1,366	235	1,601	1,535	291	1,826
Total	**9,549**	**6,086**	**15,635**	**11,189**	**6,668**	**17,857**
	61.1%	**38.9%**	**100.0%**	**62.7%**	**37.3%**	**100.0%**
West North Central						
Iowa *	643	220	863	*	*	*
Kansas	443	299	742	617	320	937
Minnesota	661	295	956	758	416	1,174
Missouri *	1,647	734	2,381	*	*	*
Nebraska	171	155	326	792	541	1,333
North Dakota *	38	56	94	*	*	*
South Dakota *	251	171	422	*	*	*
Total	**3,854**	**1,930**	**5,784**	**2,167**	**1,277**	**3,444**
	66.6%	**33.4%**	**100.0%**	**62.9%**	**37.1%**	**100.0%**
South Atlantic						
Delaware *	506	311	817	*	*	*
Florida	3,159	7,223	10,382	2,126	6,330	8,456
Georgia	2,821	3,443	6,264	7,741	8,244	15,985
Maryland *	292	271	563	*	*	*
North Carolina	6,487	3,494	9,981	7,364	3,505	10,869
South Carolina *	4,072	2,887	6,959	*	*	*
Virginia	2,056	1,103	3,159	1,793	372	2,165
West Virginia *	1,123	544	1,667	*	*	*
Total	**20,516**	**19,276**	**39,792**	**19,024**	**18,451**	**37,475**
	51.6%	**48.4%**	**100.0%**	**50.8%**	**49.2%**	**100.0%**

Year-To-Date
1990 Product Mix

	Jan-July Shipments			Jan-July Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	3,810	1,157	4,967	7,381	3,178	10,559
Arkansas *	994	478	1,472	*	*	*
Kentucky *	2,627	980	3,607	*	*	*
Louisiana *	669	130	799	*	*	*
Mississippi	1,608	506	2,114	2,780	748	3,528
Oklahoma *	179	162	341	*	*	*
Tennessee	2,676	1,256	3,932	5,789	2,237	8,026
Texas	1,136	1,249	2,385	1,160	1,392	2,552
Total	**13,699**	**5,918**	**19,617**	**17,110**	**7,555**	**24,665**
	69.8%	**30.2%**	**100.0%**	**69.4%**	**30.6%**	**100.0%**
Mountain						
Arizona	549	1,269	1,818	678	1,161	1,839
Colorado *	103	190	293	*	*	*
Idaho	68	359	427	315	1,491	1,806
Montana *	69	195	264	*	*	*
Nevada *	315	1,150	1,465	*	*	*
New Mexico *	460	448	908	*	*	*
Utah *	17	100	117	*	*	*
Wyoming *	8	17	25	*	*	*
Total	**1,589**	**3,728**	**5,317**	**993**	**2,652**	**3,645**
	29.9%	**70.1%**	**100.0%**	**27.2%**	**72.8%**	**100.0%**
Pacific						
Alaska *	15	13	28	*	*	*
California	618	5,334	5,952	713	6,028	6,741
Hawaii *	0	2	2	*	*	*
Oregon	335	2,299	2,634	594	4,004	4,598
Washington	335	2,767	3,102	12	975	987
Total	**1,303**	**10,415**	**11,718**	**1,319**	**11,007**	**12,326**
	11.1%	**88.9%**	**100.0%**	**10.7%**	**89.3%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	56,442	51,077	107,519	56,360	50,793	107,153
	52.5%	47.5%	100.0%	52.6%	47.4%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	1,644	1,162	2,806	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	1,672	1,391	3,063
Total	**58,086**	**52,239**	**110,325**	**58,032**	**52,184**	**110,216**
	52.6%	**47.4%**	**100.0%**	**52.7%**	**47.3%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
July 1990

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	1,346	9.1%	1	905	11.7%	1	441	6.2%	4
Florida	1,279	8.6%	2	337	4.4%	8	942	13.2%	1
South Carolina	874	5.9%	3	541	7.0%	2	333	4.7%	8
Georgia	863	5.8%	4	398	5.2%	4	465	6.5%	3
Michigan	810	5.5%	5	392	5.1%	5	418	5.9%	5
California	750	5.1%	6	81	1.1%	25	669	9.4%	2
Alabama	617	4.2%	7	483	6.3%	3	134	1.9%	18
New York	591	4.0%	8	336	4.4%	9	255	3.6%	9
Ohio	550	3.7%	9	368	4.8%	7	182	2.6%	13
Pennsylvania	537	3.6%	10	327	4.2%	10	210	3.0%	11
Indiana	534	3.6%	11	312	4.0%	11	222	3.1%	10
Kentucky	507	3.4%	12	376	4.9%	6	131	1.8%	19
Tennessee	454	3.1%	13	289	3.7%	12	165	2.3%	16
Oregon	430	2.9%	14	32	0.4%	34	398	5.6%	6
Washington	405	2.7%	15	31	0.4%	35	374	5.3%	7
Virginia	398	2.7%	16	245	3.2%	13	153	2.2%	17
Texas	333	2.2%	17	148	1.9%	19	185	2.6%	12
Missouri	324	2.2%	18	219	2.8%	16	105	1.5%	20
Mississippi	304	2.1%	19	243	3.2%	14	61	0.9%	25
Wisconsin	286	1.9%	20	240	3.1%	15	46	0.6%	29
Illinois	246	1.7%	21	154	2.0%	17	92	1.3%	21
West Virginia	226	1.5%	22	144	1.9%	20	82	1.2%	23
Arizona	217	1.5%	23	50	0.6%	29	167	2.3%	15
Nevada	213	1.4%	24	35	0.5%	33	178	2.5%	14
Arkansas	206	1.4%	25	120	1.6%	21	86	1.2%	22
Maine	200	1.3%	26	149	1.9%	18	51	0.7%	27
Minnesota	144	1.0%	27	106	1.4%	22	38	0.5%	31
New Mexico	132	0.9%	28	72	0.9%	27	60	0.8%	26
Iowa	131	0.9%	29	95	1.2%	24	36	0.5%	32
Kansas	120	0.8%	30	75	1.0%	26	45	0.6%	30
Louisiana	113	0.8%	31	103	1.3%	23	10	0.1%	44
Delaware	103	0.7%	32	56	0.7%	28	47	0.7%	28
Maryland	72	0.5%	33	36	0.5%	32	36	0.5%	33
South Dakota	70	0.5%	34	42	0.5%	30	28	0.4%	36
Idaho	67	0.5%	35	1	0.0%	46	66	0.9%	24
Vermont	56	0.4%	36	37	0.5%	31	19	0.3%	39
Oklahoma	55	0.4%	37	30	0.4%	36	25	0.4%	37
Colorado	48	0.3%	38	17	0.2%	39	31	0.4%	35
Montana	43	0.3%	39	11	0.1%	40	32	0.4%	34
New Hampshire	40	0.3%	40	25	0.3%	37	15	0.2%	41
Nebraska	35	0.2%	41	17	0.2%	38	18	0.3%	40
New Jersey	23	0.2%	42	10	0.1%	41	13	0.2%	42
Utah	21	0.1%	43	1	0.0%	45	20	0.3%	38
North Dakota	17	0.1%	44	6	0.1%	44	11	0.2%	43
Massachusetts	14	0.1%	45	10	0.1%	42	4	0.1%	47
Rhode Island	11	0.1%	46	7	0.1%	43	4	0.1%	46
Wyoming	8	0.1%	47	1	0.0%	47	7	0.1%	45
Alaska	4	0.0%	48	0	0.0%	49	4	0.1%	48
Connecticut	2	0.0%	49	1	0.0%	48	1	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	14,829	**100.3%**		**7,714**	**99.9%**		**7,115**	**100.2%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Jul 1990

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	10,382	9.7%	1	3,159	5.6%	4	7,223	14.1%	1
North Carolina	9,981	9.3%	2	6,487	11.5%	1	3,494	6.8%	3
South Carolina	6,959	6.5%	3	4,072	7.2%	2	2,887	5.7%	5
Georgia	6,264	5.8%	4	2,821	5.0%	5	3,443	6.7%	4
California	5,952	5.5%	5	618	1.1%	25	5,334	10.4%	2
Michigan	5,263	4.9%	6	2,605	4.6%	8	2,658	5.2%	7
Alabama	4,967	4.6%	7	3,810	6.8%	3	1,157	2.3%	15
Tennessee	3,932	3.7%	8	2,676	4.7%	6	1,256	2.5%	13
Pennsylvania	3,882	3.6%	9	2,421	4.3%	9	1,461	2.9%	10
Kentucky	3,607	3.4%	10	2,627	4.7%	7	980	1.9%	19
New York	3,574	3.3%	11	2,001	3.5%	13	1,573	3.1%	9
Indiana	3,563	3.3%	12	2,148	3.8%	11	1,415	2.8%	11
Ohio	3,529	3.3%	13	2,386	4.2%	10	1,143	2.2%	17
Virginia	3,159	2.9%	14	2,056	3.6%	12	1,103	2.2%	18
Washington	3,102	2.9%	15	335	0.6%	31	2,767	5.4%	6
Oregon	2,634	2.4%	16	335	0.6%	30	2,299	4.5%	8
Texas	2,385	2.2%	17	1,136	2.0%	17	1,249	2.4%	14
Missouri	2,381	2.2%	18	1,647	2.9%	14	734	1.4%	20
Mississippi	2,114	2.0%	19	1,608	2.8%	15	506	1.0%	23
Arizona	1,818	1.7%	20	549	1.0%	26	1,269	2.5%	12
Illinois	1,679	1.6%	21	1,044	1.8%	19	635	1.2%	21
West Virginia	1,667	1.6%	22	1,123	2.0%	18	544	1.1%	22
Wisconsin	1,601	1.5%	23	1,366	2.4%	16	235	0.5%	32
Arkansas	1,472	1.4%	24	994	1.8%	20	478	0.9%	24
Nevada	1,465	1.4%	25	315	0.6%	32	1,150	2.3%	16
Maine	1,160	1.1%	26	901	1.6%	21	259	0.5%	31
Minnesota	956	0.9%	27	661	1.2%	23	295	0.6%	29
New Mexico	908	0.8%	28	460	0.8%	28	448	0.9%	25
Iowa	863	0.8%	29	643	1.1%	24	220	0.4%	33
Delaware	817	0.8%	30	506	0.9%	27	311	0.6%	27
Louisiana	799	0.7%	31	669	1.2%	22	130	0.3%	39
Kansas	742	0.7%	32	443	0.8%	29	299	0.6%	28
Maryland	563	0.5%	33	292	0.5%	33	271	0.5%	30
Idaho	427	0.4%	34	68	0.1%	43	359	0.7%	26
South Dakota	422	0.4%	35	251	0.4%	34	171	0.3%	36
Oklahoma	341	0.3%	36	179	0.3%	36	162	0.3%	37
Nebraska	326	0.3%	37	171	0.3%	37	155	0.3%	38
Colorado	293	0.3%	38	103	0.2%	40	190	0.4%	35
Vermont	289	0.3%	39	180	0.3%	35	109	0.2%	42
New Hampshire	276	0.3%	40	161	0.3%	38	115	0.2%	41
Montana	264	0.2%	41	69	0.1%	42	195	0.4%	34
New Jersey	247	0.2%	42	127	0.2%	39	120	0.2%	40
Utah	117	0.1%	43	17	0.0%	47	100	0.2%	43
Massachusetts	114	0.1%	44	69	0.1%	41	45	0.1%	45
North Dakota	94	0.1%	45	38	0.1%	45	56	0.1%	44
Connecticut	68	0.1%	46	48	0.1%	44	20	0.0%	47
Rhode Island	46	0.0%	47	24	0.0%	46	22	0.0%	46
Alaska	28	0.0%	48	15	0.0%	48	13	0.0%	49
Wyoming	25	0.0%	49	8	0.0%	49	17	0.0%	48
Hawaii	2	0.0%	50	0	0.0%	50	2	0.0%	50
	107,519	**100.1%**		**56,442**	**99.7%**		**51,077**	**99.8%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
July 1990

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Indiana	2,245	15.3%	1	1,313	17.2%	1	932	13.3%	2
Georgia	2,100	14.3%	2	1,045	13.7%	2	1,055	15.0%	1
North Carolina	1,445	9.9%	3	977	12.8%	4	468	6.7%	6
Alabama	1,414	9.6%	4	1,014	13.3%	3	400	5.7%	8
Tennessee	1,035	7.1%	5	754	9.9%	5	281	4.0%	9
Pennsylvania	1,013	6.9%	6	571	7.5%	6	442	6.3%	7
Florida	1,005	6.9%	7	178	2.3%	10	827	11.8%	3
California	905	6.2%	8	101	1.3%	14	804	11.5%	4
Oregon	628	4.3%	9	50	0.7%	18	578	8.2%	5
Mississippi	471	3.2%	10	371	4.9%	7	100	1.4%	14
Texas	343	2.3%	11	142	1.9%	12	201	2.9%	11
Wisconsin	330	2.3%	12	274	3.6%	8	56	0.8%	18
Virginia	317	2.2%	13	272	3.6%	9	45	0.6%	20
Idaho	279	1.9%	14	34	0.4%	19	245	3.5%	10
Ohio	235	1.6%	15	151	2.0%	11	84	1.2%	15
Arizona	202	1.4%	16	53	0.7%	17	149	2.1%	13
Minnesota	194	1.3%	17	122	1.6%	13	72	1.0%	16
Nebraska	165	1.1%	18	96	1.3%	15	69	1.0%	17
Washington	153	1.0%	19	0	0.0%	47	153	2.2%	12
Kansas	145	1.0%	20	95	1.2%	16	50	0.7%	19
Maine	29	0.2%	21	21	0.3%	20	8	0.1%	21
Delaware	*								
Arkansas	*								
Oklahoma	*								
Wyoming	*								
Colorado	*								
Hawaii	*								
Vermont	*								
Connecticut	*								
Massachusetts	*								
Kentucky	*								
Utah	*								
North Dakota	*								
New Mexico	*								
New York	*								
Rhode Island	*								
South Dakota	*								
Montana	*								
Iowa	*								
New Jersey	*								
New Hampshire	*								
Alaska	*								
Louisiana	*								
Michigan	*								
Maryland	*								
Missouri	*								
Nevada	*								
South Carolina	*								
Illinois	*								
West Virginia	*								
	14,653	**100.0%**		**7,634**	**100.2%**		**7,019**	**100.0%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Jul 1990

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	15,985	14.9%	1	7,741	13.7%	2	8,244	16.2%	1
Indiana	14,325	13.4%	2	8,490	15.1%	1	5,835	11.5%	4
North Carolina	10,869	10.1%	3	7,364	13.1%	4	3,505	6.9%	6
Alabama	10,559	9.9%	4	7,381	13.1%	3	3,178	6.3%	7
Florida	8,456	7.9%	5	2,126	3.8%	8	6,330	12.5%	2
Tennessee	8,026	7.5%	6	5,789	10.3%	5	2,237	4.4%	9
Pennsylvania	7,550	7.0%	7	4,417	7.8%	6	3,133	6.2%	8
California	6,741	6.3%	8	713	1.3%	15	6,028	11.9%	3
Oregon	4,598	4.3%	9	594	1.1%	18	4,004	7.9%	5
Mississippi	3,528	3.3%	10	2,780	4.9%	7	748	1.5%	14
Texas	2,552	2.4%	11	1,160	2.1%	12	1,392	2.7%	11
Virginia	2,165	2.0%	12	1,793	3.2%	9	372	0.7%	18
Arizona	1,839	1.7%	13	678	1.2%	16	1,161	2.3%	12
Wisconsin	1,826	1.7%	14	1,535	2.7%	10	291	0.6%	20
Idaho	1,806	1.7%	15	315	0.6%	19	1,491	2.9%	10
Ohio	1,706	1.6%	16	1,164	2.1%	11	542	1.1%	15
Nebraska	1,333	1.2%	17	792	1.4%	13	541	1.1%	16
Minnesota	1,174	1.1%	18	758	1.3%	14	416	0.8%	17
Washington	987	0.9%	19	12	0.0%	21	975	1.9%	13
Kansas	937	0.9%	20	617	1.1%	17	320	0.6%	19
Maine	191	0.2%	21	141	0.3%	20	50	0.1%	21
Nevada	*								
Delaware	*								
Utah	*								
New Mexico	*								
Connecticut	*								
South Dakota	*								
Oklahoma	*								
Alaska	*								
South Carolina	*								
Montana	*								
North Dakota	*								
New York	*								
Colorado	*								
Vermont	*								
Massachusetts	*								
Missouri	*								
Hawaii	*								
Maryland	*								
Michigan	*								
New Hampshire	*								
Iowa	*								
Louisiana	*								
New Jersey	*								
Illinois	*								
Kentucky	*								
Rhode Island	*								
Arkansas	*								
Wyoming	*								
West Virginia	*								
	107,153	**100.0%**		**56,360**	**100.2%**		**50,793**	**100.1%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

JULY 1990
Manufacturing Report

P1

Congressional Info. Service
Dept SRI
4520 East West Highway
Bethesda MD 20814

AC325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

AUGUST 1990

Manufactured home shipments were up 1.1 percent in August for the second consecutive month. Year-to-date shipments are off 7,328 homes or 5.3 percent. A total of 95 companies were producing out of 238 plants in the month of August.

North Carolina now shows a cumulative shipment gain when compared to last year. Tennessee and Pennsylvania are tied for the number eight spot with New York replacing Kentucky as the 10th largest shipment state.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January Through August

	1990			1989	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	11,515	8.9	- 15.3	13,591	9.9
East North Central	18,822	14.5	- 5.8	19,983	14.6
West North Central	6,821	5.3	+ 3.0	6,622	4.8
South Atlantic	46,297	35.7	- 6.0	49,251	35.9
South Central	23,134	17.8	- 3.0	23,850	17.4
Mountain	6,299	4.9	- 3.1	6,503	4.7
Pacific	13,733	10.6	+ 6.4	12,911	9.4

Top Ten States, Percent Change and Market Share
Cumulative Shipments January Through August

	1990			1989		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	11,947	9.4	- 22.8	15,483	11.7	1
2. North Carolina	11,705	9.2	+ 0.4	11,656	8.8	2
3. South Carolina	8,020	6.3	+ 28.0	6,265	4.7	7
4. Georgia	7,294	5.8	- 14.6	8,536	6.4	3
5. California	6,916	5.5	- 3.2	7,147	5.4	4
6. Michigan	6,432	5.1	- 8.7	7,048	5.3	5
7. Alabama	5,822	4.6	- 10.2	6,482	4.9	6
8. Tennessee	4,628	3.7	- 19.9	5,781	4.4	8
8. Pennsylvania	4,628	3.7	- 6.4	4,943	3.7	10
10. New York	4,273	3.4	- 14.8	5,015	3.8	9

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Mobile/Manufactured Home Production

	Each Month				Cumulative for Year		
	1989	1990	% Change		1989	1990	% Change
January	15,291	13,383	- 12.5%	January	15,291	13,383	- 12.5%
February	14,637	13,725	- 6.2%	Jan-Feb	29,928	27,108	- 9.4%
March	18,169	16,248	- 10.6%	Jan-Mar	48,097	43,356	- 9.9%
April	17,063	16,227	- 4.9%	Jan-Apr	65,160	59,583	- 8.6%
May	19,128	18,134	- 5.2%	Jan-May	84,288	77,717	- 7.8%
June	18,884	17,373	- 8.0%	Jan-June	103,172	95,090	- 7.8%
July	14,408	15,126	5.0%	Jan-July	117,580	110,216	- 6.3%
August	19,381	19,495	0.6%	Jan-Aug	136,961	129,711	- 5.3%
September	16,519			Jan-Sep	153,480		
October	17,719			Jan-Oct	171,199		
November	15,131			Jan-Nov	186,330		
December	11,691			Jan-Dec	198,021		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cumulative for Year		
	1989	1990	% Change		1989	1990	% Change
January	15,252	13,260	- 13.1%	January	15,252	13,260	- 13.1%
February	14,486	13,612	- 6.0%	Jan-Feb	29,738	26,872	- 9.6%
March	18,167	16,313	- 10.2%	Jan-Mar	47,905	43,185	- 9.9%
April	17,404	16,472	- 5.4%	Jan-Apr	65,309	59,657	- 8.7%
May	19,088	18,052	- 5.4%	Jan-May	84,397	77,709	- 7.9%
June	18,855	17,557	- 6.9%	Jan-June	103,252	95,266	- 7.7%
July	14,606	15,059	3.1%	Jan-July	117,858	110,325	- 6.4%
August	19,194	19,399	1.1%	Jan-Aug	137,052	129,724	- 5.3%
September	16,593			Jan-Sep	153,645		
October	17,770			Jan-Oct	171,415		
November	15,072			Jan-Nov	186,487		
December	11,767			Jan-Dec	198,254		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1989	1990		1989	1990
January	3.8%	3.5%	January	583	475
February	5.0%	4.3%	February	734	588
March	4.3%	3.2%	March	777	523
April	2.6%	1.7%	April	436	278
May	2.5%	2.0%	May	476	360
June	2.7%	1.3%	June	505	230
July	2.1%	2.0%	July	307	297
August	2.5%	2.0%	August	494	393
September	2.5%		September	420	
October	2.1%		October	369	
November	2.8%		November	428	
December	3.0%		December	352	

Mobile/Manufactured Home Production

	August			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	41	31	- 24.4%	301	222	- 26.2%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,554	1,381	- 11.1%	10,107	8,931	- 11.6%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,595**	**1,412**	**- 11.5%**	**10,408**	**9,153**	**- 12.1%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,974	2,907	- 2.3%	18,561	17,232	- 7.2%
Michigan *	*	*	---	*	*	---
Ohio	350	343	- 2.0%	2,279	2,049	- 10.1%
Wisconsin	356	383	7.6%	2,008	2,209	10.0%
Total	**3,680**	**3,633**	**- 1.3%**	**22,848**	**21,490**	**- 5.9%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	187	187	0.0%	1,325	1,124	- 15.2%
Minnesota	231	241	4.3%	1,419	1,415	- 0.3%
Missouri *	*	*	---	*	*	---
Nebraska	228	265	16.2%	1,516	1,598	5.4%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**646**	**693**	**7.3%**	**4,260**	**4,137**	**- 2.9%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,557	1,283	- 17.6%	12,801	9,739	- 23.9%
Georgia	2,557	2,526	- 1.2%	19,261	18,511	- 3.9%
Maryland *	*	*	---	*	*	---
North Carolina	1,747	1,949	11.6%	13,152	12,818	- 2.5%
South Carolina *	*	*	---	*	*	---
Virginia	352	349	- 0.9%	2,503	2,514	0.4%
West Virginia *	*	*	---	*	*	---
Total	**6,213**	**6,107**	**- 1.7%**	**47,717**	**43,582**	**- 8.7%**
South Central						
Alabama	1,827	1,882	3.0%	13,288	12,441	- 6.4%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	593	597	0.7%	3,817	4,125	8.1%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,254	1,370	9.3%	9,457	9,396	- 0.6%
Texas	417	492	18.0%	2,755	3,044	10.5%
Total	**4,091**	**4,341**	**6.1%**	**29,317**	**29,006**	**- 1.1%**

Mobile/Manufactured Home Production

	August			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Mountain						
Arizona	272	269	- 1.1%	2,142	2,108	- 1.6%
Colorado *	*	*	---	*	*	---
Idaho	275	335	21.8%	1,962	2,141	9.1%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**547**	**604**	**10.4%**	**4,104**	**4,249**	**3.5%**
Pacific						
Alaska *	*	*	---	*	*	---
California	1,112	1,093	- 1.7%	8,034	7,834	- 2.5%
Hawaii *	*	*	---	*	*	---
Oregon	701	805	14.8%	4,879	5,403	10.7%
Washington	145	203	40.0%	924	1,190	28.8%
Total	**1,958**	**2,101**	**7.3%**	**13,837**	**14,427**	**4.3%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	651	604	- 7.2%	4,470	3,667	- 18.0%
Total Production	**19,381**	**19,495**	**.6%**	**136,961**	**129,711**	**- 5.3%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	August			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Northeast						
Connecticut	18	15	- 16.7%	120	83	- 30.8%
Maine	269	212	- 21.2%	1,573	1,372	- 12.8%
Massachusetts	46	24	- 47.8%	278	138	- 50.4%
New Hampshire	111	66	- 40.5%	671	342	- 49.0%
New Jersey	73	32	- 56.2%	497	279	- 43.9%
New York	766	699	- 8.7%	5,015	4,273	- 14.8%
Pennsylvania	751	746	- 0.7%	4,943	4,628	- 6.4%
Rhode Island	8	6	- 25.0%	63	52	- 17.5%
Vermont	62	59	- 4.8%	431	348	- 19.3%
Total	**2,104**	**1,859**	**- 11.6%**	**13,591**	**11,515**	**- 15.3%**
East North Central						
Illinois	390	340	- 12.8%	2,121	2,019	- 4.8%
Indiana	752	702	- 6.6%	4,443	4,265	- 4.0%
Michigan	1,082	1,169	8.0%	7,048	6,432	- 8.7%
Ohio	691	641	- 7.2%	4,588	4,170	- 9.1%
Wisconsin	294	335	13.9%	1,783	1,936	8.6%
Total	**3,209**	**3,187**	**- 0.7%**	**19,983**	**18,822**	**- 5.8%**
West North Central						
Iowa	142	198	39.4%	786	1,061	35.0%
Kansas	165	149	- 9.7%	990	891	- 10.0%
Minnesota	230	169	- 26.5%	1,263	1,125	- 10.9%
Missouri	397	382	- 3.8%	2,711	2,763	1.9%
Nebraska	43	58	34.9%	346	384	11.0%
North Dakota	16	14	- 12.5%	78	108	38.5%
South Dakota	68	67	- 1.5%	448	489	9.2%
Total	**1,061**	**1,037**	**- 2.3%**	**6,622**	**6,821**	**3.0%**
South Atlantic						
Delaware	146	147	0.7%	1,116	964	- 13.6%
Florida	1,836	1,565	- 14.8%	15,483	11,947	- 22.8%
Georgia	1,124	1,030	- 8.4%	8,536	7,294	- 14.6%
Maryland	101	105	4.0%	780	668	- 14.4%
North Carolina	1,637	1,724	5.3%	11,656	11,705	0.4%
South Carolina	820	1,061	29.4%	6,265	8,020	28.0%
Virginia	457	567	24.1%	3,604	3,726	3.4%
West Virginia	238	306	28.6%	1,811	1,973	8.9%
Total	**6,359**	**6,505**	**2.3%**	**49,251**	**46,297**	**- 6.0%**
South Central						
Alabama	937	855	- 8.8%	6,482	5,822	- 10.2%
Arkansas	279	271	- 2.9%	1,955	1,743	- 10.8%
Kentucky	575	652	13.4%	3,941	4,259	8.1%
Louisiana	121	158	30.6%	731	957	30.9%
Mississippi	362	369	1.9%	2,469	2,483	0.6%
Oklahoma	58	66	13.8%	355	407	14.6%
Tennessee	749	696	- 7.1%	5,781	4,628	- 19.9%
Texas	329	450	36.8%	2,136	2,835	32.7%
Total	**3,410**	**3,517**	**3.1%**	**23,850**	**23,134**	**- 3.0%**

Mobile/Manufactured Home Shipments

	August			Year-To-Date		
	1989	1990	% Change	1989	1990	% Change
Mountain						
Arizona	262	287	9.5%	2,282	2,105	- 7.8%
Colorado	60	78	30.0%	365	371	1.6%
Idaho	62	101	62.9%	460	528	14.8%
Montana	61	58	- 4.9%	341	322	- 5.6%
Nevada	229	198	- 13.5%	1,597	1,663	4.1%
New Mexico	200	229	14.5%	1,251	1,137	- 9.1%
Utah	22	26	18.2%	173	143	- 17.3%
Wyoming	2	5	150.0%	34	30	- 11.8%
Total	**898**	**982**	**9.4%**	**6,503**	**6,299**	**- 3.1%**
Pacific						
Alaska	2	2	0.0%	28	30	7.1%
California	1,023	964	- 5.8%	7,147	6,916	- 3.2%
Hawaii	0	3	0.0%	1	5	400.0%
Oregon	396	480	21.2%	2,858	3,114	9.0%
Washington	425	566	33.2%	2,877	3,668	27.5%
Total	**1,846**	**2,015**	**9.2%**	**12,911**	**13,733**	**6.4%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	307	297	- 3.3%	4,341	3,103	- 28.5%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**19,194**	**19,399**	**1.1%**	**137,052**	**129,724**	**- 5.3%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1990 Product Mix

	Jan-Aug Shipments			Jan-Aug Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	61	22	83	*	*	*
Maine	1,071	301	1,372	166	56	222
Massachusetts *	87	51	138	*	*	*
New Hampshire *	205	137	342	*	*	*
New Jersey *	146	133	279	*	*	*
New York *	2,374	1,899	4,273	*	*	*
Pennsylvania	2,886	1,742	4,628	5,203	3,728	8,931
Rhode Island *	26	26	52	*	*	*
Vermont *	216	132	348	*	*	*
Total	**7,072**	**4,443**	**11,515**	**5,369**	**3,784**	**9,153**
	61.4%	**38.6%**	**100.0%**	**58.7%**	**41.3%**	**100.0%**
East North Central						
Illinois *	1,256	763	2,019	*	*	*
Indiana	2,585	1,680	4,265	10,146	7,086	17,232
Michigan *	3,146	3,286	6,432	*	*	*
Ohio	2,795	1,375	4,170	1,398	651	2,049
Wisconsin	1,654	282	1,936	1,858	351	2,209
Total	**11,436**	**7,386**	**18,822**	**13,402**	**8,088**	**21,490**
	60.8%	**39.2%**	**100.0%**	**62.4%**	**37.6%**	**100.0%**
West North Central						
Iowa *	796	265	1,061	*	*	*
Kansas	536	355	891	741	383	1,124
Minnesota	770	355	1,125	910	505	1,415
Missouri *	1,893	870	2,763	*	*	*
Nebraska	206	178	384	966	632	1,598
North Dakota *	44	64	108	*	*	*
South Dakota *	294	195	489	*	*	*
Total	**4,539**	**2,282**	**6,821**	**2,617**	**1,520**	**4,137**
	66.5%	**33.5%**	**100.0%**	**63.3%**	**36.7%**	**100.0%**
South Atlantic						
Delaware *	596	368	964	*	*	*
Florida	3,539	8,408	11,947	2,354	7,385	9,739
Georgia	3,326	3,968	7,294	8,987	9,524	18,511
Maryland *	344	324	668	*	*	*
North Carolina	7,614	4,091	11,705	8,683	4,135	12,818
South Carolina *	4,696	3,324	8,020	*	*	*
Virginia	2,400	1,326	3,726	2,086	428	2,514
West Virginia *	1,321	652	1,973	*	*	*
Total	**23,836**	**22,461**	**46,297**	**22,110**	**21,472**	**43,582**
	51.5%	**48.5%**	**100.0%**	**50.7%**	**49.3%**	**100.0%**

Year-To-Date
1990 Product Mix

	Jan-Aug Shipments			Jan-Aug Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	4,482	1,340	5,822	8,680	3,761	12,441
Arkansas *	1,178	565	1,743	*	*	*
Kentucky *	3,127	1,132	4,259	*	*	*
Louisiana *	794	163	957	*	*	*
Mississippi	1,876	607	2,483	3,250	875	4,125
Oklahoma *	216	191	407	*	*	*
Tennessee	3,130	1,498	4,628	6,773	2,623	9,396
Texas	1,355	1,480	2,835	1,378	1,666	3,044
Total	**16,158**	**6,976**	**23,134**	**20,081**	**8,925**	**29,006**
	69.8%	**30.2%**	**100.0%**	**69.2%**	**30.8%**	**100.0%**
Mountain						
Arizona	627	1,478	2,105	768	1,340	2,108
Colorado *	138	233	371	*	*	*
Idaho	85	443	528	383	1,758	2,141
Montana *	88	234	322	*	*	*
Nevada *	348	1,315	1,663	*	*	*
New Mexico *	583	554	1,137	*	*	*
Utah *	20	123	143	*	*	*
Wyoming *	9	21	30	*	*	*
Total	**1,898**	**4,401**	**6,299**	**1,151**	**3,098**	**4,249**
	30.1%	**69.9%**	**100.0%**	**27.1%**	**72.9%**	**100.0%**
Pacific						
Alaska *	16	14	30	*	*	*
California	726	6,190	6,916	841	6,993	7,834
Hawaii *	0	5	5	*	*	*
Oregon	391	2,723	3,114	678	4,725	5,403
Washington	396	3,272	3,668	17	1,173	1,190
Total	**1,529**	**12,204**	**13,733**	**1,536**	**12,891**	**14,427**
	11.1%	**88.9%**	**100.0%**	**10.6%**	**89.4%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	66,468	60,153	126,621	66,266	59,778	126,044
	52.5%	47.5%	100.0%	52.6%	47.4%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	1,811	1,292	3,103	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	2,002	1,665	3,667
Total	**68,279**	**61,445**	**129,724**	**68,268**	**61,443**	**129,711**
	52.6%	**47.4%**	**100.0%**	**52.6%**	**47.4%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
August . 1990

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	1,724	9.0%	1	1,127	11.2%	1	597	6.6%	4
Florida	1,565	8.2%	2	380	3.8%	11	1,185	13.1%	1
Michigan	1,169	6.1%	3	541	5.4%	4	628	6.9%	3
South Carolina	1,061	5.6%	4	624	6.2%	3	437	4.8%	7
Georgia	1,030	5.4%	5	505	5.0%	5	525	5.8%	5
California	964	5.0%	6	108	1.1%	26	856	9.4%	2
Alabama	855	4.5%	7	672	6.7%	2	183	2.0%	17
Pennsylvania	746	3.9%	8	465	4.6%	7	281	3.1%	10
Indiana	702	3.7%	9	437	4.4%	9	265	2.9%	11
New York	699	3.7%	10	373	3.7%	12	326	3.6%	9
Tennessee	696	3.6%	11	454	4.5%	8	242	2.7%	12
Kentucky	652	3.4%	12	500	5.0%	6	152	1.7%	19
Ohio	641	3.4%	13	409	4.1%	10	232	2.6%	13
Virginia	567	3.0%	14	344	3.4%	13	223	2.5%	15
Washington	566	3.0%	15	61	0.6%	30	505	5.6%	6
Oregon	480	2.5%	16	56	0.6%	31	424	4.7%	8
Texas	450	2.4%	17	219	2.2%	17	231	2.5%	14
Missouri	382	2.0%	18	246	2.5%	16	136	1.5%	20
Mississippi	369	1.9%	19	268	2.7%	15	101	1.1%	24
Illinois	340	1.8%	20	212	2.1%	18	128	1.4%	21
Wisconsin	335	1.8%	21	288	2.9%	14	47	0.5%	31
West Virginia	306	1.6%	22	198	2.0%	19	108	1.2%	22
Arizona	287	1.5%	23	78	0.8%	29	209	2.3%	16
Arkansas	271	1.4%	24	184	1.8%	20	87	1.0%	25
New Mexico	229	1.2%	25	123	1.2%	24	106	1.2%	23
Maine	212	1.1%	26	170	1.7%	21	42	0.5%	34
Iowa	198	1.0%	27	153	1.5%	22	45	0.5%	32
Nevada	198	1.0%	28	33	0.3%	39	165	1.8%	18
Minnesota	169	0.9%	29	109	1.1%	25	60	0.7%	27
Louisiana	158	0.8%	30	125	1.2%	23	33	0.4%	36
Kansas	149	0.8%	31	93	0.9%	27	56	0.6%	29
Delaware	147	0.8%	32	90	0.9%	28	57	0.6%	28
Maryland	105	0.5%	33	52	0.5%	32	53	0.6%	30
Idaho	101	0.5%	34	17	0.2%	43	84	0.9%	26
Colorado	78	0.4%	35	35	0.3%	38	43	0.5%	33
South Dakota	67	0.4%	36	43	0.4%	34	24	0.3%	38
Oklahoma	66	0.3%	37	37	0.4%	35	29	0.3%	37
New Hampshire	66	0.3%	38	44	0.4%	33	22	0.2%	42
Vermont	59	0.3%	39	36	0.4%	36	23	0.3%	41
Nebraska	58	0.3%	40	35	0.3%	37	23	0.3%	39
Montana	58	0.3%	41	19	0.2%	41	39	0.4%	35
New Jersey	32	0.2%	42	19	0.2%	40	13	0.1%	43
Utah	26	0.1%	43	3	0.0%	46	23	0.3%	40
Massachusetts	24	0.1%	44	18	0.2%	42	6	0.1%	45
Connecticut	15	0.1%	45	13	0.1%	44	2	0.0%	49
North Dakota	14	0.1%	46	6	0.1%	45	8	0.1%	44
Rhode Island	6	0.0%	47	2	0.0%	47	4	0.0%	46
Wyoming	5	0.0%	48	1	0.0%	49	4	0.0%	47
Hawaii	3	0.0%	49	0	0.0%	50	3	0.0%	48
Alaska	2	0.0%	50	1	0.0%	48	1	0.0%	50
	19,102	**99.9%**		**10,026**	**99.8%**		**9,076**	**100.2%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Aug 1990

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	11,947	9.4%	1	3,539	5.3%	4	8,408	14.0%	1
North Carolina	11,705	9.2%	2	7,614	11.5%	1	4,091	6.8%	3
South Carolina	8,020	6.3%	3	4,696	7.1%	2	3,324	5.5%	5
Georgia	7,294	5.8%	4	3,326	5.0%	5	3,968	6.6%	4
California	6,916	5.5%	5	726	1.1%	25	6,190	10.3%	2
Michigan	6,432	5.1%	6	3,146	4.7%	6	3,286	5.5%	6
Alabama	5,822	4.6%	7	4,482	6.7%	3	1,340	2.2%	16
Tennessee	4,628	3.7%	8	3,130	4.7%	7	1,498	2.5%	12
Pennsylvania	4,628	3.7%	9	2,886	4.3%	9	1,742	2.9%	10
New York	4,273	3.4%	10	2,374	3.6%	13	1,899	3.2%	9
Indiana	4,265	3.4%	11	2,585	3.9%	11	1,680	2.8%	11
Kentucky	4,259	3.4%	12	3,127	4.7%	8	1,132	1.9%	19
Ohio	4,170	3.3%	13	2,795	4.2%	10	1,375	2.3%	15
Virginia	3,726	2.9%	14	2,400	3.6%	12	1,326	2.2%	17
Washington	3,668	2.9%	15	396	0.6%	30	3,272	5.4%	7
Oregon	3,114	2.5%	16	391	0.6%	31	2,723	4.5%	8
Texas	2,835	2.2%	17	1,355	2.0%	17	1,480	2.5%	13
Missouri	2,763	2.2%	18	1,893	2.8%	14	870	1.4%	20
Mississippi	2,483	2.0%	19	1,876	2.8%	15	607	1.0%	23
Arizona	2,105	1.7%	20	627	0.9%	26	1,478	2.5%	14
Illinois	2,019	1.6%	21	1,256	1.9%	19	763	1.3%	21
West Virginia	1,973	1.6%	22	1,321	2.0%	18	652	1.1%	22
Wisconsin	1,936	1.5%	23	1,654	2.5%	16	282	0.5%	32
Arkansas	1,743	1.4%	24	1,178	1.8%	20	565	0.9%	24
Nevada	1,663	1.3%	25	348	0.5%	32	1,315	2.2%	18
Maine	1,372	1.1%	26	1,071	1.6%	21	301	0.5%	31
New Mexico	1,137	0.9%	27	583	0.9%	28	554	0.9%	25
Minnesota	1,125	0.9%	28	770	1.2%	24	355	0.6%	29
Iowa	1,061	0.8%	29	796	1.2%	22	265	0.4%	33
Delaware	964	0.8%	30	596	0.9%	27	368	0.6%	27
Louisiana	957	0.8%	31	794	1.2%	23	163	0.3%	39
Kansas	891	0.7%	32	536	0.8%	29	355	0.6%	28
Maryland	668	0.5%	33	344	0.5%	33	324	0.5%	30
Idaho	528	0.4%	34	85	0.1%	43	443	0.7%	26
South Dakota	489	0.4%	35	294	0.4%	34	195	0.3%	36
Oklahoma	407	0.3%	36	216	0.3%	35	191	0.3%	37
Nebraska	384	0.3%	37	206	0.3%	37	178	0.3%	38
Colorado	371	0.3%	38	138	0.2%	40	233	0.4%	35
Vermont	348	0.3%	39	216	0.3%	36	132	0.2%	42
New Hampshire	342	0.3%	40	205	0.3%	38	137	0.2%	40
Montana	322	0.3%	41	88	0.1%	41	234	0.4%	34
New Jersey	279	0.2%	42	146	0.2%	39	133	0.2%	41
Utah	143	0.1%	43	20	0.0%	47	123	0.2%	43
Massachusetts	138	0.1%	44	87	0.1%	42	51	0.1%	45
North Dakota	108	0.1%	45	44	0.1%	45	64	0.1%	44
Connecticut	83	0.1%	46	61	0.1%	44	22	0.0%	47
Rhode Island	52	0.0%	47	26	0.0%	46	26	0.0%	46
Wyoming	30	0.0%	48	9	0.0%	49	21	0.0%	48
Alaska	30	0.0%	49	16	0.0%	48	14	0.0%	49
Hawaii	5	0.0%	50	0	0.0%	50	5	0.0%	50
	126,621	**100.3%**		**66,468**	**99.6%**		**60,153**	**99.8%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
August , 1990

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Indiana	2,907	15.4%	1	1,656	16.7%	1	1,251	13.9%	2
Georgia	2,526	13.4%	2	1,246	12.6%	4	1,280	14.2%	1
North Carolina	1,949	10.3%	3	1,319	13.3%	2	630	7.0%	6
Alabama	1,882	10.0%	4	1,299	13.1%	3	583	6.5%	8
Pennsylvania	1,381	7.3%	5	786	7.9%	6	595	6.6%	7
Tennessee	1,370	7.3%	6	984	9.9%	5	386	4.3%	9
Florida	1,283	6.8%	7	228	2.3%	11	1,055	11.7%	3
California	1,093	5.8%	8	128	1.3%	15	965	10.7%	4
Oregon	805	4.3%	9	84	0.8%	18	721	8.0%	5
Mississippi	597	3.2%	10	470	4.7%	7	127	1.4%	14
Texas	492	2.6%	11	218	2.2%	12	274	3.0%	10
Wisconsin	383	2.0%	12	323	3.3%	8	60	0.7%	19
Virginia	349	1.8%	13	293	3.0%	9	56	0.6%	20
Ohio	343	1.8%	14	234	2.4%	10	109	1.2%	15
Idaho	335	1.8%	15	68	0.7%	19	267	3.0%	11
Arizona	269	1.4%	16	90	0.9%	17	179	2.0%	13
Nebraska	265	1.4%	17	174	1.8%	13	91	1.0%	16
Minnesota	241	1.3%	18	152	1.5%	14	89	1.0%	17
Washington	203	1.1%	19	5	0.1%	21	198	2.2%	12
Kansas	187	1.0%	20	124	1.3%	16	63	0.7%	18
Maine	31	0.2%	21	25	0.3%	20	6	0.1%	21
Connecticut	*								
Kentucky	*								
New Mexico	*								
North Dakota	*								
South Carolina	*								
Missouri	*								
Iowa	*								
Louisiana	*								
New Hampshire	*								
Utah	*								
Illinois	*								
Alaska	*								
Colorado	*								
Maryland	*								
Hawaii	*								
Vermont	*								
Montana	*								
West Virginia	*								
Wyoming	*								
Delaware	*								
Oklahoma	*								
New York	*								
Rhode Island	*								
South Dakota	*								
Massachusetts	*								
Arkansas	*								
New Jersey	*								
Nevada	*								
Michigan	*								
	18,891	**100.2%**		**9,906**	**100.1%**		**8,985**	**99.8%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Aug 1990

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	18,511	14.7%	1	8,987	13.6%	2	9,524	15.9%	1
Indiana	17,232	13.7%	2	10,146	15.3%	1	7,086	11.9%	3
North Carolina	12,818	10.2%	3	8,683	13.1%	3	4,135	6.9%	6
Alabama	12,441	9.9%	4	8,680	13.1%	4	3,761	6.3%	7
Florida	9,739	7.7%	5	2,354	3.6%	8	7,385	12.4%	2
Tennessee	9,396	7.5%	6	6,773	10.2%	5	2,623	4.4%	9
Pennsylvania	8,931	7.1%	7	5,203	7.9%	6	3,728	6.2%	8
California	7,834	6.2%	8	841	1.3%	15	6,993	11.7%	4
Oregon	5,403	4.3%	9	678	1.0%	18	4,725	7.9%	5
Mississippi	4,125	3.3%	10	3,250	4.9%	7	875	1.5%	14
Texas	3,044	2.4%	11	1,378	2.1%	12	1,666	2.8%	11
Virginia	2,514	2.0%	12	2,086	3.1%	9	428	0.7%	18
Wisconsin	2,209	1.8%	13	1,858	2.8%	10	351	0.6%	20
Idaho	2,141	1.7%	14	383	0.6%	19	1,758	2.9%	10
Arizona	2,108	1.7%	15	768	1.2%	16	1,340	2.2%	12
Ohio	2,049	1.6%	16	1,398	2.1%	11	651	1.1%	15
Nebraska	1,598	1.3%	17	966	1.5%	13	632	1.1%	16
Minnesota	1,415	1.1%	18	910	1.4%	14	505	0.8%	17
Washington	1,190	0.9%	19	17	0.0%	21	1,173	2.0%	13
Kansas	1,124	0.9%	20	741	1.1%	17	383	0.6%	19
Maine	222	0.2%	21	166	0.3%	20	56	0.1%	21
Nevada	*								
Delaware	*								
Utah	*								
New Mexico	*								
Maryland	*								
South Dakota	*								
Oklahoma	*								
Alaska	*								
South Carolina	*								
Montana	*								
Wyoming	*								
Illinois	*								
Colorado	*								
Vermont	*								
Massachusetts	*								
Connecticut	*								
Hawaii	*								
New York	*								
Michigan	*								
New Hampshire	*								
Iowa	*								
Louisiana	*								
New Jersey	*								
North Dakota	*								
Kentucky	*								
Rhode Island	*								
Arkansas	*								
Missouri	*								
West Virginia	*								
	126,044	100.2%		66,266	100.2%		59,778	100.0%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
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Arlington, VA 22202

AUGUST 1990
Manufacturing Report

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